

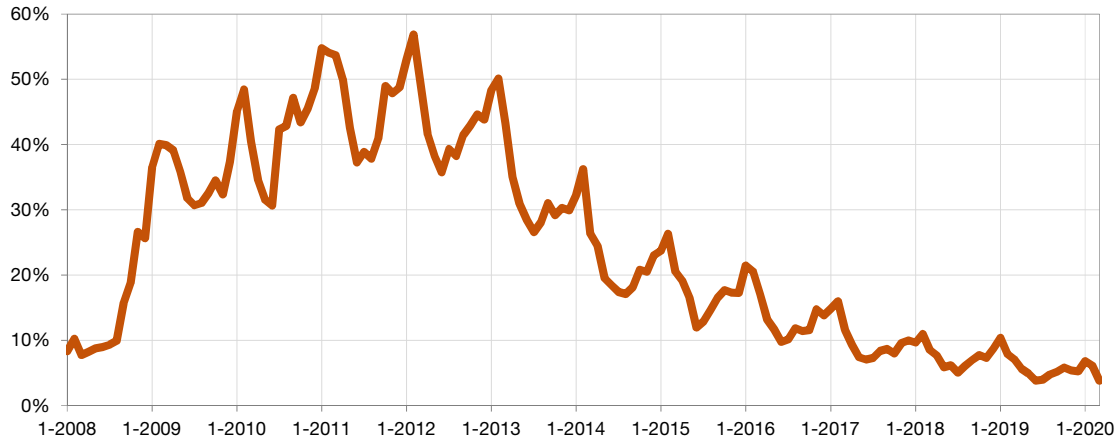
Lender-Mediated Report – March 2020

A RESEARCH TOOL PROVIDED BY MIDWEST REAL ESTATE DATA LLC
FOR MEMBERS OF THE CHICAGO ASSOCIATION OF REALTORS®

Lender-mediated properties are those marked in MRED as "Foreclosed,"
"REO," "Pre-Foreclosure" or "Short Sale." Residential activity only.



Share of Closed Sales that were Lender-Mediated: 3.8%

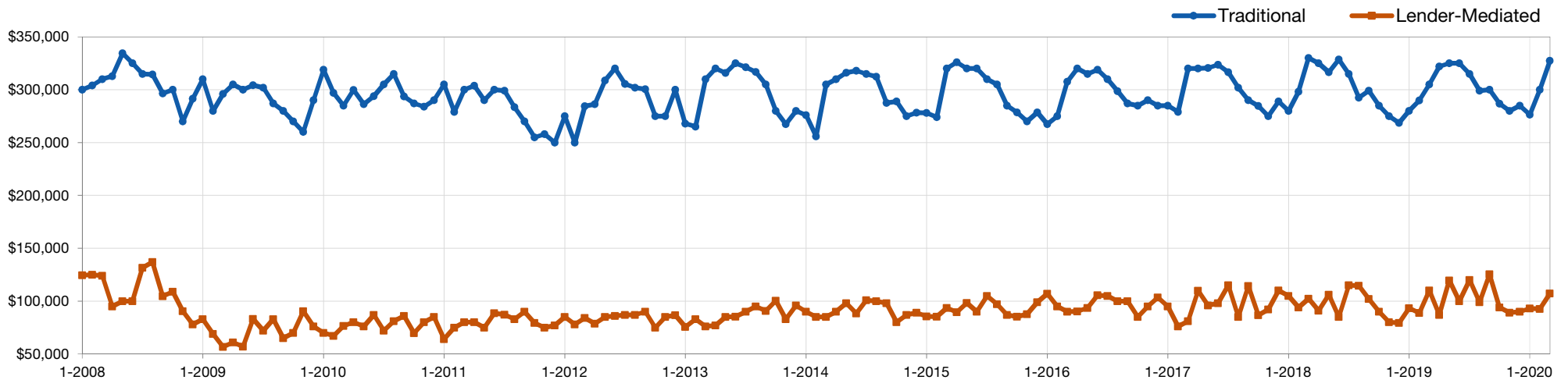


Closed Sales	3-2019	3-2020	+ / -
Traditional	1,917	2,017	+5.2%
REO	109	56	-48.6%
Short Sales	36	24	-33.3%
Total Market*	2,062	2,097	+1.7%

Median Sales Price	3-2019	3-2020	+ / -
Traditional	\$305,000	\$327,500	+7.4%
REO	\$87,500	\$96,500	+10.3%
Short Sales	\$132,500	\$139,000	+4.9%
Total Market*	\$290,700	\$320,000	+10.1%

* Total Market is not necessarily a sum of traditional, REO and short sale activity, as some lender-mediated homes can be listed both as REO and short sale.

Median Sales Prices



Lender-Mediated Report – Activity by Area

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March 2020

	Homes for Sale Current Month			Closed Sales Last 12 Months			Median Sales Price For the 12 Months Ending...						Average Sales Price For the 12 Months Ending...					
	Total	Lender-Mediated	Share	Total	Lender-Mediated	Share	3-2019	3-2020	+/-	3-2019	3-2020	+/-	3-2019	3-2020	+/-	3-2019	3-2020	+/-
							Lender-Mediated			Traditional Properties			Lender-Mediated			Traditional Properties		
8014 - Albany Park	68	3	4.4%	297	13	4.4%	\$192,775	\$218,500	+13.3%	\$252,000	\$289,000	+14.7%	\$190,838	\$218,900	+14.7%	\$300,757	\$332,178	+10.4%
8057 - Archer Heights	13	1	7.7%	59	1	1.7%	\$151,038	\$215,000	+42.3%	\$210,000	\$229,000	+9.0%	\$153,154	\$215,000	+40.4%	\$204,165	\$223,421	+9.4%
8034 - Armour Square	11	0	0.0%	28	2	7.1%	\$375,000	\$275,000	-26.7%	\$285,000	\$282,594	-0.8%	\$375,000	\$275,000	-26.7%	\$323,618	\$329,834	+1.9%
8070 - Ashburn	66	6	9.1%	369	41	11.1%	\$137,250	\$132,000	-3.8%	\$195,000	\$209,450	+7.4%	\$143,334	\$146,408	+2.1%	\$194,272	\$204,821	+5.4%
8071 - Auburn Gresham	129	19	14.7%	344	58	16.9%	\$52,000	\$65,950	+26.8%	\$144,500	\$158,000	+9.3%	\$54,607	\$75,365	+38.0%	\$133,151	\$147,731	+11.0%
8025 - Austin	88	10	11.4%	421	76	18.1%	\$93,768	\$91,250	-2.7%	\$205,000	\$197,000	-3.9%	\$107,333	\$111,059	+3.5%	\$198,704	\$194,313	-2.2%
8045 - Avalon Park	28	5	17.9%	135	22	16.3%	\$73,000	\$79,150	+8.4%	\$166,950	\$160,850	-3.7%	\$86,583	\$88,157	+1.8%	\$151,323	\$154,377	+2.0%
8021 - Avondale	33	2	6.1%	266	2	0.8%	\$216,125	\$251,250	+16.3%	\$385,000	\$397,500	+3.2%	\$245,792	\$251,250	+2.2%	\$406,247	\$428,385	+5.4%
8019 - Belmont Cragin	66	6	9.1%	292	30	10.3%	\$186,000	\$216,500	+16.4%	\$266,250	\$260,000	-2.3%	\$170,184	\$223,999	+31.6%	\$270,219	\$261,268	-3.3%
8072 - Beverly	64	4	6.3%	236	12	5.1%	\$201,750	\$172,500	-14.5%	\$318,000	\$317,500	-0.2%	\$226,340	\$162,167	-28.4%	\$326,843	\$333,485	+2.0%
8060 - Bridgeport	42	2	4.8%	160	3	1.9%	\$224,385	\$260,000	+15.9%	\$366,500	\$410,000	+11.9%	\$221,653	\$316,000	+42.6%	\$399,196	\$424,116	+6.2%
8058 - Brighton Park	16	0	0.0%	70	3	4.3%	\$133,423	\$103,333	-22.6%	\$214,000	\$225,000	+5.1%	\$137,729	\$105,444	-23.4%	\$235,110	\$243,580	+3.6%
8047 - Burnside	10	2	20.0%	32	5	15.6%	\$32,250	\$55,000	+70.5%	\$108,500	\$145,000	+33.6%	\$40,938	\$48,075	+17.4%	\$104,311	\$129,607	+24.3%
8048 - Calumet Heights	35	3	8.6%	127	17	13.4%	\$74,650	\$75,100	+0.6%	\$155,000	\$160,000	+3.2%	\$79,396	\$88,751	+11.8%	\$155,402	\$161,147	+3.7%
8044 - Chatham	67	17	25.4%	222	48	21.6%	\$58,500	\$69,176	+18.2%	\$140,000	\$155,500	+11.1%	\$67,408	\$79,538	+18.0%	\$136,675	\$147,284	+7.8%
8066 - Chicago Lawn	49	6	12.2%	238	36	15.1%	\$83,450	\$99,150	+18.8%	\$165,000	\$169,950	+3.0%	\$85,934	\$95,367	+11.0%	\$155,537	\$164,346	+5.7%
8064 - Clearing	45	0	0.0%	286	15	5.2%	\$157,894	\$131,000	-17.0%	\$215,000	\$227,000	+5.6%	\$167,972	\$143,492	-14.6%	\$208,198	\$218,254	+4.8%
8035 - Douglas	29	2	6.9%	111	8	7.2%	\$115,000	\$99,736	-13.3%	\$209,000	\$215,000	+2.9%	\$181,177	\$144,684	-20.1%	\$230,683	\$252,148	+9.3%
8017 - Dunning	121	7	5.8%	563	23	4.1%	\$222,550	\$235,000	+5.6%	\$274,000	\$265,000	-3.3%	\$226,256	\$241,777	+6.9%	\$276,104	\$272,404	-1.3%
8027 - East Garfield Park	28	3	10.7%	49	9	18.4%	\$82,950	\$94,900	+14.4%	\$192,250	\$167,000	-13.1%	\$102,853	\$119,958	+16.6%	\$190,369	\$185,782	-2.4%
8052 - East Side	24	0	0.0%	109	12	11.0%	\$69,951	\$82,250	+17.6%	\$129,950	\$138,000	+6.2%	\$63,942	\$88,023	+37.7%	\$132,750	\$143,002	+7.7%
8077 - Edgewater	221	1	0.5%	772	23	3.0%	\$130,000	\$173,000	+33.1%	\$225,000	\$230,000	+2.2%	\$163,092	\$189,436	+16.2%	\$282,385	\$287,817	+1.9%
8009 - Edison Park	41	0	0.0%	189	6	3.2%	\$222,500	\$224,000	+0.7%	\$348,750	\$330,000	-5.4%	\$243,333	\$234,583	-3.6%	\$384,744	\$358,267	-6.9%
8068 - Englewood	32	9	28.1%	50	14	28.0%	\$18,750	\$19,150	+2.1%	\$30,550	\$43,500	+42.4%	\$19,316	\$26,579	+37.6%	\$49,890	\$66,458	+33.2%
8012 - Forest Glen	50	1	2.0%	232	7	3.0%	\$418,640	\$477,750	+14.1%	\$460,750	\$459,900	-0.2%	\$414,235	\$472,071	+14.0%	\$507,761	\$478,943	-5.7%
8037 - Fuller Park	5	0	0.0%	10	3	30.0%	\$177,500	\$74,000	-58.3%	\$110,000	\$105,000	-4.5%	\$177,500	\$102,750	-42.1%	\$122,182	\$143,386	+17.4%

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	Total	Lender-Mediated	Share	Total	Lender-Mediated	Share	3-2019	3-2020	+/-	3-2019	3-2020	+/-	3-2019	3-2020	+/-	3-2019	3-2020	+/-
							Lender-Mediated			Traditional Properties			Lender-Mediated			Traditional Properties		
8063 - Gage Park	22	3	13.6%	93	15	16.1%	\$129,500	\$134,900	+4.2%	\$165,000	\$190,275	+15.3%	\$129,190	\$128,915	-0.2%	\$165,035	\$192,057	+16.4%
8056 - Garfield Ridge	80	6	7.5%	399	18	4.5%	\$185,000	\$172,600	-6.7%	\$240,000	\$250,000	+4.2%	\$186,644	\$180,900	-3.1%	\$249,214	\$258,077	+3.6%
8038 - Grand Boulevard	102	4	3.9%	259	16	6.2%	\$150,000	\$180,963	+20.6%	\$235,000	\$280,000	+19.1%	\$156,005	\$193,708	+24.2%	\$287,299	\$331,751	+15.5%
8069 - Greater Grand Crossing	68	9	13.2%	151	28	18.5%	\$45,450	\$49,000	+7.8%	\$109,950	\$97,000	-11.8%	\$48,152	\$57,722	+19.9%	\$118,504	\$118,710	+0.2%
8055 - Hegewisch	11	0	0.0%	93	4	4.3%	\$80,250	\$104,800	+30.6%	\$140,000	\$145,250	+3.8%	\$83,567	\$93,650	+12.1%	\$140,780	\$145,366	+3.3%
8020 - Hermosa	17	4	23.5%	66	3	4.5%	\$185,500	\$190,000	+2.4%	\$275,000	\$260,000	-5.5%	\$195,194	\$195,333	+0.1%	\$279,751	\$265,036	-5.3%
8023 - Humboldt Park	50	3	6.0%	167	14	8.4%	\$82,600	\$100,000	+21.1%	\$225,000	\$265,000	+17.8%	\$94,617	\$107,104	+13.2%	\$279,694	\$308,766	+10.4%
8041 - Hyde Park	95	6	6.3%	303	9	3.0%	\$147,450	\$113,000	-23.4%	\$210,000	\$207,500	-1.2%	\$239,443	\$116,120	-51.5%	\$307,923	\$296,982	-3.6%
8016 - Irving Park	103	2	1.9%	567	24	4.2%	\$225,000	\$188,500	-16.2%	\$350,000	\$320,000	-8.6%	\$229,230	\$286,361	+24.9%	\$407,180	\$390,494	-4.1%
8011 - Jefferson Park	54	3	5.6%	290	9	3.1%	\$234,900	\$250,000	+6.4%	\$314,750	\$310,500	-1.4%	\$221,877	\$245,767	+10.8%	\$325,417	\$313,597	-3.6%
8039 - Kenwood	76	5	6.6%	179	7	3.9%	\$145,000	\$215,000	+48.3%	\$227,500	\$272,000	+19.6%	\$316,584	\$252,771	-20.2%	\$303,179	\$334,516	+10.3%
8006 - Lake View	543	7	1.3%	1,906	17	0.9%	\$235,053	\$345,975	+47.2%	\$390,000	\$390,000	0.0%	\$350,494	\$406,763	+16.1%	\$485,201	\$478,495	-1.4%
8007 - Lincoln Park	516	4	0.8%	1,453	7	0.5%	\$536,750	\$410,000	-23.6%	\$562,250	\$570,500	+1.5%	\$494,150	\$499,846	+1.2%	\$763,951	\$769,580	+0.7%
8004 - Lincoln Square	79	0	0.0%	466	2	0.4%	\$295,000	\$157,501	-46.6%	\$355,000	\$375,000	+5.6%	\$369,412	\$157,501	-57.4%	\$449,272	\$462,974	+3.0%
8022 - Logan Square	170	0	0.0%	861	4	0.5%	\$406,000	\$315,000	-22.4%	\$475,750	\$469,000	-1.4%	\$398,113	\$326,250	-18.1%	\$556,069	\$546,662	-1.7%
8032 - Loop	360	3	0.8%	701	14	2.0%	\$386,250	\$303,525	-21.4%	\$330,000	\$335,000	+1.5%	\$640,793	\$310,854	-51.5%	\$430,073	\$416,532	-3.1%
8031 - Lower West Side	29	0	0.0%	118	4	3.4%	\$419,000	\$284,750	-32.0%	\$375,000	\$406,500	+8.4%	\$315,698	\$279,875	-11.3%	\$382,945	\$397,118	+3.7%
8059 - McKinley Park	13	2	15.4%	68	3	4.4%	\$119,303	\$262,000	+119.6%	\$270,000	\$325,000	+20.4%	\$119,303	\$280,667	+135.3%	\$296,103	\$312,430	+5.5%
8018 - Montclare	24	0	0.0%	115	10	8.7%	\$185,000	\$186,250	+0.7%	\$248,700	\$265,500	+6.8%	\$198,233	\$199,430	+0.6%	\$256,331	\$265,498	+3.6%
8075 - Morgan Park	63	8	12.7%	261	33	12.6%	\$81,550	\$67,000	-17.8%	\$174,000	\$214,500	+23.3%	\$105,738	\$88,905	-15.9%	\$187,983	\$213,737	+13.7%
8074 - Mount Greenwood	43	0	0.0%	200	5	2.5%	\$182,925	\$154,989	-15.3%	\$245,000	\$240,000	-2.0%	\$198,059	\$134,418	-32.1%	\$251,694	\$248,756	-1.2%
8008 - Near North Side	1,333	15	1.1%	2,431	25	1.0%	\$368,500	\$325,000	-11.8%	\$401,000	\$405,000	+1.0%	\$582,632	\$417,681	-28.3%	\$666,679	\$636,110	-4.6%
8033 - Near South Side	206	2	1.0%	696	9	1.3%	\$304,000	\$415,000	+36.5%	\$375,250	\$373,000	-0.6%	\$351,033	\$384,278	+9.5%	\$485,350	\$440,532	-9.2%
8028 - Near West Side	312	3	1.0%	1,185	12	1.0%	\$243,000	\$288,500	+18.7%	\$385,000	\$360,000	-6.5%	\$347,523	\$386,900	+11.3%	\$500,175	\$502,197	+0.4%
8061 - New City	15	4	26.7%	86	13	15.1%	\$30,000	\$44,000	+46.7%	\$168,000	\$165,000	-1.8%	\$40,028	\$75,365	+88.3%	\$198,513	\$190,965	-3.8%
8005 - North Center	135	2	1.5%	612	6	1.0%	\$403,500	\$451,725	+12.0%	\$515,000	\$534,750	+3.8%	\$422,488	\$616,816	+46.0%	\$656,169	\$698,783	+6.5%

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	Total	Lender-Mediated	Share	Total	Lender-Mediated	Share	3-2019			3-2020			3-2019			3-2020		
									+/–			+/–			+/–			+/–
8029 - North Lawndale	20	3	15.0%	51	13	25.5%	\$35,250	\$60,000	+70.2%	\$122,500	\$142,500	+16.3%	\$49,837	\$72,951	+46.4%	\$115,740	\$130,166	+12.5%
8013 - North Park	34	1	2.9%	118	3	2.5%	\$203,750	\$118,125	-42.0%	\$316,000	\$325,000	+2.8%	\$207,983	\$227,875	+9.6%	\$341,162	\$344,276	+0.9%
8010 - Norwood Park	104	3	2.9%	488	22	4.5%	\$241,000	\$209,000	-13.3%	\$310,000	\$325,000	+4.8%	\$289,092	\$242,219	-16.2%	\$318,407	\$335,715	+5.4%
8036 - Oakland	12	1	8.3%	38	4	10.5%	\$197,750	\$223,700	+13.1%	\$328,900	\$324,450	-1.4%	\$317,625	\$228,850	-27.9%	\$347,122	\$328,228	-5.4%
8076 - O'Hare	40	2	5.0%	122	6	4.9%	\$110,000	\$138,500	+25.9%	\$145,000	\$145,000	0.0%	\$129,933	\$155,519	+19.7%	\$194,200	\$178,312	-8.2%
8015 - Portage Park	78	2	2.6%	471	25	5.3%	\$224,500	\$225,547	+0.5%	\$305,000	\$323,750	+6.1%	\$220,820	\$232,773	+5.4%	\$322,212	\$331,706	+2.9%
8050 - Pullman	12	1	8.3%	60	15	25.0%	\$37,750	\$46,300	+22.6%	\$112,000	\$112,500	+0.4%	\$39,483	\$46,340	+17.4%	\$96,398	\$114,621	+18.9%
8054 - Riverdale	5	2	40.0%	9	4	44.4%	\$35,000	\$20,750	-40.7%	\$22,250	\$50,000	+124.7%	\$35,000	\$24,300	-30.6%	\$33,625	\$44,400	+32.0%
8001 - Rogers Park	116	7	6.0%	499	19	3.8%	\$163,000	\$103,421	-36.6%	\$187,250	\$179,000	-4.4%	\$173,822	\$130,448	-25.0%	\$210,019	\$218,594	+4.1%
8049 - Roseland	128	22	17.2%	350	69	19.7%	\$38,875	\$44,000	+13.2%	\$123,875	\$134,500	+8.6%	\$42,901	\$51,965	+21.1%	\$112,900	\$125,260	+10.9%
8046 - South Chicago	63	14	22.2%	140	26	18.6%	\$47,650	\$48,500	+1.8%	\$110,000	\$96,500	-12.3%	\$51,385	\$54,975	+7.0%	\$117,550	\$123,451	+5.0%
8051 - South Deering	26	1	3.8%	74	16	21.6%	\$32,725	\$30,750	-6.0%	\$87,750	\$89,900	+2.5%	\$35,469	\$33,701	-5.0%	\$87,946	\$90,100	+2.4%
8030 - South Lawndale	11	0	0.0%	48	11	22.9%	\$83,500	\$92,000	+10.2%	\$143,000	\$155,000	+8.4%	\$94,388	\$99,868	+5.8%	\$137,572	\$150,935	+9.7%
8043 - South Shore	105	6	5.7%	230	45	19.6%	\$52,500	\$59,900	+14.1%	\$95,000	\$100,000	+5.3%	\$78,353	\$70,641	-9.8%	\$142,867	\$137,549	-3.7%
8003 - Uptown	156	6	3.8%	818	17	2.1%	\$151,150	\$225,000	+48.9%	\$278,500	\$298,000	+7.0%	\$181,642	\$275,835	+51.9%	\$296,176	\$315,891	+6.7%
8073 - Washington Heights	87	9	10.3%	339	48	14.2%	\$62,500	\$77,500	+24.0%	\$153,750	\$169,950	+10.5%	\$69,356	\$89,005	+28.3%	\$149,025	\$158,364	+6.3%
8040 - Washington Park	18	3	16.7%	36	7	19.4%	\$36,000	\$45,000	+25.0%	\$99,250	\$100,000	+0.8%	\$51,614	\$37,886	-26.6%	\$118,075	\$117,771	-0.3%
8062 - West Elsdon	19	1	5.3%	119	7	5.9%	\$139,111	\$172,000	+23.6%	\$193,500	\$216,500	+11.9%	\$140,218	\$184,279	+31.4%	\$185,905	\$209,699	+12.8%
8067 - West Englewood	46	6	13.0%	154	37	24.0%	\$25,750	\$39,000	+51.5%	\$49,500	\$60,000	+21.2%	\$29,508	\$42,869	+45.3%	\$59,085	\$73,887	+25.1%
8026 - West Garfield Park	7	1	14.3%	29	8	27.6%	\$62,450	\$36,600	-41.4%	\$95,000	\$118,000	+24.2%	\$74,383	\$39,930	-46.3%	\$104,527	\$124,114	+18.7%
8065 - West Lawn	42	2	4.8%	209	26	12.4%	\$147,500	\$153,500	+4.1%	\$205,000	\$220,000	+7.3%	\$139,404	\$150,687	+8.1%	\$191,138	\$199,380	+4.3%
8053 - West Pullman	106	17	16.0%	246	44	17.9%	\$35,650	\$39,400	+10.5%	\$98,530	\$115,000	+16.7%	\$45,034	\$54,949	+22.0%	\$98,296	\$109,401	+11.3%
8002 - West Ridge	131	4	3.1%	485	27	5.6%	\$169,900	\$125,000	-26.4%	\$177,000	\$189,500	+7.1%	\$174,300	\$201,981	+15.9%	\$224,850	\$228,914	+1.8%
8024 - West Town	402	4	1.0%	1,751	15	0.9%	\$407,400	\$407,024	-0.1%	\$485,000	\$510,000	+5.2%	\$471,515	\$410,568	-12.9%	\$552,221	\$566,907	+2.7%
8042 - Woodlawn	49	2	4.1%	117	8	6.8%	\$63,251	\$75,500	+19.4%	\$216,000	\$170,000	-21.3%	\$73,392	\$84,348	+14.9%	\$257,896	\$210,866	-18.2%