



# E d u c a t i o n

## National Apartment Leasing Professional Certification Course



**NATIONAL APARTMENT LEASING PROFESSIONAL®**

**You're already a success. Become a certified success!**

Encourage your leasing staff to enroll in the National Apartment Leasing Professional (NALP) designation program to help them learn new skills they are not currently learning on the job, all while increasing your bottom line. This is a great course for the newer employee!

Like real estate, your employees are assets that increase in value through an investment in time and resources. The better your people are at doing their jobs, the more successful you and your communities will be.

Some of the benefits of employees with the NALP professional designations include:

- Stronger net operating income performance
- Increased resident retention
- Higher level of job satisfaction resulting in lower staff turnover
- Mentoring of peers
- Enhanced team performance



**Dates:**  
 Day 1: August 30, 2016  
 8:00am – 5:00pm  
 Day 2: August 31, 2016  
 8:00am – 4:00pm  
 Day 3: September 1, 2016  
 8:15am – 3:00pm

**SDCAA Office**  
 5675 Ruffin Road, Ste.310  
 San Diego, CA 92123

**Price:**  
 \$419 Member  
 \$519 Non-Member

**Register online at [www.sdcaa.com](http://www.sdcaa.com) or fax form below to 858.565.6708.**

Name: \_\_\_\_\_  
 Company/Member #: \_\_\_\_\_  
 Address: \_\_\_\_\_  
 City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

Payment type:  AMEX  Discover  MC  Visa  
 Card #: \_\_\_\_\_  
 Name on Card: \_\_\_\_\_  
 Exp Mo: \_\_\_\_\_ Exp Yr: \_\_\_\_\_ Sec Code: \_\_\_\_\_  
 Signature: \_\_\_\_\_

**\*Cancellation Policy:** Cancellations received 72 hours **prior to** the first course will result in a refund of the series price minus a \$75 cancellation fee and materials cost (if received). Cancellations received 72 hours **prior to** subsequent courses will result in a refund of series price minus a \$75 cancellation fee, materials cost (if received), and fee for courses attended.