

Heritage Investors, LLC
Table of Fees for Services

Carefully read Item 4 and Item 5 of Form ADV Part 2A ("Brochure"), as these sections of the Brochure contain important details about Heritage Investors, LLC advisory services and fees. Fees may be negotiable. The fees below will only apply to you when you request the services listed. Different fees may represent alternative payment options for similar services or combinations of services. Talk with Heritage Investors, LLC about what services are appropriate for you and the fees that will apply.

| Fees Charged by Investment Adviser | Fee Amount | | Frequency Fee is Charged | Services |
|------------------------------------|--|-------------------|---|---|
| Assets Under Management Fee | Assets Under Management | Annual Fee | Quarterly in advance | Portfolio Management for individuals and/or small businesses; Investment Management for employer sponsored retirement plans |
| | First \$250,000 | 1.20% | | |
| | Next \$350,000 | 1.10% | | |
| | Next \$900,000 | 1.00% | | |
| | Next \$2,000,000 | 0.90% | | |
| | Next \$1,500,000 | 0.75% | | |
| | Over \$5,000,000 | negotiable | | |
| | Plan Assets | Annual Fee | Quarterly in arrears | Pension consulting services |
| | Up to \$5,000,000 | 0.75% | | |
| | Over \$5,000,000 | negotiable | | |
| Hourly Fee | \$100-\$500/hr | | Half due in advance with balance due upon completion of contracted services | General Consulting services |
| Subscription Fee | \$0 | | n/a | n/a |
| Fixed Fee | \$3,600 to \$8,500 | | In advance for stand-alone planning; Monthly in advance for ongoing retainer services | Financial planning; General consulting |
| Commissions to the Adviser | Term (50% - 80%) Whole Life (40% - 90%) Disability (50% - 80%) Variable Annuities (5% -7%) Fixed Annuities (1% - 4%) | | Per insurance contract | Financial planning services; General consulting services ¹ |
| Performance-based Fee | \$0 | | n/a | n/a |
| Other | \$12.50 per account | | Quarterly in advance | Portfolio Management for individuals and/or small businesses; Investment Management for employer sponsored retirement plans |
| Fees Charged by Third Parties | Fee Amount | | Frequency Fee is Charged | Services |
| Third Party Money Manager | \$0 | | n/a | n/a |
| Robo-Adviser Fee | \$0 | | n/a | n/a |
| Fee Total | Talk with Heritage Investors about fees and costs applicable to you | | | |

Additional fees and costs to discuss with your Adviser

| Additional Fees/Cost | Yes/No | Paid To |
|-----------------------------------|--------|--------------------|
| Brokerage Fees | Yes | TD Ameritrade Inc. |
| Commissions | Yes | TD Ameritrade Inc. |
| Custodian Fees | Yes | TD Ameritrade Inc. |
| Mark-ups | Yes | TD Ameritrade Inc. |
| Mutual Fund/ETF Fees and Expenses | Yes | Funds |

¹ Insurance products may be recommended in conjunction with the implementation of the firm's financial planning and general consulting recommendations. If such products are purchased through licensed individuals associated with Heritage Investors, those individuals will earn insurance commissions in addition to the advisory fees paid to Heritage Investors.