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Introduction & Overview

Foreword: Mr. Ed DeCosta, A John Maxwell Team certified senior-level trainer, coach, mentor and speaker, Founder of EDC University and Author of Ascend and Release Your Superhero.

PART ONE:

The Key to Servant Leadership: *Serving Others*

1. It's Not About You – It's About Others

Description: The Golden Rule is an indispensable leadership principle. Only secure leaders give power to others.

2. How Do You Make Others Feel?

Description: The best leaders are listeners. Leadership finds its source in *understanding*. Listening builds trust, the foundation of all lasting relationships.

3. Celebrate Their Potential!

Description: Success is 13% *product* knowledge and 87% *people* knowledge. It is imperative to relate to others better as you understand relational rules. Adding value to people helps them to reach their full potential.

PART TWO:

The Goal of Servant Leadership: *Inspiring Others*

4. Influence and Impact

Description: As a leader, you attract who you are – not who you want. The best leaders DO NOT lead others through force, intimidation, position or manipulation. Instead, exchange, persuasion and respect are the proven principles that create a win-win scenario.

5. A Leader who Inspires

Description: People are inspired by and desire to be like great leaders yet become overwhelmed by the perceived knowledge needed to learn the skill of leadership.

6. The Compassionate Leader

Description: People buy into the leader (messenger), then the vision. Every message that people receive is filtered through the messenger (leader) who delivers it.

PART THREE:

The Result of Servant Leadership: *Leading Others*

7. Leading with Passion

Description: Passion pulls us up enabling us to overcome adversity. Passion pulls us out giving us initiative. Passion positions us well, giving us the greatest odds for success.

8. Leading to Equip

Description: Recognizing and building on the leadership potential in those around you and applying teamwork laws will help you take others to a higher level by *equipping* them with the proper skill sets.

9. Passing the Baton

Description: 80% of leaders attract followers, 10% of leaders attract leaders, and 5% of leaders *reproduce* leaders. We *reproduce* good leaders as we model good leadership, provide leadership training, provide leadership resources, provide leadership experiences and create a growth environment.

Reading Group Questions and Topics for Discussion

A Reader's Guide – A Conversation with Kevin Wayne Johnson, facilitated by Mr. Dave Farrow

Listen to Your Heart – by Larry S. Chengges

Selected Bibliography & Recommended Reading

About the Author

About the Author (Foreword)

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