



District #: 16
 Budget Currency: USD
 Fiscal Year: 2020-2021

	Jul-20	Aug-20	Sep-20	Oct-20	Nov-20	Dec-20	Jan-21	Feb-21	Mar-21	Apr-21	May-21	Jun-21	Total
Membership Dues Allocation	500	500	500	11,938	500	500	500	500	500	11,938	500	500	28,876
Conference revenue	-	-	-	-	-	-	-	-	-	-	28,000	-	28,000
Fundraising revenue	-	-	-	-	-	-	-	-	-	-	-	-	-
Education and Training revenue	-	-	-	-	-	-	-	-	-	-	-	-	-
District store revenue	-	-	-	-	600	-	-	-	-	-	600	-	1,200
Speech contest revenue	-	-	-	-	-	-	-	-	-	-	-	-	-
Total revenue	500	500	500	11,938	1,100	500	500	500	500	11,938	29,100	500	58,076
Conference expense	-	-	-	-	-	-	-	-	-	-	28,000	-	28,000
Fundraising expense	-	-	-	-	-	-	-	-	-	-	-	-	-
District store expense	100	100	100	100	100	100	100	100	100	100	100	100	1,200
Marketing Outside Toastmasters expense	-	100	100	150	200	200	150	100	100	100	1,550	100	2,850
Recognition expense	2,600	-	-	-	-	-	-	-	-	-	550	2,350	5,500
Club Growth expense	-	-	230	330	230	230	230	230	230	230	1,480	230	3,650
Public Relations expense	-	100	170	170	170	570	170	170	170	170	770	170	2,800
Education & training expense	1,500	150	150	150	150	150	298	150	150	150	650	680	4,328
Speech contest expense	-	-	472	202	45	-	-	-	473	203	45	-	1,440
Administration expense	534	434	134	134	134	134	134	134	134	134	134	134	2,308
Food and Meals expense	-	-	150	150	150	150	900	150	150	150	400	150	2,500
Travel expense	-	-	-	-	-	-	3,000	-	-	-	-	-	3,000
Lodging expense	-	-	-	-	-	-	500	-	-	-	-	-	500
	4,734	884	1,506	1,386	1,179	1,534	5,482	1,034	1,507	1,237	33,679	3,914	58,076
District net income/(loss)	(4,234)	(384)	(1,006)	10,552	(79)	(1,034)	(4,982)	(534)	(1,007)	10,701	(4,579)	(3,414)	-

We, the undersigned, certify that this budget and narrative cover estimated receipts and expenditures for the district year. This budget directs the financial resources entrusted to the district toward achieving the district mission and will be presented to the district council for approval at its next meeting.

Kathy O'Leary 9/1/2020
 District Director Date

Lowamp Marshall DTM 9/1/2020
 Program Quality Director Date

Mike Rickard 9/1/2020
 Club Growth Director Date

[Signature] 9/1/2020
 Finance Manager Date

Break even	Revenue	Expense	Net	Policy
Conference	28,000	28,000	-	Meets Policy
Fundraising	-	-	-	Meets Policy
District Store	1,200	1,200	-	Meets Policy
Minimum Expense Type		Expense	%	Policy
Marketing Outside Toastmasters		2,850	9.9%	5.0%
Maximum Expense Type		Expense	%	Policy
Education and Training		4,328	15.0%	15.0%
Marketing Outside Toastmasters		2,850	9.9%	10.0%
Club Growth		3,650	12.6%	15.0%
Public Relations		2,800	9.7%	10.0%
Recognition		5,500	19.0%	20.0%
Travel		3,000	10.4%	25.0%
Lodging		500	1.7%	15.0%
Food and Meals		2,500	8.7%	15.0%
Speech Contest		1,440	5.0%	5.0%
Administration		2,308	8.0%	10.0%
Total Membership Dues		28,876	100.0%	