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Clean and Declutter.

Stash away your tchotchkes, old magazines, children's toys, hobby paraphernalia etc. Keep countertops and furniture free of clutter. Buyers are drawn to clean spaces and shiny surfaces so make sure all of the dust bunnies have been swept up and all rooms are clean and dust-free. Use furniture polish on tables and wood furniture before each home viewing. This will ensure your home looks well maintained, and the smell of wood polish will not go unnoticed.

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Remove personal items that may be offensive to some buyers.

These includes religious items, odd collections such as shrivelled heads, skulls, animal heads mounted on the wall, or posters with messages that could be considered offensive.

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Put away personal items and family pictures. You want prospective buyers to envision your old house as "their new home". Let them see there is space for their family pictures. It's also important to keep your medications and over the counter healthcare products tucked away in your medicine cabinet or a bedside table. You don't want prospective buys envision your home as a place of sickness.