



Modern Classroom Certified Trainer



## LEADERSHIP DEVELOPMENT TRAINING | EXECUTIVE COACHING | KEYNOTES | LUNCH & LEARNS

### Title & Subtitle

1. Becoming a Person of Influence: How to Positively Impact the Lives of Others
2. Everyone Communicates, Few Connect: What the Most Effective People Do Differently
3. The 15 Invaluable Laws of Growth: Live Them and Reach Your Potential
4. Leadership GOLD: Lessons Learned from a Lifetime of Learning
5. Put Your Dream to the Test: 10 Questions to Help You to See It and Seize It
6. How to be a R-E-A-L Success: R-Relationships/E-Equipping/A-Attitude/L-Leadership
7. Leading through Crisis: How to Maneuver through Times of Difficulty and Adversity

### Target Audience

- Frontline/Mid-Level Leaders
- All Leaders
- Frontline/Mid-Level Leaders
- Mid-Level/Senior Leaders
- Frontline/Mid-Level Leaders
- Frontline/Mid-Level Leaders
- All Leaders

### MASTERMINDS (for groups)

8. Sometimes You Win, Sometimes You Learn: Life's Greatest Lessons are Gained from Our Losses
9. Intentional Living: Choosing a Life That Matters
10. Developing the Leader Within You 2.0: Learn to Lead Yourself, then Lead Others
11. Leading through Crisis: How to Maneuver through Times of Difficulty and Adversity

- All Leaders
- All Leaders
- Frontline/Mid-Level Leaders
- All Leaders

### CERTIFIED DISC BEHAVIORAL ANALYSIS TRAINER (LEVEL ONE) | CERTIFIED DISC BEHAVIORAL ANALYSIS CONSULTANT (LEVEL TWO)

An evaluation of the four basic categories of Behavioral Styles with a focus on patterns of external, observable behaviors using scales of directness and openness that each Style exhibits. The four basic categories are:

Dominance | Influence | Steadiness | Compliancy

Because we can see and hear these external behaviors, it becomes easier to "read" people. This model is simple, practical and easy to use.



## 360° BEHAVIORAL PROFILES

### Title of Profile & Report

- |  |  |
|--|--|
| 1. Emotional Intelligence 360°                           | An Evaluation of Emotional Intelligence Styles: Self Recognition; Social Recognition; Self-Management; Social Management. All leaders receive a comprehensive 31 page report.  |
| 2. Leadership Effectiveness 360°                         | An Evaluation of Eight Leadership Effectiveness Competencies: Communication Skills, Decision-Making; Delegation; Emotional Intelligence; Managing Change; Setting Goals & Standards; Team Building; Visualizing the Future. All leaders receive a comprehensive 32 page report.  |
| 3. DISC 360°   | An Evaluation of the four basic categories of Behavioral Styles: Dominance; Influence; Steadiness; Conscientious. All leaders receive a comprehensive 40 page report.  |
| 4. The John Maxwell Team DISC Personality Assessment     | An Evaluation of the four basic categories of Behavioral Styles: Dominance; Influence; Steadiness; Conscientious. Emphasis on communicating with others in the following areas:(1) Communication Approach, and (2) Characteristics that are demonstrated. All leaders receive a comprehensive 31 page report that reveals your Behavior Style, Communication Style, Strength Style and Work Style. |
| 5. The John Maxwell Team 360° Leadership Self-Assessment | A comprehensive 360° assessment based on The 5 Levels of Leadership. This assessment measures 64 attributes that measure an individual on the attributes that help leaders have success at each level:<br>Position   Permission   Production   People Development   Pinnacle<br>All leaders receive a comprehensive 10 page summary report based upon your numerical scores.                       |

**The Cost for Profiles #1, #2, #3 and #4 are \$125.00 each. The Cost for Profile #5 is FREE**

## EXECUTIVE & PROFESSIONAL COACHING

Governed by the International Coaching Federation Code of Conduct and Core Competencies, and certified by The John Maxwell Team, coaching is a partnership with our clients in a thought-provoking and creative process that inspires you to maximize your personal and professional potential. We help to set the foundation, co-create the relationship, communicate effectively and facilitate learning and results.

Leadership Coaching | Executive Coaching | Career Coaching | Business Coaching

Price ranges:

Individual coaching - \$125.00 to \$350.00 / session (45 minutes)

Group coaching - \$250.00 to \$500.00 / session (1 hour and limit 15 per group)

\*Includes: Action Plan; Road Map; Exercises & Worksheets