



## ***HOW WE ENRICH OUR BUSINESS CUSTOMERS***

We understand that in business, it is all about your customers, your culture and the bottom line. Further, the Oilfield is one of the most technically challenging environments in which to operate. As an industry, we produce some of the most technologically advanced solutions in the world and advanced equipment solutions require accurate and repeatable business system solutions to achieve success. As a result, we at LinRich have developed solutions for improving the bottom line through process improvement and automation, allowing the focus to remain on the important things and not the mundane. From simple applications, like custom forms and workflows, to complex automated software based tools, we have removed millions of dollars related to inefficiency to bottom lines.

**CHALLENGE** – A customer needed to dramatically reduce cycle time, touch time, and processing errors associated with a project management process. The project professionals were burdened with memorizing the policies and processes for this activity and needed to manually route and expedite the required forms from one person to the next to complete the process.

**SOLUTION** – We determined the best way to automate a scope management solution aligned with industry and company best practices. We delivered a Management of Change tool that automatically gathers change details and a work flow that routes the forms for approval to the appropriate individuals based on the organizational Grants of Authority policy. The project professionals no longer had to manually route the forms, only using their memory, through the approval process. Thus, dramatically reducing cycle time, touch time, and processing errors.

*"For your most pressing business process challenges, put  
LinRich Solutions to the test"*

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