



## CASE STUDY

Category: Safety

Product: Survey

Industry: All

### \$65,000 Cost Savings

#### ► PROBLEM

Customers need help in selecting the right personal protective equipment solution to improve their safety, productivity, and cost performance.

#### ► SOLUTION

Martin partners with one of our suppliers, Ansell Gloves, to deliver a patented productivity improvement program. We focus on safety and compliance, productivity, and cost performance. The process goes: data collection, in-plant assessment, validation testing, implementation, training, and then expansion.

#### ► RESULTS

Because the program is customer specific, the results will vary, but in general the program results in a 65% reduction in injuries, decrease product usage by 25%, and a decrease in SKU's by 10%. The focus of the program is to maximize the safety of the worker while simultaneously reducing the total cost of ownership for the customer, and results in an average saving of **\$65,000** per assessment

*We help companies operate better*