

Category	2017 Actuals	2018 Actuals	2019 Actuals	2020 Budget
INCOME				
Fundraising				
Guest Fees	2,652	2,850	1,150	2,000
Membership Dues	147,587	158,321	142,200	150,000
Other Income (Business)	0	0	0	19,550
Snack Bar Income	17,588	14,138	11,239	12,000
Social Events: Ticket Sales:Derby/Ladies Social/July 4th/Tween Social/Crab Feast etc...	2,153	4,780	3,400	4,000
Swim & Dive Dues	23,290	35,000	35,800	34,000
Swim & Dive Sponsors	4,400	2,400	1,650	2,000
Swim & Dive Fundraising: Net i.e. Picnic etc...	2,400	0	345	500
Swim & Dive Fundraising Profits:Food Trucks	896	650	580	500
Swim & Dive Fundraising Profits:Spirit Wear	969	1,378	1,265	500
Swim & Dive Fundraising Profits:Sponsorships	1,052	0	0	0
TOTAL INCOME	202,987	219,517	197,670	225,050
EXPENSES				
Accounting Services	1,500	50	1,200	1,300
Fees & Charges:Bank Fee	0			
Fees & Charges:Health Permit-Snack Bar	175	175	175	175
Membership Services	724	540	768	540
Merchant Accounts	230			
Merchant Account:Credit Card Processing Fee	3,556	2,820	2,565	3,000
TOTAL Merchant Fees & Charges	6,185	3,585	4,708	5,015
Office Expenses (Business)	111	178	145	150
Postage and Delivery (Business)	88	65	158	75
TOTAL Backoffice Expenses	199	243	303	225
Marketing : 20855 Zip Code		1,764	1,619	1,000
Social Events Expense: Derby/Ladies Social/July 4th/Tween Social/Crab Feast etc...	4,305	5,863	4,514	4,500
Water Fitness	525	600	560	600
Landscaping	9,171	14,280	10,157	10,000
Equipment	5,946	48	5,237	100
Maintenance	440	618	3,755	13,335
Snack Bar	10,077	13,391	12,405	11,000
Management Contract	88,907	84,883	88,369	90,000
TOTAL Pool G&A	119,371	121,446	126,616	130,535
Swim Dive Labor & Mgmt Expense	32,767	35,968	36,183	35,000
TOTAL Swim/Dive Team	32,767	35,968	36,183	35,000
Renovation Loan	19,260	19,260	19,260	19,260
TOTAL Loans	19,260	19,260	19,260	19,260
Insurance (Business):Directors and Officers Insurance	944	858	0	0
Insurance (Business):Liability	3,399	3,399	3,759	3,800
Insurance (Business):Property Insurance	3,264	4,197	4,364	3,100
TOTAL Insurance (Business)	7,607	8,453	8,123	6,900
Taxes (Business):Licenses (Business)	363			
Utilities (Business):Electric	6,900	6,580	6,458	6,900
Utilities (Business):Propane	103	218	287	300
Utilities (Business):Telephone/Internet	1,184	1,608	991	1,000
Utilities (Business):Trash	480	417	1,380	1,400
Utilities (Business):Water	7,259	9,863	12,735	8,000
TOTAL Utilities (Business)	16,289	18,685	21,851	17,600
Tax:Fed	0	0	0	0
Tax:Property Tax	4,430	3,590	3,667	3,750
Tax:State	278	330	223	350
TOTAL Tax	4,708	3,919	3,890	4,100
TOTAL EXPENSES	206,387	211,561	220,934	218,635

Assessment

Skimmers/baby sealed/water erosion/diving board/valve main pool

Net Operating Income	-3,399	7,956	-23,264	6,415
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Year End Cash Balance	45,000	51,000	27,000
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Capital Improvement Plan

Pool White Coat
Parking Lot Repavement
New Fencing Along Shady Grove
New Shade Cover for Baby Pool
Chairs and Umbrellas