



**GENERAL SERVICES ADMINISTRATION  
Federal Supply Service  
Authorized Schedule Price List**

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA *Advantage!*®, a menu-driven database system. The INTERNET address GSA *Advantage!*® is: GSAAdvantage.gov.

**MULTIPLE AWARD SCHEDULE (MAS)**

**Information Technology Category  
IT Professional Services**

**BLACKWATCH International  
1430 Spring Hill Road, STE 205  
McLean, VA 22102  
Phone: 571-395-8403  
Fax: 571-565-3756**

**Website: <http://www.blackwatchintel.com/>  
Email: [JOffutt@blackwatchintel.com](mailto:JOffutt@blackwatchintel.com)**

**Contract Number: 47QTCA20D003Y**

**Period Covered by Contract: October 1, 2019 through September 30, 2024**  
*Catalog effective through Mass Modification #A821, dated June 16, 2020.*

***Small Business***

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at [fss.gsa.gov](http://fss.gsa.gov).



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**INFORMATION FOR ORDERING ACTIVITIES:**

**1a. Table of Awarded Special Item Numbers (SINs)**

<u>SIN</u>	<u>DESCRIPTION</u>
54151S/STLOC/RC	IT Professional Services

**1b. Lowest Priced Model Number:** Not Applicable

**1b. Lowest Hourly Rate:** See pricelist

**2. Maximum order:** \$500,000.00

**3. Minimum order:** \$100.00

**4. Geographic coverage (delivery area):** Domestic

**5. Point(s) of production (city, county, and State or foreign country):** Not applicable

**6. Discount from list prices or statement of net price:** Prices shown are NET prices, basic discounts have been deducted.

**7. Quantity discounts:** None.

**8. Prompt payment terms:** Net 30 Days

Note: Prompt payment terms must be followed by the statement "Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions."

**9a. Government purchase cards are accepted** at or below the micro-purchase threshold.

**9b. Government purchase cards are not accepted** above the micro-purchase threshold.

**10. Foreign items (list items by country of origin):** Not Applicable

**11a. Time of delivery:** As agreed per task order.

**11b. Expedited Delivery:** As agreed per task order.

**11c. Overnight and 2-day delivery:** Not Applicable

**11d. Urgent Requirements:** When the Federal Supply Schedule contract delivery period does not meet the bona fide urgent delivery requirements of an ordering activity, ordering activities are encouraged, if time permits, to contact the Contractor for the purpose of obtaining accelerated delivery. The Contractor shall reply to the inquiry within 3 workdays after receipt. (Telephonic replies shall be confirmed by the Contractor in writing.) If the Contractor offers an accelerated delivery time acceptable to the ordering activity, any order(s) placed pursuant to the agreed upon

accelerated delivery time frame shall be delivered within this shorter delivery time and in accordance with all other terms and conditions of the contract.

**12. F.O.B.:** Destination

**13a. Ordering address:**

BLACKWATCH International  
1430 Spring Hill Road, STE 205  
McLean, VA 22102

**13b. Ordering procedures:** Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's), and a sample BPA are found in Federal Acquisition Regulation (FAR) 8.405-3.

**14. Payment address:**

BLACKWATCH International  
1430 Spring Hill Road, STE 205  
McLean, VA 22102

**15. Warranty provision:** Standard Commercial Warranty

**16. Export packing charges:** Not Applicable

**17. Terms and conditions of Government purchase card acceptance:** Government purchase cards are only accepted at or below the micro-purchase threshold.

**18. Terms and conditions of rental, maintenance, and repair:** Not Applicable

**19. Terms and conditions of installation:** Not Applicable

**20. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices:** Not Applicable

**20a. Terms and conditions for any other services:** Not Applicable

**21. List of service and distribution points:** Not Applicable

**22. List of participating dealers:** Not Applicable

**23. Preventive maintenance:** Not Applicable

**24a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants):** Not Applicable

**24b. Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services.** The EIT standards can be found at: [www.Section508.gov/](http://www.Section508.gov/).

**25. Data Universal Number System (DUNS) number: 962185513**

**26. Notification regarding registration in the System for Award Management (SAM) database.** BLACKWATCH International is registered in the SAM database. The Cage code is 628B2.

**TERMS AND CONDITIONS APPLICABLE TO INFORMATION TECHNOLOGY  
(IT) PROFESSIONAL SERVICES (SPECIAL ITEM NUMBER 54151S)**

**1. SCOPE**

- a. The prices, terms and conditions stated under Special Item Number 54151S Information Technology Professional Services apply exclusively to IT within the scope of this Information Technology Schedule.
- b. The Contractor shall provide services at the Contractor's facility and/or at the ordering activity location, as agreed to by the Contractor and the ordering activity.

**2. PERFORMANCE INCENTIVES I-FSS-60 Performance Incentives (April 2000)**

- a. Performance incentives may be agreed upon between the Contractor and the ordering activity on individual fixed price orders or Blanket Purchase Agreements under this contract.
- b. The ordering activity must establish a maximum performance incentive price for these services and/or total solutions on individual orders or Blanket Purchase Agreements.
- c. Incentives should be designed to relate results achieved by the contractor to specified targets. To the maximum extent practicable, ordering activities shall consider establishing incentives where performance is critical to the ordering activity's mission and incentives are likely to motivate the contractor. Incentives shall be based on objectively measurable tasks.

**3. ORDER**

- a. Agencies may use written orders, EDI orders, blanket purchase agreements, individual purchase orders, or task orders for ordering services under this contract. Blanket Purchase Agreements shall not extend beyond the end of the contract period; all services and delivery shall be made and the contract terms and conditions shall continue in effect until the completion of the order. Orders for tasks which extend beyond the fiscal year for which funds are available shall include FAR 52.232-19 (Deviation – May 2003) Availability of Funds for the Next Fiscal Year. The purchase order shall specify the availability of funds and the period for which funds are available.
- b. All task orders are subject to the terms and conditions of the contract. In the event of conflict between a task order and the contract, the contract will take precedence.

**4. PERFORMANCE OF SERVICES**

- a. The Contractor shall commence performance of services on the date agreed to by the Contractor and the ordering activity.
- b. The Contractor agrees to render services only during normal working hours, unless otherwise agreed to by the Contractor and the ordering activity.
- c. The ordering activity should include the criteria for satisfactory completion for each task in the Statement of Work or Delivery Order. Services shall be completed in a good and workmanlike manner.
- d. Any Contractor travel required in the performance of IT Services must comply with the Federal Travel Regulation or Joint Travel Regulations, as applicable, in effect on the date(s) the travel is performed. Established Federal Government per diem rates will apply to all Contractor travel. Contractors cannot use GSA city pair contracts.

## **5. STOP-WORK ORDER (FAR 52.242-15) (AUG 1989)**

a. The Contracting Officer may, at any time, by written order to the Contractor, require the Contractor to stop all, or any part, of the work called for by this contract for a period of 90 days after the order is delivered to the Contractor, and for any further period to which the parties may agree. The order shall be specifically identified as a stop-work order issued under this clause.

Upon receipt of the order, the Contractor shall immediately comply with its terms and take all reasonable steps to minimize the incurrence of costs allocable to the work covered by the order during the period of work stoppage. Within a period of 90 days after a stop-work is delivered to the Contractor, or within any extension of that period to which the parties shall have agreed, the Contracting Officer shall either-

- (1) Cancel the stop-work order; or
- (2) Terminate the work covered by the order as provided in the Default, or the Termination for Convenience of the Government, clause of this contract.

b. If a stop-work order issued under this clause is canceled or the period of the order or any extension thereof expires, the Contractor shall resume work. The Contracting Officer shall make an equitable adjustment in the delivery schedule or contract price, or both, and the contract shall be modified, in writing, accordingly, if-

- (1) The stop-work order results in an increase in the time required for, or in the Contractor's cost properly allocable to, the performance of any part of this contract; and
- (2) The Contractor asserts its right to the adjustment within 30 days after the end of the period of work stoppage; provided, that, if the Contracting Officer decides the facts justify the action, the Contracting Officer may receive and act upon the claim submitted at any time before final payment under this contract.

c. If a stop-work order is not canceled and the work covered by the order is terminated for the convenience of the Government, the Contracting Officer shall allow reasonable costs resulting from the stop-work order in arriving at the termination settlement. If a stop-work order is not canceled and the work covered by the order is terminated for default, the Contracting Officer shall allow, by equitable adjustment or otherwise, reasonable costs resulting from the stop-work order.

## **6. INSPECTION OF SERVICES**

In accordance with FAR 52.212-4 CONTRACT TERMS AND CONDITIONS-COMMERCIAL ITEMS (MAR 2009) (DEVIATION I - FEB 2007) for Firm-Fixed Price orders and FAR 52.212-4 CONTRACT TERMS AND CONDITIONS - COMMERCIAL ITEMS (MAR 2009) (ALTERNATE I - OCT 2008) (DEVIATION I - FEB 2007) applies to Time-and-Materials and Labor-Hour Contracts orders placed under this contract.

## **7. RESPONSIBILITIES OF THE CONTRACTOR**

The Contractor shall comply with all laws, ordinances, and regulations (Federal, State, City, or otherwise) covering work of this character. If the end product of a task order is software, then FAR 52.227-14 (Dec 2007) Rights in Data – General, may apply.

## **8. RESPONSIBILITIES OF THE ORDERING ACTIVITY**

Subject to security regulations, the ordering activity shall permit Contractor access to all facilities necessary to perform the requisite IT Professional Services.

## **9. INDEPENDENT CONTRACTOR**

All IT Professional Services performed by the Contractor under the terms of this contract shall be as an independent Contractor, and not as an agent or employee of the ordering activity.

## **10. ORGANIZATIONAL CONFLICTS OF INTEREST**

### **a. Definitions.**

“Contractor” means the person, firm, unincorporated association, joint venture, partnership, or corporation that is a party to this contract.

“Contractor and its affiliates” and “Contractor or its affiliates” refers to the Contractor, its chief executives, directors, officers, subsidiaries, affiliates, subcontractors at any tier, and consultants and any joint venture involving the Contractor, any entity into or with which the Contractor subsequently merges or affiliates, or any other successor or assignee of the Contractor.

An “Organizational conflict of interest” exists when the nature of the work to be performed under a proposed ordering activity contract, without some restriction on ordering activities by the Contractor and its affiliates, may either (i) result in an unfair competitive advantage to the Contractor or its affiliates or (ii) impair the Contractor’s or its affiliates’ objectivity in performing contract work.

b. To avoid an organizational or financial conflict of interest and to avoid prejudicing the best interests of the ordering activity, ordering activities may place restrictions on the Contractors, its affiliates, chief executives, directors, subsidiaries and subcontractors at any tier when placing orders against schedule contracts. Such restrictions shall be consistent with FAR 9.505 and shall be designed to avoid, neutralize, or mitigate organizational conflicts of interest that might otherwise exist in situations related to individual orders placed against the schedule contract. Examples of situations, which may require restrictions, are provided at FAR 9.508.

## **11. INVOICES**

The Contractor, upon completion of the work ordered, shall submit invoices for IT Professional services. Progress payments may be authorized by the ordering activity on individual orders if appropriate. Progress payments shall be based upon completion of defined milestones or interim products. Invoices shall be submitted monthly for recurring services performed during the preceding month.

## **12. PAYMENTS**

For firm-fixed price orders the ordering activity shall pay the Contractor, upon submission of proper invoices or vouchers, the prices stipulated in this contract for service rendered and accepted. Progress payments shall be made only when authorized by the order. For time-and-materials orders, the Payments under Time-and-Materials and Labor-Hour Contracts at FAR 52.212-4 (MAR 2009) (ALTERNATE I – OCT 2008) (DEVIATION I – FEB 2007) applies to time-and-materials orders placed under this contract. For labor-hour orders, the Payment under Time-and-Materials and Labor- Hour Contracts at FAR 52.212-4 (MAR 2009) (ALTERNATE I – OCT 2008) (DEVIATION I –FEB 2007) applies to labor-hour orders placed under this contract. 52.216-31(Feb 2007) Time-and Materials/Labor-Hour Proposal Requirements—Commercial Item Acquisition. As prescribed in 16.601(e)(3), insert the following provision:

a. The Government contemplates award of a Time-and-Materials or Labor-Hour type of contract resulting from this solicitation.

b. The offeror must specify fixed hourly rates in its offer that include wages, overhead,



general and administrative expenses, and profit. The offeror must specify whether the fixed hourly rate for each labor category applies to labor performed by—

- (1) The offeror;
- (2) Subcontractors; and/or
- (3) Divisions, subsidiaries, or affiliates of the offeror under a common control.

### **13. RESUMES**

Resumes shall be provided to the GSA Contracting Officer or the user ordering activity upon request.

### **14. INCIDENTAL SUPPORT COSTS**

Incidental support costs are available outside the scope of this contract. The costs will be negotiated separately with the ordering activity in accordance with the guidelines set forth in the FAR.

### **15. APPROVAL OF SUBCONTRACTS**

The ordering activity may require that the Contractor receive, from the ordering activity's Contracting Officer, written consent before placing any subcontract for furnishing any of the work called for in a task order.

### **16. DESCRIPTION OF IT/IAM PROFESSIONAL SERVICES AND PRICING**

a. The Contractor shall provide a description of each type of IT Service offered under Special Item Numbers 54151S IT Professional Services should be presented in the same manner as the Contractor sells to its commercial and other ordering activity customers. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles (labor categories) for those individuals who will perform the service should be provided.

b. Pricing for all IT Professional Services shall be in accordance with the Contractor's customary commercial practices; e.g., hourly rates, monthly rates, term rates, and/or fixed prices, minimum general experience and minimum education.

c. The following is an example of the manner in which the description of a commercial job title should be presented:

EXAMPLE: Commercial Job Title: System Engineer

Minimum/General Experience: Three (3) years of technical experience which applies to systems analysis and design techniques for complex computer systems. Requires competence in all phases of systems analysis techniques, concepts and methods; also requires knowledge of available hardware, system software, input/output devices, structure and management practices.

Functional Responsibility: Guides users in formulating requirements, advises alternative approaches, conducts feasibility studies.

## LABOR CATEGORY DESCRIPTIONS

Labor Category	Description	Minimum Experience	Education Requirements
Cybersecurity Specialist	Performs IT security, information assurance (IA), cybersecurity and IT compliance support; participates in the day-to-day cybersecurity effort with assistance and guidance from more senior cybersecurity team members, as needed; implements DoD 8500 series and NIST 800 series policy/guidance; possesses good IT skills and working knowledge of hardware, software and networks; assesses security flaws of information systems and devices under supervision; possesses solid troubleshooting skills and meticulous attention to detail; conducts research into a wide range of IT security issues when directed; possesses some experience with HBSS, ACAS, SCAP, STIGs, IAVA notices, eMASS, RMF and vulnerability management; has excellent oral and written communication skills and exceptional interpersonal skills, with an emphasis on listening and questioning.	Three (3) years or more of increasingly complex and progressive experience in Department of Defense (DoD) IT security, information assurance (IA), cybersecurity and/or IT compliance support.	Associate's degree from an accredited college or university in any science, business, engineering or technology discipline.
Database Developer / Administrator	Performs planning, analyzing, designing, developing, testing and implementing of database systems and applications; skilled in logical and physical modeling; accomplishes performance and tuning tasks; configures and maintains the database environment; installs, maintains, and patches database servers and application software tools; performs database upgrades, backups and restores; configures, optimizes, and supports relational databases; develops and maintains web interfaces to database information; works with users to identify and develop system requirement; analyzes user needs to develop solutions; frequently interacts with the client, system and network team members.	Four (4) years of increasingly complex and progressive experience in Department of Defense (DoD) IT programming, database development and administration.	Bachelor's degree from an accredited college or university in any science, business, engineering or technology discipline.
Information Systems Security Officer (ISSO)	Performs research, develops, implements, tests and reviews the organization's information security to protect information and prevent unauthorized access; serves as the principal advisor to the Information System Owner (SO), Business Process Owner, and the Information System Security Manager (ISSM) on all matters, technical and otherwise, involving the security of the information system; ensures the implementation and maintenance of security controls in accordance with the Security Plan (SP); informs users about security measures, explains potential threats, installs software, implements security measures and monitors networks; provides guidance, oversight, and expertise, but doesn't accomplish all functions without assistance; delegates, coordinates, facilitates, or otherwise ensures required activities are accomplished.	Eight (8) years of increasingly complex and progressive experience in Department of Defense (DoD) IT security, information assurance (IA), cybersecurity and/or IT compliance support.	Bachelor's degree from an accredited college or university in any science, business, engineering or technology discipline.
IT Help Desk Specialist	Performs technical assistance and support related to computer systems, hardware, or software; provides courteous and accurate technical information and support in a timely, efficient and professional manner; responds to queries, runs diagnostic programs, isolates problems, and determines and implements solutions; provides phone, email, web, and in-person support to users in the areas of e-mail, directories, computer operating systems, desktop applications for all types of computer systems, and applications developed or deployed under this contract. Serve as the first point of contact for troubleshooting hardware/software, all types of computer systems and printer problems.	One (1) year of increasingly complex and progressive experience in Department of Defense (DoD) IT hardware installation and troubleshooting support.	High School Diploma or equivalent.

Labor Category	Description	Minimum Experience	Education Requirements
Mid-Level Cybersecurity Specialist	Performs IT security, information assurance (IA), cybersecurity and IT compliance support; participates in the day-to-day cybersecurity effort and provides assistance and guidance to other more junior cybersecurity team members; implements DoD 8500 series and NIST 800 series policy/guidance; possesses strong IT skills and knowledge including hardware, software and networks; assesses security flaws of information systems and devices; possesses solid troubleshooting skills and meticulous attention to detail; conducts research into a wide range of IT security issues; seeks out vulnerabilities in IT infrastructures; possesses experience with HBSS, ACAS, SCAP, STIGs, IAVA notices, eMASS, RMF and vulnerability management; has excellent oral and written communication skills and exceptional interpersonal skills, with an emphasis on listening and questioning.	Five (5) years of increasingly complex and progressive experience in Department of Defense (DoD) IT security, information assurance (IA), cybersecurity and/or IT compliance support.	Associate's degree from an accredited college or university in any science, business, engineering or technology discipline.
Mid-Level SharePoint Developer / Administrator	Performs the planning, designing, troubleshooting and supporting of SharePoint solutions; experienced in developing SharePoint applications using customization and configuration techniques; works directly with client to assess the current environment, develop requirements and solutions using out-of-the box SharePoint features and design solutions which extend SharePoint through various customization techniques; designs solutions based on established patterns and best practices around Content Management, User Adoption, Governance and Change Management; creates SharePoint workflows in compliance with established Governance policies; validates functional and technical requirements with the relevant business and IT stakeholders.	Six (6) years of increasingly complex and progressive experience in Department of Defense (DoD) IT application development and/or systems administration. Two (2) years must have been in a SharePoint SME role.	Bachelor's degree from an accredited college or university in any science, business, engineering or technology discipline.
Mobile Device Specialist	Performs the configuration and installation of end user devices used on wireless network architectures, including laptops, cellular phones and tablets; experienced with configuration and deployment of end user devices in a large Enterprise environment, including provisioning, patching and updates, certificate configuration, equipment inventory and tracking and STIG compliance; demonstrates strong working knowledge of wireless network operation and security, 802.1X/802.11 standards, and WPA Enterprise encryption, VPN client software and VPN concentrators, RSA and ECDHA digital certificates used to authenticate users and user devices, and implementing and managing a certificate authority for PKI.	Three (3) years of increasingly complex and progressive experience in Department of Defense (DoD) IT wireless environment. One (1) years' experience working with Android and iOS operating system configuration and operation.	Associate's degree from an accredited college in any science, business, engineering technology discipline.
Network /Hardware Specialist	Performs hardware, software, and network support utilizing hardware and software testing tools and techniques; assists with installation of terminals and associated hardware; tests, debugs and writes documentation as required; provides client support setting up PCs and peripherals and/or installing software packages; provides user training for hardware/software products; identifies problems and resolves hardware/software/network malfunctions; performs minor hardware/software/network maintenance such as board replacement, cable switching, communication assistance, hardware installation/replacement; interfaces with mainframe, CAD/CAM, digitizers, networks, and provides analysis support.	Two (2) years of increasingly complex and progressive experience in Department of Defense (DoD) IT hardware installation and troubleshooting support.	Associate's degree from an accredited college in any science, business, engineering technology discipline.

Labor Category	Description	Minimum Experience	Education Requirements
Network /Hardware Support Technician	Performs repair and/or replace activities on all computer systems and servers; supports the installation, set-up and maintenance of workstations, peripherals, and cabling; ensures systems are configured correctly and are running efficiently using hardware and software testing tools and techniques; builds systems and servers, installs and patches operating systems, software and applications; configures software and drivers; performs regular system upgrades; diagnoses and repairs hardware and software issues; coordinates with client on all tracking and changes to hardware inventory; provides client training in the use of hardware, software, and/or network products; assists help desk by responding to requests for assistance when needed.	One (1) year of increasingly complex and progressive experience in Department of Defense (DoD) IT hardware installation and troubleshooting support.	High School Diploma or equivalent.
Network Administrator	Performs a variety of network management functions related to the operation, performance or availability of data communications networks; accomplishes the installation, implementation, troubleshooting, and maintenance of agency wide-area networks (WANs) and local-area networks (LANs); performs day-to-day network administration; has experience with cable/LAN meters, protocol analyzers, SNMP and RMON based software products; has working knowledge of Ethernet, network operating systems, FDDI and high-speed WANs and routers; analyzes client LANs/WANs, isolates source of problems and recommends solutions; modifies command language programs, network start up files and participates in load balancing efforts to achieve optimum device utilization and performance; establishes new user accounts granting access to required network files and programs; manages network E-mail functions; establishes mail boxes and monitors mail performance on the network; troubleshoots network/user problems, presents resolutions for implementation; prepares a variety of network resource reports.	Four (4) years of increasingly complex and progressive experience in Department of Defense (DoD) IT network administration support.	Associate's degree from an accredited college or university in any science, business, engineering or technology discipline.
Program/Project Manager	Performs management activities for all aspects of one or more complex projects; provides on-site leadership for assigned project teams; develops and manages all aspects of project engagement including planning, communications, resources, execution, budget, change, risks and issues and closure; participates in establishing practices, templates, policies and tools; prepares estimates and detailed project plans for all phases of projects; ensures adequate resources to achieve project objectives in planned timeframes; monitors staff performance and completes performance reviews; provides leadership and stakeholders with status reporting, success criteria results and metrics regarding project milestones, deliverables, dependencies and risks; sets and continually manages project expectations; monitors, tracks and controls outcomes to resolve issues, conflicts, dependencies and critical path deliverables.	Six (6) years of increasingly complex and progressive experience in Department of Defense (DoD) IT project management. Four (4) years must have been in a Program/Project Manager role.	Bachelor's degree from an accredited college or university in any science, business, engineering or technology discipline. Active (PMI) Project Management Professional (PMP) certification required.
Programmer	Performs analysis of functional business applications and design specifications for functional areas such as production, payroll, logistics, and contracts; develops block diagrams and logic flow charts; translates detailed design requirements into computer software; creates and/or maintains operating systems, communications software, database packages, compilers, assemblers, and utility programs; modifies existing software and	Four (4) years of increasingly complex and progressive experience in Department of Defense (DoD) IT programming.	Associate's degree from an accredited college or university in any science, business,

Labor Category	Description	Minimum Experience	Education Requirements
	creates special-purpose software to ensure efficiency and integrity between systems and applications; tests, debugs, and refines computer software to produce the required product; prepares required program-level and user-level documentation; demonstrates the ability to work independently or under only general direction.		engineering or technology discipline.
Senior Cybersecurity Engineer	Performs a number of IT security functions from ensuring the security of software, through developing, testing and deploying broader network security systems; understands complex cybersecurity issues and provides subject matter expertise within a fast-paced technical environment; accomplishes and monitors a thorough risk assessment to identify current and emerging technology issues including security trends, vulnerabilities and threats; conducts proactive research to analyze security weaknesses and recommend appropriate strategies; provides guidance to cybersecurity team on implementing new security solutions to better protect the organization; possesses outstanding communication skills and the ability to translate complex IT concepts to stakeholders that don't have a strong IT background.	Eight (8) years of increasingly complex and progressive experience in Department of Defense (DoD) IT security, information assurance (IA), cybersecurity and/or IT compliance support.	Bachelor's degree from an accredited college or university in any science, business, engineering or technology discipline.
Senior Cybersecurity Specialist	Performs IT security, information assurance (IA), cybersecurity and IT compliance support; leads the day-to-day cybersecurity effort and provides assistance and guidance to other more junior cybersecurity team members; brings experience implementing DoD 8500 series and NIST 800 series policy/guidance; possesses strong IT skills and knowledge including hardware, software and networks; assesses security flaws of information systems and devices; possesses solid troubleshooting skills and meticulous attention to detail; conducts research into a wide range of IT security issues; seeks out vulnerabilities in IT infrastructures; possesses experience with HBSS, ACAS, SCAP, STIGs, IAVA notices, eMASS, RMF and vulnerability management; has excellent oral and written communication skills and exceptional interpersonal skills, with an emphasis on listening and questioning.	Eight (8) years of increasingly complex and progressive experience in Department of Defense (DoD) IT security, information assurance (IA), cybersecurity and/or IT compliance support. Four (4) years must have been in a supervisory role.	Bachelor's degree from an accredited college or university in any science, business, engineering or technology discipline.
Senior Network Administrator	Performs the installation, implementation, troubleshooting, and maintenance of agency wide-area networks (WANs) and local-area networks (LANs); leads the day-to-day network administration effort and provides assistance and guidance to other more junior network admin team members; works on complex, distributed, heterogeneous computing environments, which may involve different types of hardware platforms, operating systems, applications, database systems and network environments; designs and manages the WAN infrastructure and any processes related to the WAN; oversees day-to-day operations, monitoring and problem resolution of all client networks; provides third tier problem diagnosis and resolution; possesses a superior knowledge of all software systems and architectures, communications protocols and network hardware devices.	Eight (8) years of increasingly complex and progressive experience in Department of Defense (DoD) IT network administration support. Four (4) years must have been in a supervisory role.	Bachelor's degree from an accredited college or university in any science, business, engineering or technology discipline.

Labor Category	Description	Minimum Experience	Education Requirements
Senior Program/Project Manager	Performs management activities for all aspects of multiple complex projects across multiple lines of business to ensure the overall program is aligned to and directly supports the client's strategic objectives; provides on-site leadership for project teams; develops and manages all aspects of project engagement including planning, communications, resources, execution, budget, change, risks and issues and closure; prepares estimates and detailed project plans for all phases of projects; ensures adequate resources to achieve project objectives in planned timeframes; monitors staff performance and completes performance reviews; provides client leadership and stakeholders with status reporting, success criteria results and metrics regarding project milestones, deliverables, dependencies and risks; sets and continually manages project expectations; monitors, tracks and controls outcomes to resolve issues, conflicts, dependencies and critical path deliverables.	Eight (8) years of increasingly complex and progressive experience in Department of Defense (DoD) IT project management. Six (6) years must have been in a IT Program/Project Manager role.	Bachelor's degree from an accredited college or university in any science, business, engineering or technology discipline. Active Project Management Institute (PMI) Project Management Professional (PMP) certification required.
Senior Software Solutions Architect	Performs research, design, development, test, deployment, and oversees maintenance of software solutions; possesses expert knowledge and experience with front-end and back-end software development including client-side, server-side and database development; provides guidance on software maintenance of current applications on a live application servers; participates in analysis, isolation and correction of software defects; implements software design/corrections IAW our CMMI ML2-DEV processes; demonstrates outstanding written and verbal communication skills; possesses expertise in various SDLC methodologies including Waterfall, Agile, and Test Driven Development and design patterns and Object Oriented Programming (OOP); Aids in the creation and updating of software technical documentation IAW CMMI ML2-DEV processes; provides technical direction to programmers as required to ensure that all solution deadlines are met.	Ten (10) years of increasingly complex and progressive experience developing and implementing Department of Defense (DoD) software solutions. Five (5) years must have been in a supervisory role.	Bachelor's degree from an accredited college or university in any science, business, engineering or technology discipline.
Senior Systems Administrator	Performs the configuration and operation of all client systems and servers; leads the day-to-day systems administration effort and provides assistance and guidance to other more junior sys admin team members; works on complex, distributed, heterogeneous computing environments, which may involve different types of hardware platforms, operating systems, applications, database systems and network environments; provides technical support for both hardware and software issues; oversees the monitoring of systems on a daily basis and formulates an immediate response to security or usability concerns; responds to and resolves third tier server and system problems; recommends and oversees upgrades to systems and processes as required for enhanced functionality and security issue resolution; oversees all systems processes and client infrastructure administration, including servers, databases, software and other applications and equipment as required.	Eight (8) years of increasingly complex and progressive experience in Department of Defense (DoD) IT systems administration support. Four (4) years must have been in a supervisory role.	Bachelor's degree from an accredited college or university in any science, business, engineering or technology discipline.

Labor Category	Description	Minimum Experience	Education Requirements
Senior Technical/ Task Lead	Performs in a lead capacity on multiple complex technical projects across multiple lines of business to ensure the quality of technical execution meets or exceeds client's expectations; the focal point for all technical guidance and direction; routinely interacts with project team members, client leadership and key stakeholders on all technical requirements; provides guidance on design, development, procurement, installation, implementation and troubleshooting; gives oversight and direction to team members on all technical aspects of the project.	Eight (8) years of increasingly complex and progressive experience in Department of Defense (DoD) IT projects. Four (4) years must have been in the role of a lead.	Bachelor's degree from an accredited college or university in any science, business, engineering or technology discipline.
Systems Administrator	Performs the configuration and operation of all client systems and servers; accomplishes the day-to-day systems administration effort with assistance and guidance from more senior systems admin team members, as needed; works on complex, distributed, heterogeneous computing environments, which may involve different types of hardware platforms, operating systems, applications, database systems and network environments; provides technical support and troubleshooting for both hardware and software issues; monitors systems on a daily basis and identifies security or usability concerns; performs user account management, network configuration, routine maintenance, workstation/disk configuration and management, troubleshooting, documentation, training, and support for UNIX, LINUX, and Windows systems, peripherals, kernels, and scripts; installs and maintains software applications and provide recommendations on methods to improve or update existing systems to maximize performance.	Four (4) years of increasingly complex and progressive experience in Department of Defense (DoD) IT systems administration support.	Associate's degree from an accredited college or university in any science, business, engineering or technology discipline.
Systems Analyst I	Performs a variety of tasks in connection with the analysis, development, installation, implementation, procurement, or support of IT systems; works under general supervision of a Technical Lead or Project Manager; develops systems requirements into system design specifications; analyzes data and situations; identifies and solves problems; reasons logically and draws valid conclusions; applies creative thinking in the development of effective solutions; monitors and resolves problems with IT system hardware, software and processes; establishes and maintains effective working relationships with others; communicates effectively verbally and in writing.	Two (2) years of increasingly complex and progressive experience in Department of Defense (DoD) IT hardware installation and troubleshooting support.	High School Diploma or equivalent.
UNIX / Linux Solutions Architect	Applies UNIX/Linux experience and current technology to deliver cutting edge solutions; provides highly technical UNIX/Linux expertise to business application solutions; manages and directs systems administration, maintenance, and engineering in multiple large enterprise server environments involving UNIX and Linux; provides technical guidance in software engineering techniques and automated support tools; analyzes functional business applications and design specifications for functional activities; ensures required documentation is prepared, including both program-level and user-level documentation; assists in establishing standards for information systems procedures; assists in response to server failures, full systems outages, and troubleshooting; assists in special projects; supports client in the development and maintenance of systems baselines.	Ten (10) years of increasingly complex and progressive experience developing and implementing Department of Defense (DoD) UNIX/Linux solutions. Five (5) years must have been in a supervisory role.	Bachelor's degree from an accredited college or university in any science, business, engineering or technology discipline.

# BLACKWATER INTERNATIONAL

## GSA PRICELIST – SIN 54151S – IT PROFESSIONAL SERVICES

Labor Category	GSA Price 10/1/19 -9/30/20	GSA Price 10/1/20 -9/30/21	GSA Price 10/1/21 -9/30/22	GSA Price 10/1/22 -9/30/23	GSA Price 10/1/23 -9/30/24
Cybersecurity Specialist	\$102.24	\$104.59	\$106.99	\$109.45	\$111.97
Database Developer /Administrator	\$108.90	\$111.40	\$113.96	\$116.58	\$119.27
Information Systems Security Officer (ISSO)	\$140.98	\$144.22	\$147.54	\$150.94	\$154.41
IT Help Desk Specialist	\$65.66	\$67.17	\$68.71	\$70.29	\$71.91
Mid-Level Cybersecurity Specialist	\$114.73	\$117.37	\$120.07	\$122.83	\$125.66
Mid-Level SharePoint Developer /Administrator	\$124.45	\$127.32	\$130.24	\$133.24	\$136.30
Mobile Device Specialist	\$72.92	\$74.60	\$76.31	\$78.07	\$79.87
Network /Hardware Specialist	\$72.92	\$74.60	\$76.31	\$78.07	\$79.87
Network /Hardware Support Technician	\$58.34	\$59.68	\$61.05	\$62.46	\$63.89
Network Administrator	\$85.56	\$87.53	\$89.54	\$91.60	\$93.71
Program/Project Manager	\$130.74	\$133.75	\$136.83	\$139.97	\$143.19
Programmer	\$99.84	\$102.14	\$104.49	\$106.89	\$109.35
Senior Cybersecurity Engineer	\$132.04	\$135.07	\$138.18	\$141.36	\$144.61
Senior Cybersecurity Specialist	\$129.31	\$132.29	\$135.33	\$138.44	\$141.63
Senior Network Administrator	\$134.66	\$137.76	\$140.93	\$144.17	\$147.49
Senior Program/Project Manager	\$137.09	\$140.25	\$143.47	\$146.77	\$150.15
Senior Software Solutions Architect	\$149.73	\$153.18	\$156.70	\$160.30	\$163.99
Senior Systems Administrator	\$130.74	\$133.75	\$136.83	\$139.97	\$143.19
Senior Technical/Task Lead	\$130.74	\$133.75	\$136.83	\$139.97	\$143.19
Systems Administrator	\$92.37	\$94.49	\$96.67	\$98.89	\$101.16
Systems Analyst I	\$63.74	\$65.21	\$66.71	\$68.24	\$69.81
UNIX / Linux Solutions Architect	\$137.09	\$140.25	\$143.47	\$146.77	\$150.15



**USA COMMITMENT TO PROMOTE  
SMALL BUSINESS PARTICIPATION  
PROCUREMENT PROGRAMS**

**PREAMBLE**

BLACKWATCH International provides commercial products and services to ordering activities. We are committed to promoting participation of small, small disadvantaged and women-owned small businesses in our contracts. We pledge to provide opportunities to the small business community through reselling opportunities, mentor-protégé programs, joint ventures, teaming arrangements, and subcontracting.

**COMMITMENT**

To actively seek and partner with small businesses.

To identify, qualify, mentor and develop small, small disadvantaged and women-owned small businesses by purchasing from these businesses whenever practical.

To develop and promote company policy initiatives that demonstrate our support for awarding contracts and subcontracts to small business concerns.

To undertake significant efforts to determine the potential of small, small disadvantaged and women-owned small business to supply products and services to our company.

To insure procurement opportunities are designed to permit the maximum possible participation of small, small disadvantaged, and women-owned small businesses.

To attend business opportunity workshops, minority business enterprise seminars, trade fairs, procurement conferences, etc., to identify and increase small businesses with whom to partner.

To publicize in our marketing publications our interest in meeting small businesses that may be interested in subcontracting opportunities.

We signify our commitment to work in partnership with small, small disadvantaged and women-owned small businesses to promote and increase their participation in ordering activity contracts.

To accelerate potential opportunities please contact:

Jeffrey Offutt

Director of Contracts

[JOffutt@blackwatchintel.com](mailto:JOffutt@blackwatchintel.com)

**BEST VALUE  
BLANKET PURCHASE AGREEMENT  
FEDERAL SUPPLY SCHEDULE**

(Insert Customer Name)

In the spirit of the Federal Acquisition Streamlining Act (ordering activity) and **BLACKWATCH International** enter into a cooperative agreement to further reduce the administrative costs of acquiring commercial items from the General Services Administration (GSA) Federal Supply Schedule Contract(s) \_\_\_\_\_.

Federal Supply Schedule contract BPAs eliminate contracting and open market costs such as: search for sources; the development of technical documents, solicitations and the evaluation of offers. Teaming Arrangements are permitted with Federal Supply Schedule Contractors in accordance with Federal Acquisition Regulation (FAR) 9.6.

This BPA will further decrease costs, reduce paperwork, and save time by eliminating the need for repetitive, individual purchases from the schedule contract. The end result is to create a purchasing mechanism for the ordering activity that works better and costs less.

Signatures

\_\_\_\_\_  
Ordering Activity Date

\_\_\_\_\_  
Contractor Date

**BPA NUMBER** \_\_\_\_\_

**(CUSTOMER NAME) BLANKET PURCHASE AGREEMENT**

Pursuant to GSA Federal Supply Schedule Contract Number(s) \_\_\_\_\_, Blanket Purchase Agreements, the Contractor agrees to the following terms of a Blanket Purchase Agreement (BPA) EXCLUSIVELY WITH (ordering activity):

(1) The following contract items can be ordered under this BPA. All orders placed against this BPA are subject to the terms and conditions of the contract, except as noted below:

MODEL NUMBER/PART NUMBER	*SPECIAL BPA DISCOUNT/PRICE
_____	_____
_____	_____

(2) Delivery: DESTINATION	DELIVERY SCHEDULES / DATES
_____	_____
_____	_____

(3) The ordering activity estimates, but does not guarantee, that the volume of purchases through this agreement will be \_\_\_\_\_.

(4) This BPA does not obligate any funds.

(5) This BPA expires on \_\_\_\_\_ or at the end of the contract period, whichever is earlier.

(6) The following office(s) is hereby authorized to place orders under this BPA:

OFFICE	POINT OF CONTACT
_____	_____
_____	_____

(7) Orders will be placed against this BPA via Electronic Data Interchange (EDI), FAX, or paper.

(8) Unless otherwise agreed to, all deliveries under this BPA must be accompanied by delivery tickets or sales slips that must contain the following information as a minimum:

(a) Name of Contractor;

(b) Contract Number;

(c) BPA Number;

(d) Model Number or National Stock Number (NSN);

(e) Purchase Order Number;

(f) Date of Purchase;

(g) Quantity, Unit Price, and Extension of Each Item (unit prices and extensions need not be shown when incompatible with the use of automated systems; provided, that the invoice is itemized to show the information); and

(h) Date of Shipment.

(9) The requirements of a proper invoice are specified in the Federal Supply Schedule contract. Invoices will be submitted to the address specified within the purchase order transmission issued against this BPA.

(10) The terms and conditions included in this BPA apply to all purchases made pursuant to it. In the event of an inconsistency between the provisions of this BPA and the Contractor's invoice, the provisions of this BPA will take precedence.

## **BASIC GUIDELINES FOR USING CONTRACTOR TEAM ARRANGEMENTS**

Federal Supply Schedule Contractors may use —Contractor Team Arrangements (see FAR 9.6) to provide solutions when responding to a ordering activity requirements.

These Team Arrangements can be included under a Blanket Purchase Agreement (BPA). BPAs are permitted under all Federal Supply Schedule contracts.

Orders under a Team Arrangement are subject to terms and conditions of the Federal Supply Schedule Contract.

Participation in a Team Arrangement is limited to Federal Supply Schedule Contractors.

Customers should refer to FAR 9.6 for specific details on Team Arrangements.

Here is a general outline on how it works:

- The customer identifies their requirements.
- Federal Supply Schedule Contractors may individually meet the customer's needs, or -
- Federal Supply Schedule Contractors may individually submit a Schedules —Team Solution to meet the customer's requirement.
- Customers make a best value selection.