

GLOBAL REAL ESTATE SUMMIT 2020

AGENDA: Global Summit Day 1: (half day) Thursday, November 5th.

Time	Topic	Speaker/s
9:00 a.m.	Introduction & Opening Remarks:	Charlie Oppler , President-Elect of the National Association of REALTORS®, COO of Prominent Properties Sotheby's International Realty.
9:20 a.m.	Power Session #1: The National Association of REALTORS® (NAR) Certified International Property Specialist (CIPS) Designation and NEW NAR CIPS Mentorship Program.	Carol Kairis , Director at National Association of REALTORS® (NAR). Carol oversees four areas of training related to Certified International Property Specialist (CIPS), Resort and Second Home Property Specialist (RSPS) and At Home with Diversity (AHWD) along with the Resort and Second Home programs.
9:40 a.m.	Panel Session #1: Global Financing: What International Buyers and Investors Need to Know to Secure Financing in the United States.	Moderator: Emi Cacace , Broker/Owner, Portico Realty Group, Co-Chair HGAR Global Business Council David Wald , Senior Mortgage Loan Officer, United Nations Federal Credit Union (UNFCU) Charles Ruffin , AVP, Emigrant Mortgage Company, a subsidiary of Emigrant Bank
10:20 a.m.	Power Session #2: Global Tax Updates	Alicea Castellanos , CEO/Founder, Global Taxes LLC
10:40 a.m.	Power Session #3: Visas: Best Options for Foreign Investors.	Steve Maggi, Esq. , Managing Partner, SMA Law Firm
11:00 a.m.	Featured Speaker: How to Grow Your International Business	Kevin Brown , Senior Global Real Estate Advisor, Associate Broker, Sotheby's International Realty
11:45 a.m.	Panel Session #2: CIPS Success Stories	Moderator: Susan Greenfield , CRS, CIPS, Licensed Associate Real Estate Broker, Brown Harris Stevens Alina Aeby - Broker Associate, COMPASS, San Francisco Assaf Epstein , Owner/Manager, NADLAN 2000, Jerusalem, Israel Ron Molcho , Broker/Owner, American Homes Group, Staten Island, NY Ofelia M. Ulloa , President Broker/Owner, Costa Rica Sol First Realty, Costa Rica
12:15 – 12:30 p.m.	Closing Remarks	Eugenia C. Foxworth , Owner/ Broker—Foxworth Realty, NYC, NYS Licensed Real Estate Broker CIPS NYRS MWBE FIREC

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AGENDA: Global Summit Day 2: (half day) Friday, November 6th.

Time	Topic	Speaker/s
9:00 a.m.	Introduction & Opening Remarks: Review of NAR Global Activities	Joe Schneider , NAR, Director of Global Strategy and Engagement
9:20 a.m.	Featured Keynote Speaker: 2020 Space Odyssey	Nikki Greenberg , Founder, Real Estate of the Future.
10:05 a.m.	Featured Keynote Speaker: A Multi-disciplinary Vision into Future Architectural Designs.	Raya Ani , Architect, Founder and Design Director of RAW-NYC Architects
10:55 a.m.	Featured Keynote Speaker: IMMUNE Standard Certification & Healthy Buildings	Liviu Tudor , President, European Property Federation: Founder, Romanian Association of Building Owners and Business-property entrepreneur
11:15 a.m.	Featured Keynote Speaker: "Happy Cities", increasing social well-being and happiness through urban design.	Charles Montgomery , Award Winning Journalist, Urban Design Consultant and Author of "Happy City".
12:00 p.m.	Updates on Foreign Real Estate Markets & Opportunities for Foreign Investment	<p>Moderator: Vira Ferreira, PA. CIPS, CDPE, CRS, SFR, Berkshire Hathaway HomeServices Florida Realty NAR Global Ambassador to Italy, Portugal & Spain</p> <p>NAR Cooperating Association Panel</p> <ul style="list-style-type: none"> • Dominican Republic: Cheryl Henderson, Regional Operating Principal, Keller Williams, Dominican Republic • Israel: Assaf Epstein, Owner/Manager, NADLAN 2000, Jerusalem, Israel • Italy: Federico Ranuzzi de' Bianchi, Esq. Principal Broker, Ranuzzi & Giordani Real Estate Agency • Portugal: Pedro Pereira, CEO Portuguese International Realty (PIR) • S. Korea: Linda Lee, Broker, Keller Williams San Diego Metro, NAR Global Ambassador • Spain: Francis Fernandez Ariza, CEO, Spanish International Realty Alliance
1:00 p.m.	Closing Remarks	Tony L. D'Anzica, Esq. N.Y.S. Licensed Real Estate Broker - Principal Broker Owner, DynaMax Realty NYC, Co-Chair HGAR, Global Business Council