

# Chris Hatcher, AIC, ACA, Xactimate Certified Trainer

## The Nations #1 Source for Xactimate Training and Certification

As the lead trainer and curriculum developer for **Top Adjuster**, Chris Hatcher has successfully trained Xactimate and claims handling skills to claims professionals of all types. His students are consistently the highest rated, highest volume adjusters on storm sites throughout the U.S.

Prior to launching **Top Adjuster**, Chris served for 10 years as a Field Manager, Trainer, Mentor, and Adjuster for Eberl Claims Service. During his tenure, he led teams in experimental claims processes, wrote curriculum and implemented Xactimate, Scoping, and Rope & Harness training. Chris' adjusting experience includes wind/ hail, tornadoes, hurricanes, fire, lightning, ice damming, mold, flood, foundation, smoke, weight of ice & snow, plumbing leaks, and auto liability. Chris has worked total losses, business interruption, residential and commercial losses. The highest volume adjuster year after year, in 2009 & 2010 Chris closed more claims than any other adjuster in the entire country – including over 3000 new claims in one storm.



A leader in the field, Chris brings a winning perspective to the classroom. Chris views claims handling as a business, not a job. His students absorb that mentality, and succeed because of it. Chris' classroom presentations contain field related information, not just "software tools". Chris' enthusiasm for the software, as well as the career, makes learning exciting.

One of very few Xactimate Certified Trainers, Chris is a graduate of Vale Training Solutions as well as the American Institute for CPCU. Chris was featured in the April 2011 Xactimate "Trainer Spotlight" magazine, and is a frequent trainer and speaker at national claims conferences every year.

- Xactimate trainer for NACA (National Association of Catastrophe Adjusters)
- Xactimate trainer for WIND (WIND Insurance Network)
- Education Committee member - NACA
- Member of SITE (Society of Insurance Trainers and Educators)
- CE provider for multiple states
- Presenter for American Society of Professional Estimators
- Xactimate trainer and curriculum developer at Polk State College

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