

THE OPPORTUNITY

*We are currently seeking **Business Consultants**.*

WHO WE'RE LOOKING FOR...

Do you get a rush out of solving big, complex problems? Do you like to learn about people, processes, business and technology? Do you want to be challenged to grow personally, professionally, and technically? Do you embrace failure as an integral and beneficial part of this growth? Do you want to make a direct impact on a company's bottom line, and doing so in a way that is positive and beneficial for the individuals at these companies?

WHAT WE DO, THE IMPACT WE MAKE

In short, ***we help global telecom providers capture lost profits*** by identifying and fixing billing issues.

- We've recovered over **\$300 million** for our clients to date, with a goal of **\$1 billion** in by 2027
- Unique, success-based billing model; provides our clients a guaranteed ROI
- We beat the competition with the right combination of **great people, technology** and **experience**.

UNIQUE OPPORTUNITY

Although we are in our 14th year of business, our team members will have a unique, and challenging opportunity to help shape and drive the next phase of our business. We are rebuilding our business from the ground up, which will bring the pace and excitement of a start-up, balanced with the discipline, business plan, and processes that are designed to be both scalable and sustainable. Our teams spend a lot of time together, especially on client sites. We run our business using EOS, the Entrepreneurial Operating System. (www.eosworldwide.com)

ABOUT THE POSITION

Business Consultants develop an understanding of the client's business, processes and systems to identify potential revenue and cost improvement opportunities. Work typically includes a combination of data analysis, research, document review, and client communication. Opportunities are then validated, corrected, and monitored through invoicing. Regardless of experience level, all team members are responsible for helping identify potential improvements on our projects. In this role, you will gain exposure to a variety of workstreams, roles, and processes that will serve as a springboard for multiple career paths, both within Agility and beyond.

All new hires will spend their first 60-90 days in our new "Foundations" seat, which will provide you with an opportunity to make an immediate impact to our projects, while gaining exposure to selected components of our projects and their operations.

MINIMUM QUALIFICATIONS

1. Bachelor's degree in Business, Information Systems, Economics, Engineering, Computer Science, Statistics, or similar quantitative/analytical majors
2. Strong academic track record, with diverse and challenging coursework
3. Legally authorized to work in the United States (will not require visa sponsorship now or in future)

PREFERRED QUALIFICATIONS

- 1-2 years of professional work experience
- Willingness to travel 0% - 30%

COMPETENCIES

To perform the job successfully, an individual should demonstrate the following competencies:

- **Action Oriented**—Takes on new opportunities and tough challenges with a sense of urgency, high energy, and enthusiasm
- **Manages Complexity**—Making sense of complex, high quantity, and sometimes contradictory information to effectively solve problems.
- **Communicates Effectively**—Developing and delivering multi-mode communications that convey a clear understanding of the unique needs of different audiences.
- **Ensures Accountability**—Holding self and others accountable to meet commitments.
- **Nimble Learning**—Actively learns through experimentation when tackling new problems, using both successes and failures as learning fodder.

COMPENSATION AND BENEFITS

Total compensation commensurate with experience. Generous PTO and benefits packages. Qualified candidates should email their resume, cover letter and salary requirements to: recruiting@agility-solutions.com

Read more at www.agility-solutions.com

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