



One Ravinia Drive, 9th Floor Atlanta, GA 30346 404.382.9599

CREDIT APPLICATION FOR
ACQUISITION/CONVERSION
FINANCING

Date Submitted: _____

Borrower Initials: _____

Borrower/Applicant Information

Legal Entity Name/Hotel Owner: _____

Type of Legal Entity: _____

State of Formation: _____ Federal Tax ID #: _____

Principal Contact Name: _____

Principal Contact Address: _____

Phone: _____ Email Address: _____

Company Website URL: _____

Loan Request

Loan Amount Requested: _____

Property to be Financed: _____

(Please attach all purchase orders and detailed budget information)

Related Financing: Please list any other outstanding financial obligations that proposed borrower and co-borrower or guarantor has with Access Point Financial

Banking References

Financial Institution Name #1: _____

Relationship Officer: _____

Contact Telephone #: _____ Fax#: _____

Email Address: _____

Financial Institution Name #2: _____

Relationship Officer: _____

Contact Telephone #: _____ Fax#: _____

Email Address: _____

Date Submitted: _____

Borrower Initials: _____

Hotel Asset Fact Sheet

Franchisor (Parent Company of Brands): _____

Hotel Brand: _____ Date Affiliated: _____

Prior Brand Affiliation (if any): _____

Official Hotel Name: _____

Year Built: _____ Date Acquired: _____ Last Renovated: _____

Number of Rooms: _____

Number of Seats in Hotel Operated Outlets (Restaurant/Bar): _____

Ground Lease (Yes/No): _____ If Yes, Note Remaining Term: _____

Hotel Location Address: _____

Franchise Salesperson: _____ PH. #: _____

Principal Contact Address: _____

Email Address: _____

Current Franchise Term: _____ Commenced: _____ Expiration: _____

Date of Last Quality Inspection: _____ Score: _____

Are you current with all payments to Franchisor? _____

Hotel Management Company: _____

Contact Person: _____ PH. #: _____

Term of Management Contract: _____

Is Manager a related entity? _____

Additional Hotels Owned or Operated by Principals or Affiliates of this Hotel:

Brand	Location (City/State)	Room Count

Date Submitted: _____

Borrower Initials: _____

Property Existing Debt Information

Senior Lender: _____

Original Loan Amount: _____ Current Balance: _____

Interest Rate: _____ Fixed or Floating: _____

Original Term: _____ Maturity Date: _____

Amortization: _____ Interest Only Period: _____

Current Monthly Payment: \$ _____ I/O or Amortizing: _____

Guarantor(s): _____

Second Mortgage Holder: _____

Original Loan Amount: _____ Current Balance: _____

Interest Rate: _____ Fixed or Floating: _____

Original Term: _____ Maturity Date: _____

Amortization: _____ Interest Only Period: _____

Current Monthly Payment: \$ _____ I/O or Amortizing: _____

Please List Any Additional Financing: _____

Guarantor Information

Guarantor 1: _____ Guarantor 2: _____

Social Security #: _____ S/S #: _____

Address: _____ Address: _____

Guarantor 3: _____ Guarantor 4: _____

Social Security #: _____ S/S #: _____

Address: _____ Address: _____

Date Submitted: _____

Borrower Initials: _____

Signature

Please complete all sections of this application and provide a copy of all information requested. The application will not be processed until all necessary information has been received. Access Point Financial reserves the right to request additional information at any time during the application processing.

The undersigned applicant hereby represents and warrants that (a) all information furnished to Access Point Financial is complete, current, accurate and not misleading; (b) applicant is solvent, pays its financial obligations in a timely manner and is not subject to any bankruptcy or debt relief proceedings or contemplating filing for such proceedings; (c) Applicant has no current or preexisting relationship with any current or former employee of Access Point Financial Inc. outside of a prospective Lender/Borrower relationship; and (d) to the best of Applicant's knowledge, Applicant has no relationship to any former employee of any predecessor company represented by principals or employees of Access Point Financial Inc. which has not yet been disclosed.

Applicant authorizes Access Point Financial to investigate and obtain such information as it deems necessary to consider this application (including, without limitation, credit reports, UCC/judgment reports, and confirmation of account balances).

Applicant: _____

Authorized Signature: _____

Print Name: _____

Title: _____ Date: _____

Date Submitted: _____

Borrower Initials: _____

Application Checklist

The following information is necessary for the processing of your application. Failure to provide the information requested will result in delays in processing. Please provide photocopies of all documents. For all items not applicable or not available, please provide a detailed explanation.

1. A completed and signed credit application.
2. Three years historical operating statements (for existing hotels) and performance projections of operating statements three years forward.
3. Sources and Uses of Loan Request and Budget.
4. Copies of all financing documents relating to the property, including all mortgages, promissory notes and loan commitment letters.

Upon approval of the completed, signed credit application, Access Point Financial will require additional documents to complete its due diligence.

Date Submitted: _____

Borrower Initials: _____