

JOHNSTON'S DAILY

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Hours Of Operation: 8:00 am to 5:00 pm, Monday to Friday.

DATE: **Thursday, March 1, 2018 Meaghan**

**OPENING COMMENTS:**

Weather in Welwyn today is -5 and Sunny

Weather in Calgary, AB is -5 and Cloudy

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**FEED OATS**

Have 3 Loads of Feed Oats for sale Delivered Farm Prompt movement Call for details  
800.324.7778

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**LOOKING FOR:**

CORN #2 CAD/US 1000MT \$4.45-5.44 FOB Farm MB- AB (Price depending on location) Call  
for Details!

Feed Barley Great Prices! 4.00-4.40 FOB Farm!

Feed Wheat Aggressive pricing FOB Farm Call for details!

New Crop Feed Barley contract Available

New Crop Malt barley contracts available! South central / South West SK Loaded Rail, With  
AOG. Call for more info!

#4/5 Sample Durum DLVD SK Plant \$5.75/Bu Mar-Jun, 2018

Organics:: Brown Flax, Wheat, Feed Wheat, Feed Barley, Corn (For Feed)

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TRADES TODAY: ( 3,025MT / 72 B Loads)

**YELLOW PEAS**

Traded 353MT / 13 (28MT) Loads FOB Stoughton, SK for \$ 7.00/Bushel Mar-Apr, 2018

Traded 56MT / 2 (28MT) Loads FOB Elkhorn, MB for \$ 7.00/Bushel Mar-Apr, 2018

Traded 272MT / 10 (28MT) Loads FOB Benson, SK for \$ 7.00/Bushell Mar-Apr, 2018

Traded 272MT / 10 (28MT) Loads FOB Carlyle, S Kfor \$ 7.00/Bushel Mar-Apr, 2018

Traded 196MT / 7 (28MT) Loads FOB Carnduff, SK for \$ 7.00/Bushel Mar-Apr, 2018  
Traded 140MT / 5 (28MT) Loads FOB Rivers, MB for \$ 7.00/Bushel Mar-Apr, 2018

#### GREEN PEAS

Traded 336MT / 8 B Loads FOB Canora, SK for \$ 8.00/Bushel Prompt  
Traded 126MT / 3 B Loads FOB Canora, SK for \$ 8.00/Bushel Prompt

#### FEED BARLEY

Traded 653MT / 16 B Loads FOB Wiseton, SK for \$ 4.40/Bushel Mar-Apr, 2018  
Traded 210MT / 5 B Loads FOB Wiseton, SK for \$ 4.10/Bushel Mar, 2018

#### SOYBEANS

Traded 84MT / 2 B Loads FOB Moose Jaw, SK for \$ 10.50/Bushel Apr-May, 2018

#### BROWN FLAX

Traded 33MT DLVD SK Plant for \$ 12.05/Bushel Mar, 2018

#### FEED OATS

Traded 42MT / 1 B Loads DLVD SK Farm for \$ 2.60/Bushel Prompt  
Traded 84MT / 2 B Loads DLVD SK Farm for \$ 2.60/Bushel Prompt  
Traded 84MT / 2 B Loads DLVD SK Farm for \$ 2.60/Bushel Prompt  
Traded 84MT / 2 B Loads DLVD SK Farm for \$ 2.60/Bushel Prompt

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#### CHEMICAL :

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#### GRAIN BAGS:

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#### New Retail Products:

We are very happy to announce that we now have a full line of CFIA approved Plant Growth Regulators (PGRs) available in our retail line. As always, we're delivering a superior product and our prices are the lowest in the industry. If you're already using kelp, yucca, kinetin, IBA or salicylic based products on your farm then give us a call to discuss our superior pricing on our 'bio-stacked' products. If you're not familiar with PGRs then give us a call to discuss our specific products that are going to increase your farms profitability at a nearly insignificant cost (ranging from \$1.98-\$3.15/acre at recommended usage rates).

Nitrogen stabilizers are a product that we've been selling for a couple seasons now and we're getting great uptake on these products. There's nothing better than a product that increases your farms profitability while at the same time increasing stewardship. These products simply make sense to use and we offer the best stabilizer products on the market at the lowest price. We have sale pricing on N-Stabilizers until March 15th so call now to get product booked at a discount.

NOTE: As usual, our prices include the cost of delivery to any location in Western Canada.

Nitrogen Stabilizer Products: We have two Nitrogen Stabilizer products that are branded as N-Stable and Reservoir. These are both liquid products that are suitable to growers using UAN

and 46-0-0. In fact, products like SuperU are already taking advantage of the chemical technology found in N-Stable and Reservoir. The products can be applied to 46-0-0 during blending or we have had growers apply the product through seed treaters as well. (See a great video of this application method on our website: <http://www.johnstonsgrain.com/nitrogen-stabilizers.html>). These products can be used alone or in combination for protection against all types of N losses.

N-Stable 25 is a 25% concentrate NBPT product. NBPT is used to inhibit Nitrogen loss caused by volatilization. Depending on environmental conditions and application method, N loss to volatilization can be as high as 30%-40% in extreme cases. We use 20% as an assumption in most cases. NBPT is a urease inhibitor. Urease is the enzyme that breaks down Urea into Ammonia which can be lost into the atmosphere. The use of NBPT will allow your N to stay in urea form until it can be pushed deeper into the soil by rainfall or tillage. Once it is deep in the soil most of the volatilization problem is solved. This product should be used by growers that are broadcasting, top-dressing or shallow banding with UAN or Urea but can be used in almost all urea-based fertilizer applications.

Reservoir is a 30% concentrate DCD product. DCD is used to inhibit Nitrogen loss caused by leaching and denitrification. Similar to volatilization, nitrogen loss due to leaching and denitrification can reach 30-40% in extreme cases. We use the assumption of 20% for most of our calculations which should be accurate in most Western Canadian growing situations. DCD is a nitrification inhibitor. Nitrosomonas are bacteria found in soil that cause the rapid breakdown of Ammonium into Nitrite and then Nitrate. The presence of DCD causes these bacteria to go into a state of dormancy allowing your Nitrogen to stay in ammonium state for longer and not allowing the rapid breakdown into Nitrate which can then be lost into the atmosphere through denitrification or through leaching. This product should be used for almost all Ammonium Nitrogen fertilizer applications.

In fact, because these products are both profitable for growers to use and key for environmental stewardship they have been mandated in some areas in the United States. We are pushing growers to put these products into their toolboxes voluntarily as the benefits of using them are incredible. In many cases we're looking at \$20-30/acre profit with NBPT. That is with very conservative yield improvement expectations compared to trial data and it does not include a reduction of Nitrogen application. While many growers may wish to reduce the amount of Nitrogen applied, it is suggested to maintain the Nitrogen application rate as recommended by your agronomist. The product you use will stabilize the Nitrogen and prevent losses of the Nitrogen your crop requires to maximize its yield potential.

We have a pile of information available via the retail products page of our website (<http://www.johnstonsgrain.com/retail-products.html>). We encourage you to have a look and please remember that we have a sale on N-Stabilizers until March 15th. We appreciate you taking the time to look at these new products that we're offering. If we didn't think that they would add value to your operation we wouldn't bring them on.

Best regards,  
Joel Merkosky  
Johnston's Grain Ltd.  
1.844.324.7778

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JOKE:  
Cure For Lateness

### Cure For Lateness

Bob had this problem of getting up late in the morning and was always late for work. After a few weeks of this, his boss was mad and threatened to fire him if he didn't do something about it.

So Bob went to his doctor, who gave him a pill and told him to take it before he went to bed. He got a great night's sleep and actually beat the alarm in the morning. After a leisurely breakfast, he cheerfully drove to work.

"Boss," he said, "The pill my doctor prescribed actually worked!"

"That's all fine," said the boss, "But where were you yesterday?"

### **GRAIN OFFERED FOR SALE:**

#### **GRAIN BIDS TODAY:**

##### **BARLEY:**

###### **FEED BARLEY:**

OLD CROP BIDS: \$3.85-4.40/Bushel FOB

NEW CROP BIDS: \$3.75-4.00 FOB FARM (Freight Sensitive)

COMMENTS:

###### **MALT BARLEY:**

OLD CROP BIDS:

NEW CROP BIDS: \$5.00/Bu Loaded Rail- With AOG (SW SK)

COMMENTS:

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###### **CANARY SEED:**

OLD CROP BIDS: 20/Lbs FOB

NEW CROP BIDS: 18.5 Cents FOB

COMMENTS:

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###### **CANOLA:**

OLD CROP BIDS: Please call for current prices

NEW CROP BIDS:

COMMENTS: Strong interest in heated canola. Call for pricing.

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**CORN:**

OLD CROP BIDS: \$4.45-5.44 /Bushel FOB Farm

NEW CROP BIDS: Pricing available. Call us today to discuss.

COMMENTS:

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**MILLING DURUM:**

OLD CROP BIDS: \$7.00-7.30/Bushel FOB Farm

NEW CROP BIDS:

COMMENTS:

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**FLAX:**

**BROWN FLAX**

OLD CROP BIDS: #1 \$11.50-12.00/ Bu DLVD

NEW CROP BIDS: \$11.50/Bushel DLVD SK Plant Sept-Dec

COMMENTS:

**YELLOW FLAX**

OLD CROP BIDS: \$13.25-13.50/Bushel FOB Farm

NEW CROP BIDS:

COMMENTS:

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**LENTILS:**

**FEED LENTILS:**

OLD CROP BIDS:

Feed red or sample grade red lentils: 12 cents/lb FOB Farm

Feed green or sample grade green lentils: 10-15 cents/lb FOB Farm

**FRENCH GREEN LENTILS:**

OLD CROP BIDS: #1 - ..28 FOB Mar

NEW CROP BIDS: \$ .26/Lbs FOB Aug-Jan AOG

**LARGE GREEN LENTILS (LAIRD, IMPROVE, GREENLAND, ETC):**

OLD CROP BIDS: #1 - \$0.30/LB FOB

NEW CROP BIDS: #1- .27 , #2 -.24, X3 - 19/lbs FOB

**MEDIUM GREEN LENTILS (RICHLEA, IMAGREEN, ETC):**

OLD CROP BIDS: #1 - \$0.26 FOB

NEW CROP BIDS:

**SMALL GREEN LENTILS (ESTON, VICEROY, ETC):**

OLD CROP BIDS: #1 - \$0.26/LB FOB Farm

NEW CROP BIDS: #1 -.24, #2 -.22 DEL SK Plant

**SMALL RED LENTILS (MAXIM, REDBERRY, ROULEAU, ETC):**

OLD CROP BIDS: #2 - \$0.18 DLVD SK Plant

NEW CROP BIDS: \$ .16/Lbs FOB Sept-Jan, 2018 AOG

**X-SMALL RED LENTILS (ROBIN, IMPERIAL, IMPALA, ETC):**

OLD CROP BIDS: Same as small reds

NEW CROP BIDS: Same as small reds

COMMENTS:

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**MUSTARDS**

**BROWN MUSTARD**

OLD CROP BIDS: #1 42 Cents/LB FOB DOL

NEW CROP BIDS: #1 .33/Lb FOB

**ORIENTAL MUSTARD**

OLD CROP BIDS: .30 Cents/LB FOB

NEW CROP BIDS: #1 .33/Lb FOB

**YELLOW MUSTARD**

OLD CROP BIDS: \$ .35 Cents/LB FOB DOL

NEW CROP BIDS: \$ #1 .35/Lb FOB

COMMENTS: All new crop bids are production contracts with act of God.

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**OATS**

**FEED OATS:**

OLD CROP: \$2.00 + /Bushel FOB Farm - Subject to Freight

**MILLING OATS**

OLD CROP BIDS: \$2.50-3.00/Bushel FOB Farm - Depending on freight area.

NEW/CROP: \$2.60 FOB

NEW CROP BIDS:

COMMENTS:

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**PEAS**

**DESI CHICK PEA**

OLD CROP BIDS:

Phone for bids

NEW CROP BIDS:

COMMENTS:

**KABULI CHICK PEA**

OLD CROP BIDS: #2 - \$0.60 /LB FOB Farm

Feed, Sample & Screenings - \$0.35-\$0.40/LB FOB Farm

NEW CROP BIDS: 35-40 ON NEW/CROP

COMMENTS:

**FEED PEAS:**

SPOT PRICE: \$6.25 /Bushel FOB

COMMENTS: Strong demand for feed. Show us poor quality peas or pea screenings.

**GREEN PEAS: #2 OR BETTER**

OLD CROP BIDS: \$8.25 /Bu DLVD SK Plant

NEW CROP BIDS: \$

COMMENTS:

**MAPLE PEAS:**

OLD CROP BIDS: 17.50/Bushel FOB Farm (Acer, Mosaic and Rockets will work)

NEW CROP BIDS: \$10.00/Bu FOB

COMMENTS: .

**YELLOW PEAS:**

OLD CROP BIDS: \$6.50-6.90 FOB

NEW CROP BIDS:

COMMENTS: .

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**RYE:**

OLD CROP BIDS: \$4.00/Bu DLVD SK Plant

NEW CROP BIDS:

COMMENTS:

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**SOYBEANS:**

OLD CROP BIDS: \$10.15 /Bushel FOB

NEW CROP BIDS:

COMMENTS: We have strong demand. Call us daily for pricing.  
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**FABABEANS:**

OLD CROP BIDS: \$5.60-6 /Bushel FOB  
NEW CROP BIDS:

COMMENTS:  
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**SUNFLOWERS CONFECTIONS:**

OLD CROP BIDS:  
NEW CROP BIDS:

COMMENTS:  
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**SUNFLOWERS OIL:**

OLD CROP BIDS:  
NEW CROP BIDS:

COMMENTS:  
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**TRITICALE:**

OLD CROP BIDS: Call for the latest.  
NEW CROP BIDS:

COMMENTS: We can use spring or winter triticale.

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**WHEAT**

**FEED WHEAT:**

OLD CROP BIDS:  
Feed Hard Red Wheat (<1 ppm vomi) - \$4.80-5.00/bushel FOB Farm

NEW CROP BIDS:

COMMENTS:

**HARD RED SPRING WHEAT:**

OLD CROP BIDS: \$6.00-6.35/Bushel FOB Farm DOL  
NEW CROP BIDS: No bid today. Call us if you're a competitive buyer.

COMMENTS:

**HARD RED WINTER WHEAT:**

OLD CROP BIDS: Same as feed.  
NEW CROP BIDS:



COMMENTS:

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**EXPORT OFFERS:**

**CLOSING COMMENTS:**

If you would like to remove yourself from this mailing list, please reply with 'Remove from mailing list' as the subject.