

The American Society of Dowsters

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www.dowers.org asd@dowers.org



New Chapter Materials

Thank you for your interest in starting a chapter of the American Society of Dowsters (ASD).

The society has been around since 1960 teaching dowsing and helping people through dowsing by finding water wells, lost items, and much more. Our local chapters are the front lines in spreading the word about dowsing and recruiting new members. Our goal at headquarters is to support the local chapters in any way we can so that you can help us spread the word.

One of the ways the American Society of Dowsters helps the local chapter is by providing General Liability Insurance to its chartered chapters. We do this by providing a certificate of insurance to the venue where you hold your meetings. This insurance will cover all attendees. We are also pleased to offer any other support that chapters may need, whether it be in providing names of potential speakers for meetings, literature to hand out, a National Headquarters where people can call and get answers to questions or be put in touch with other dowsters.

Chapters also get 15% off all bookstore purchases so that they can provide books and tools to those who may not have access to the internet while at the same time make some money to help offset any costs like meeting space rental or compensation for speakers.

Enclosed in this packet you will find, a copy of the ASD By-Laws, the Application for Chapter Charter, Steps Toward Chapter Approval, some ideas for starting and maintaining a chapter, and a chapter up-date form which needs to be returned to headquarters so that we can post your chapter meetings online and in "The American Dowster", the Society's journal.

Thank you again for your interest in starting a chapter of the American Society of Dowsters. We look forward to hearing from you soon. If you have any questions at all please do not hesitate to contact me at our headquarters in Danville, VT. We are here to support you in all of your dowsing endeavors.

Sincerely,

Lisa Lacoss
Office Manager
asd@dowers.org
802-684-3417

APPLICATION FOR CHAPTER CHARTER

ASD By-Laws, Chapter VII and/or Regional Subdivisions reads as follows:

Section 1 The executive powers of the Trustees shall include the authority to create regional divisions or branches and local Chapters of this Society. Which subdivisions shall be subordinate to this Society and subject to its Articles of Association, Preamble, and By-Laws. Each individual Member of such subdivisions shall be a Member of this Society subject to all of its rules, regulations, and enactment's. Each Chapter in a division or branch shall be a Chapter duly authorized by this Society.

Section 2 Formation.

- (a) Eight (8) or more Members of this Society residing within a limited, designated area, may petition the Trustees of this society for a dispensation to organize a local Chapter. Three (3) duly organized Chapters within a limited, designated region, may petition the Trustees for a dispensation to establish a district or regional division or branch.
- (b) The disposition made of such petitions shall always carefully consider the merits of each petition from the point of view of advancing the best interests of the Society as a whole.
- (c) In the event any such petition shall be denied by the Trustees and the petitioners are dissatisfied with the action of the Trustees, said petitioners may, upon written notices to all Members, present their petition to a regular General Meeting of the Members of this Society for final disposition and at such meeting a two-thirds (2/3) vote of all Members present and voting shall be required to override the action of the Trustees.
- (d) Chapter Approval – Name Change – The Board of Trustees shall be notified in writing of any proposed change in name and/or services area. The Board shall approve or disapprove the proposed change(s).
- (e) Chapter Approval – Newly Merged – If two or more Chapters choose to merge they shall apply to the Board of Trustees to be chartered as a new Chapter. The old Chapters shall then be considered dissolved under their existing charters.

Section 3 All Members of this Society residing within the territory of any subdivision therefore shall be eligible to Membership in that subdivision and no person shall be admitted to Membership in any subdivision until after his admission into this Society in the manner provided by its By-Laws, nor until the individual has paid the fees, dues, subscriptions and other financial obligations fixed by this Society. Any Member suspended or expelled, or in any other way losing Membership in this Society, shall thereupon cease to be a Member of any subdivision. (Note: Non-Members are classified as guests.)

Section 4 Each duly organized subdivision of this Society may make such By-Laws rules and regulations for its own government as do not conflict with the Articles of Association, Preamble, and By-Laws of this Society or with its policies.

Section 5 Finances.

- (a) Funds received by any division, Chapter, branch or subdivision of this Society shall not accrue to the benefit of any individual officer or Member thereof and in the event of the dissolution of any division, Chapter, branch or subdivision of this Society all funds in its hands shall promptly be transferred to the Headquarters of this Society after payment of its just debts.

- (b) Chapter Funds. Chapters choosing to merge to form a new Chapter shall keep any existing funds respectively separate until Chapter approval (by the Board of Trustees) of the newly merged Chapter, and/or forward their funds to ASD in accordance with the Constitution and By-Laws of ASD, Chapter VII, Section 5, paragraph (a).
- (c) Each division, Chapter, branch or subdivision of this Society shall, on the last day of the Calendar Year, submit to the President and Treasurer of this Society a Statement of Condition showing its income and expenditures for the Calendar Year and its cash on hand.

Section 6 As soon as they are substantial enough to do so, Chapters are advised to give serious consideration to Incorporation in the state of their domicile, as nonprofit, educational and scientific institutions, and to apply to the Tax or Revenue Board of their state treasury department for fully tax exempt status, meaning that dues and contributions to them shall be tax deductible and the Chapters themselves shall be exempt from State taxes. Before filing their Articles of Incorporation in their home state, Chapters shall submit same to Headquarters of this Society for approval by Society Counsel and a committee of Trustees.

Section 7 Chapters and Divisions are created:

- (a) For the benefit, use, and convenience of the Members of this Society, and
- (b) For the promotion of the purposes, objectives, policies and ideals of this Society.

CHAPTER INFORMATION UPDATE

Chapter Name:

City and State Where you Meet:

Contact Person:

Phone Number:

Email & Chapter Website:

Meeting Day & Time:

Meeting Location:

Example:

Chapter Name: Dowsers County Dowsers

City and State Where you Meet: Dowsersville, VT

Contact Person: Scot Foxx

Phone Number: 802-684-3874

Email and Chapter Website: membership@dowsers.org; www.dowsersrcool.com

Meeting Day & Time: 2nd Saturdays of the even months, except August and December, at 10am

Meeting Location: Dowsersville Town Hall, 101 Main Street, Dowsersville, VT

Ideas for Starting and Maintaining an ASD Chapter

By Walt Woods

Reason:

One of the best ways to improve your dowsing skills, and learn more about dowsing and allied fields, is to contact and share with like minds. This turns out to be a lot of fun and it can be very inspiring to convey your experiences and hear what others have discovered. You will find that dowsers as a rule truly enjoy sharing their experiences. Being part of a dowsing chapter is one way to get in on the fun and excitement of learning new ideas and improving your dowsing skills as well as developing some great friends. If you live in an area where it is a long distance to an established dowsing chapter and you would like to get acquainted with other dowsers and have the excitement of teaching beginners, why not start a dowsing chapter? Being the chairperson and instigator of a dowsing chapter can be a very rewarding and fun adventure. The following comments are food for thought, for there are many situations peculiar to your area, which will influence how you proceed.

To Start An ASD Chapter:

To start the steps towards creating a new chapter all you need is one person, which is you. You will also need the desire to get together with other dowsers with the goal of obtaining a charter from the ASD Board of Trustees. To obtain a charter you will need to be an ASD Member. They can be anyone from far and wide who wish to join you in this endeavor and become charter members. Even if they have been driving to other distance chapter they can still join you. Contact ASD headquarters to obtain the contact information of members in your adjoining cities or region. You may find the procedure a little bit formal but very simple and very easy to follow and you can have fun doing it. For a constitution simply use the ASD constitution and adjust to suit your conditions or contact other chapters for a copy of theirs that you can easily adjust. These areas have a lot of latitude.

First Meeting:

Your first meeting should be like a party. Its purpose is to meet new people and learn something about everyone and share dowsing information. Having a specified speaker or program sparks interest and encourages people to come to the meeting. You are simply getting together to have a good time and see if they might be interested in starting a chapter. It will not be to elect officers. You want to give them time to get comfortable with this new opportunity. This way they will not feel pressured or defensive and want to come back for more. You should suggest a time and place for the next meeting and possibly the program, if most agree, go for it. Most people appreciate have someone take the responsibility, leaving them free to learn and have fun. A few may volunteer to help, but usually only if they don't have to be in charge.

Why Become an ASD Chapter:

Sharing of information is one of the important ways we learn and improve our dowsing skills and knowledge. Sharing is also the way new persons have the opportunity to learn about dowsing. This sharing is in turn not just isolated to your group but as a chapter you support a much larger group. This parent group has the capability of sharing through its publications what others have discovered. The chapter brings in ASD members, which literally support and international effort to obtain dowsing and related information. This information in turn comes back to each member through the publications. This gives you as an ASD member remarkable

access to ideas, research and discoveries on an international level, which can improve your knowledge and understanding about dowsing. Dowsing is a powerful tool and the more we know the better we can use it. We are only working on the tip of the iceberg of dowsing knowledge. The beneficial and influential affect to humanity by starting and maintaining a chapter has a far greater reach than we can at first possible realize. So go for it! Gather up some friends and start a new and challenging adventure.

Officers:

At first you are it. You are the chairperson, security, treasurer, program director, greeter, food organizer etc. Once you are organized and going, you can personally and tactfully talk to different persons to see if they would like to fill positions. If they say yes, they can be voted in at the next meeting using standard nominating, minutes and voting procedures. You should have the pre-volunteers, mentioned in the flyer, and then the group as a whole will feel safe and non-threatened and come to the meeting. Often, some will volunteer to help fill some positions, but do not push. When you become an official chapter, the officers and formal members need to be ASD members, all others are simply welcome guest, who will be encouraged to join if they enjoy dowsing.

Business:

Keep the business meeting part, if any, very short and to the point. The reason most people join a club is to have a social good time, learn something interesting and have minimum to no obligations. A flyer that describes what is happening for the upcoming meeting can very often, with minor additions, be used as the minutes of the meeting. If you should choose, eventually you can take care of most regular business with a board consisting of the officers. The board could meet before the regular meeting or when best for those involved.

Location:

Any protected place will do as a meeting place. A person's home with a large living room, which makes for a homey pleasant environment, is excellent. Churches, clubhouses, recreation buildings etc. are good but often cost more than a starting budget allows. A health food store may sometimes have a room you could use for free. Ask Around.

Advertisements:

Contact the rock hounds, the psychic or metaphysical groups, health food stores, retired persons groups etc. and ask if you can give a program about dowsing and distribute a flyer. Health food stores will usually let put up a notice on their bulletin board or in the window. The local newspaper will often put a free notice in the coming events section if you write it up and give it to them week or more advance, ask. Word of mouth is very good tool. Ask for help and ideas from your friends. They often have good ideas.

Flyers:

A flyer should include what, where and the date and time.

What: Your first flyer might be titled "Learn about water dowsing" or "The Fascinating world of dowsing" or "Learn to dowse for water and other things" or "Dowsing for fun" or something like that. The purpose is to have a good time and learn about dowsing.

The flyer should give an outline of what will be happening. Like: the speaker will be describing what dowsing is and how we use it. This will be followed with a beginner's class in dowsing. You will not need any equipment or experience to enjoy this class. You will have the opportunity to learn about the 4 basic dowsing tools, etc. Or some kind of write-up of this nature.

Where: Be sure to include directions, address, phone number/email address and name of a contact person, and a map.

Date and Time: Give the starting and ending time, day, month and year. A Saturday or Sunday afternoon is a popular time. A Thursday night is also often used. But once you get going keep the time and day of the month consistent. Habit is a powerful tool.

Refreshments:

Cookies, Coffee, snacks, etc. don't have to cost very much but people need a break in the middle of the meeting. Some chapters use a "Coffee Kitty" to make refreshments self-supporting. Food has a social effect it gets conversations going. In fact they will sometimes be having such a good talking that you will have a hard time getting them back to the classes. This is good; it's the camaraderie and excitement they come for. Potlucks usually draw a good crowd and are a lot of fun with little cost to the chapter.

Name Tags:

Even if you only have six or eight persons to start, it is a good idea to start and continue that habit of having nametags. They can be the pin on plastic insert type, which they leave with you at the end of the meeting and pick-up next time, or use the disposable stick on ones. In either case a person's name is important and as your grow it makes it easy for guest or new comers as well as persons that have trouble remembering names feel comfortable. It's a minimum cost and people enjoy having other know their names.

Chapter Dues:

To start pass the hat asking for donation to cover the flyer and food cost many chapters do this. Some chapters, once established will have a set, at-the-door donation, which may range from \$2 to \$5 depending on needs. In this case be sure to state in the flyer the amount and what it is for. Some chapters have yearly dues of some amount. People are usually very happy to cover the food and flyer cost.

Sign In:

For new person (guest) have a sign-in-sheet where they can put their name and contact information (phone number or email address) so they can receive future meeting flyers. Ask them to print carefully. For the persons that are already on the mailing list, they need only sign in on a separate sheet. It is good, if you can, to have a printed check-off list for these persons. This way they feel fully recognized, a good feeling. And you don't have to worry about reading their writing.

Introductions:

When starting a meeting, if you ask people to give their first name, where they are from and any comments or interesting dowsing experiences they may have had, this makes them feel recognized and gives them the opportunity to share with an understanding audience. Be in charge and don't let anyone dominate and give a "windy speech". Above all, it is very important not to cut into the scheduled speaker as this could partly spoil what would have been an excellent meeting. When it is the speaker's time, give a short and very complementary introduction, then sit back and enjoy.

How Often to Meet:

Some chapters meet once a month, others every other month and some four times a year. Once a month works fine for some chapters. Getting 12 speakers or programs per year requires a bit of dedication. Six speakers a year is a bit easier depending on your location, meeting size and conditions. The timing should be such that the people feel like it's a special event each time and not just another meeting. It may be good to dowse for this information.

Speakers and Programs:

Every meeting should have dowsing in some matter as its main purpose. In other words it is good to always have class time for the beginners, which is also a dowsing refresher course. It is good to have at the same time some more advanced classes, like map dowsing, noxious rays dowsing, personal dowsing etc. The beginners should normally have a specified instructor. The other classes can have an instructor or a monitor for a group discussion.

The speaker or program can be most anything that will draw the type of persons that would also be interested in dowsing. It is good if it is somehow related to dowsing or a closely related field. People like and need variety and new ideas to excite them. Their excitement will flow over into the dowsing classes, where dowsing is normally the prime subject.

Timing:

The timing within your meeting should not be rigid but should be carefully planned. The announcements and business if any, usually should be restricted to 15 to 20 minutes. Self-introductions usually take about 10 to 15 minutes. The main Speaker usually needs about 1 to 1 ½ hours. Be sure to pre-agree with the speakers about time and put it in the flyer. Breaks usually take about 15 minutes and classes usually need 1 to 1 ½ hours. Nothing fixed here, but don't plan twice as much as you have time for. And it is very important not to overlap into the speaker or class time. Field and or outdoor dowsing trips need a definite starting place and time as well as an assigned ending time. Be flexible and remember the prime purpose is to have fun and learn something new.

Keeping and Adding Members:

Let us look at a bit of people philosophy. If you took someone sailing in good weather and they had a good time, they would probably go with you again sometime in the future. If you took 50 persons sailing over a period of time you probably find 4 to 5 persons that once they got hold of the tiller and mainsheet you could not get them to give it up. They would soon be out looking at boats, sailing books and maybe a sailing club to join. You have to let the 50 persons experience sailing to find the few that it turned on. This is true with all events whether it's a baseball game, playing cards, bicycling, golf, and social club etc. dowsing is no different. Also human nature being what it is, most people will get turned on to a new adventure only to be attracted to another one sometime later. For example: a person may be really excited about bicycling, join a club and ride with friends nearly every day and have a great time. Maybe two years later you will find them just as excited about fishing. They now have a boat and the bicycle is hanging up in the garage.

Don't be surprised if some come back regularly while others never come back even when you have has a great program. You will find that there are a few persons that really stick to golf, cards, racing etc. but most do not. Dowsing is a little different in that those people that are searching for personal growth, not so much just new excitement, will often rather permanently add dowsing to the many aspects of their life.

Statistical Survey:

The following is a survey covering nearly 1,300 persons who had asked to receive flyers announcing the dowsing chapter meetings. These requests came from lectures, meetings, word-of-mouth, friends of dowsing, etc. This was in a large city, and covered a 10-year period. The following is the statistical results. Of these persons 31% never turned up at a regular dowser chapter meeting, 58% came from 1 to 5 times and 11% become regulars coming 6 to 40+ times. This statistical information will certainly vary from place to place. Your job is to do the best you can, knowing that people are people and your advance

knowledge can make you free of misunderstandings about why they did or did not return. The odds are that it was not your or the program, it just was not their thing.

If you make the dowsing opportunity for as many persons as you can, some will have a lifelong personal experience. For others, you will have planted subconscious seeds that may sprout in due time. All this is helping humanity to grow and you are doing your part to help.

As the Chairperson:

Please let me interject just a bit of philosophy. It is your job and opportunity to bring out the best in all who come and participate. During the introductions encourage persons to share their stories and exciting dowsing or related experiences. Try to judge your timing carefully, and at this time be very careful not to up-stage any one by adding your stories on top of theirs. There will be a proper time for your equally interesting stories. As chairperson you can schedule yourself in as a main speaker or have a space called “Information bits by...” or something like that. Don’t take or steal away from their moment of recognition. This includes the mail speaker. Simply thank the speaker and express how much you enjoyed their presentation. This makes them, not you, have the last word and be the most important person at this moment. They will then want to come back, even if it is just to listen to someone else, maybe you, and to enjoy the meeting.

Have fun, it will radiate to all that come. Also be prepared to be the spark plug and driving force to keep the chapter going. You will probably need to do most of the organizing and instigating. Once you get going others will most likely want to share in the operation and duties of the chapter, encourage them and keep everything as simple as you can.

This is a great opportunity to influence and share with others in a very good and uplifting way.

Happy dowsing with your new found friends.

Sample Chapter By-Laws

For your information and reference to provide assistance
and be used as a guideline for creating Chapter By-Laws

MODEL BY-LAWS

The _____ Chapter of the American Society of Dowsers By-Laws

Article I NAME AND PURPOSE

The organization shall be known as The _____ Chapter of the American Society of Dowsers. It shall be an unincorporated constituent Chapter of ASD. Its purpose shall be to advance the principles and standards of ASD, and to promote educational and social advantage for its members. It shall be operated as a non-profit organization.

Article II MEMBERSHIP

Any ASD member residing in its area may be members of this Chapter.

Article III OFFICERS

The officers of this Chapter shall consist of a President, Vice President, and Secretary/Treasurer. All officers shall know the purpose and function of ASD.

- A. President shall be responsible for all Chapter function; preside at all meeting; appoint committees, subject to Board approval.
- B. Vice President shall be informed as to the functioning of the Chapter; preside in the absence of the President.
- C. Secretary/Treasurer shall maintain records of chapter activities; be accountable for Chapter property; duly notify members of upcoming Chapter meetings and activities; administer duties of Vice President, if absent; accountable for all funds and financial records of the Chapter, prepare financial statements.

Article IV ELECTION OF OFFICERS

- A. Nominating Committee, minimum of three members, shall be appointed by the President.
- B. Officers shall be elected, by majority vote of members present at the meeting, for a period of two (2) years, with the election being held on even years.
- C. No elected officers shall serve more than two (2) consecutive terms in each office.
- D. Vacancy: Elective office vacancy shall be filled by President, with the approval of the Board, until the next scheduled election.

Article V MEETINGS

- A. Monthly Meetings shall be held on the second Tuesday of each month at a place determined by the Board.
- B. Notices of meetings shall be mailed to all members in advance of the meeting.
- C. Annual Membership Dues of \$ _____ may be charged for Chapter membership. Donations may be taken at the meetings.

SOME CHAPTER BUILDING IDEAS

How to Get People Together

1. Send notices to new members, recent inquires and all area ASD members.
2. News Releases – Be sure to type on the news releases that this is a NEWS item, or you may billed as an advertiser.
3. Check into local radio stations for special rates for non-profit organizations. Try to have the meetings announced a couple of days just before the date.
4. Give a presentation to local organizations on dowsing and hand out some ASD literature. (we have brochures available upon request, you may duplicate that as you need them)
5. Put meeting notices on community bulletin boards.
6. After the first meeting, ask people to bring a friend to the next meeting.

HOW TO RAISE FUNDS

1. Pass the hat at meetings.
2. Dues for group members.
3. Hold a raffle for items donated by chapter members.
4. Make you own dowsing tools and sell them.
5. Hold a 50/50 drawing for a prize. A 50/50 drawing would mean half collected goes to the winner and half would go to the chapter.

PLACES TO MEET

1. Check with local community organizations to see when they are available and what they rental fee is.
2. Check with libraries, bank, schools, and churches, City Hall or the Chamber of Commerce.
3. In warn weather use public parks for a picnic/field trips.
4. In cold weather hold a dinner meeting at a local restaurant. You may even get a small meeting room for the group.

STEPS TOWARD DIVERSITY

1. When the time is right, set up different committees within the group.

2. We each have our favorite dowsing interest in the Society, why not have a review or report of some new information in a particular field of study. Perhaps a committee report.
3. Networking with other chapters in your region to set up joint meeting and field trips. Also, exchange newsletters with other chapters.

TIPS

Keep ASD posted on your activities and achievements.

Submit reports, when possible, for consideration in the Quarterly Digest.

Send us your Chapter News so we can share them with others.

Create a Chapter Banner and Logo.

Set aside a time at each meeting for Dowsing Practice.

Get a routine.

Stick to it.

Learn to Delegate.

HAVE FUN!

SOME GUIDELINES FOR STARTING AN ASD CHAPTER

START SLOWLY WITH A GOOD CORE GROUP AND ESTABLISH YOUR GOALS

Start off at a steady, reasonable pace. Be Patient. We all want an idea to take off but in order for your local group to become a Chapter it takes some time and help from others.

Many groups begin organizing by meeting on a regular, informal basis for a few months. The initial group becomes the core group. A core group sets the framework of the potential chapter in motion. This framework is usually a group's goal(s) or plan for the immediate future.

A plan of action that is simple and practical works. Many Chapters started out with four or five interested people who just wanted to get together and dowsing. From that point on the group developed its own schedule. Here is a typical Chapter meeting.

1:00 – Appointed chairperson opens the meeting and welcome everyone

1:10 – Introductions are given along with a brief account.

1:30 – A “Sharing Session” follows with each member relating his/her dowsing experiences, of late. (optional – of course)

2:00 – Practical Dowsing Instruction and Practice.

2:30 – Break

3:00 – A Main Speaker or Program followed by a question and answer period.

4:00 – Chairperson closes meeting, next meeting date is set. Meeting adjourned.

Call on Chapters in your region to assist you in setting up programs.

Check with the Regional Vice-President (Trustee) for ideas, possible field trips, dowsing clinics, etc. The ASD Executive Vice President appoints a Regional Vice-President to each of the eight regions. These folks are ready and able to help you become established.

PLEASE stay in touch with ASD Headquarters. We cannot help you remain active unless we know how you are doing. The more the chapter keeps headquarters in the loop the more headquarters can do for the chapter to help them grow and thrive.

Steps toward Chapter Approval

Once your potential chapter is organized, meeting on a regular basis and maintain contact with ASD Headquarters, it's time to discuss the procedure for submitting a Chapter Charter application.

1. Schedule an organizational meeting with the members to discuss the procedure for submitting a Chapter charter application.
2. Review the enclosed charter application form. Be sure that all the members signing the Chapter charter application understand the rights and privileges of an ASD Chartered Chapter, as set down in the By-Laws.
3. Specify the geographical area in the application, be it state or region of the state.
4. Agree on a Chapter name. It should reflect the location of the group. On rare occasions, a group may wish to honor a dowser from the region, who has served ASD and its members selflessly.
5. Eight (8) or more members in good standing with ASD MUST sign the application for charter. Each signatory of the Chapter charter application must sign his/her own signature.
6. The signed application is then forwarded to ASD Headquarters, PO Box 24, Danville, VT 05828.
7. The potential Chapter will be notified as soon as the application is reviewed. If all is in order, the potential Chapter will be re-titled as a "pending" Chapter. The ASD Board of Trustees will review the Chapter charter application and its status at the next scheduled meeting of the Board.
8. Once the charter application is approved by the Board of Trustees, you will receive the signed charter from ASD Headquarters, along with a copy of your charter application form.

Successful Chapter Requisites are Twelve

by Galen O. Hutchison, Senior Council, ASD 1981

1. **Good Officers** Persons of known energy, alertness, good judgment and good repute in the community.
2. **Definite Goals** In every part of the country there are plenty of local programs opportunities.
3. **Regular Meetings** Well run to hold members and attract prospective members.
4. **Worthwhile Dowsing Projects** Designed to accomplish ASD purposes.
5. **Society Intelligence** Frequent communications between Chapter and ASD Headquarters. Continually informing people what Dowsing and ASD is all about. Teaching Chapter members.
6. **Hard Working Committees** Program Committee, Membership Committee, Public Relations Committee, Ways and Means (or Finance) Committee, Education Committee, Research Committee, etc.
7. **A Reservoir of Workers and Office Material** Continually build up more and willing, enthusiastic workers so there is always a reservoir of able strength to call upon to fill offices and do the work of the Chapters.
8. **Greeters Committee** Have two or three outgoing, warm, friendly people to come early to meetings, stand near the entrance to greet the others as they arrive, to make the strangers and the timid ones feel welcome and wanted and among friends.
9. **Keep Accurate Records** Complete financial, membership and meeting records are essential, and easy to maintain when kept up without procrastination. Many a non-profit organization run by volunteers has broken up on the reef of poor records.
10. **Incorporate** Before undertaking to acquire real estate, land, building or other substantial equipment.
11. **Children and Young People** Give special attention and consideration to children and young people for here is where the subjective talents of Dowsing can be brought to light and into flower most readily before being blighted by doubt and disbelief.
12. **Prestige, Respect and Esteem** Invariably follow when the actions and attitudes of ASD Chapter Members are such as to warrant them. ASD Chapters much project the image of sound, creditable institutions founded upon the solid rock of **Quality and Truth**—not upon the sands of idle fancy. ASD, its members and Chapters must keep their feet astutely placed upon the ground while reaching for the stars---for as Edmund Spencer (1552 – 1599) wrote, “he who strives to touch the stars oft stumbles at a straw”.