

For Immediate Release

## **Entrepreneur Honored by Cushman & Wakefield**

### ***RAM Contracting Receives One of the First Cushman & Wakefield Exceptional Partner Awards***

Chicago, IL – RAM Contracting was recently recognized as the Diversity Excellence Award Winner in the inaugural Supplier Innovation Forum and Awards Program by Cushman & Wakefield. RAM Contracting, owned by husband and wife team, Ray and DeAnna Marsh is headquartered in Dallas Texas.

“We were really surprised and elated to be recognized for this honor by C&W,” said Ray March, CEO of Ram Contracting. “They awarded six companies, including large firms like Staples and Otis Elevator Company. So, it was especially great for RAM to be considered an excellent partner among these other firms.”

The inaugural Supplier Innovation Forum and Awards brought together more than 85 strategic partners, senior business leaders and Cushman & Wakefield executives to collaborate and explore ideas that drive innovation, strategy and business.

RAM Contracting first began working with Cushman & Wakefield as a supplier on the new Toyota Headquarters in Plano, TX. Their initial project was handling an emergency requirement to paint a door in the new facility. RAM Contracting made sure the door was painted and followed back up with their Cushman & Wakefield contact to ensure they were pleased with the work. The answer was the opportunity to do even more work. Little by little, the company has handled project after project, including HVAC, plumbing, electrical, painting, flooring, locksmith services, pest control, drywall and more.

As the requests came in and the jobs were performed, the RAM relationship with C&W Services and Toyota continued to grow. The size of the jobs became bigger, as well. They were recently awarded a remodeling job in the Lexus Parts Depot in Coppell, TX, along with a three-year janitorial contract for the new Toyota Headquarters located in Plano, Texas. In addition, C&W has expanded the RAM Contracting footprint on a national basis. RAM Contracting now performs work in Denver, Atlanta and the Toyota buildings throughout the Dallas/Fort Worth area.

“The growth has been phenomenal,” said Ray Marsh, RAM Contracting CEO. “We handle emergency situations, as well as general contracting work. Working with the C&W and Toyota teams has made our company better, stronger and more competitive in the marketplace. But, the truth is, we could not have kept pace with the growth without the strong and firm leadership of Deanna.”

Ray jokes that Deanna has probably fired him over 28 times but keeps hiring him back! Their work with C&W and Toyota has helped the company in implementing valuable processes and procedural improvements, as well as generating more competitive pricing. The access to cutting-edge innovative ways to do business has generated a new tagline for the company – Innovative Solutions Through Technical Excellence.

## **About the Award**

As one of the world's largest property and facilities managers, Cushman & Wakefield developed the supplier relationship management program to drive profitability and innovative solutions for the firm, clients and supply partners. The Supplier Awards Program recognized outstanding performance in supporting a continuous drive for operating efficiency and delivering greater benefits to clients. The 2018 honorees were:

- RAM Contracting – Diversity Excellence Award Winner
- Otis Elevator Company – Safety Award Winner
- Carrier Corporation – Innovation/Continuous Improvement Award Winner
- Staples, Inc. – Exceptional Service Award Winner
- Allied Universal – Total Cost Award Winner
- Brightview – Partner in Business Development Award Winner

## **About RAM Contracting**

*RAM Contracting began its business offering Mechanical, Electrical, Plumbing (MEP), IT Cabling and other full-service solutions to industrial, commercial and residential clients. The company has continued its legacy services and since expanded into general contracting services and products that include a full array of facility maintenance support, new construction and preventative maintenance. Their differentiator in the marketplace is their ability to rapidly provide emergency and disaster recovery facility maintenance support. Their client list includes DFW International Airport, City of Dallas, USPS and Cushman & Wakefield. The firm has grown their footprint to include Texas, GA and CO, with further expansions planned. For more information about RAM Contracting, contact us at 214.597.0541.*