

## EXECUTIVE PRACTICE

Founded in 2002, RETS Associates is a premier executive search firm specializing in the recruitment, staffing and placement of interim, permanent and executive positions in the real estate industry. RETS' clients include REITs, developers, investors, pension fund advisors, operating companies, real estate private equity firms, family offices, home building and land development firms, corporate real estate departments and third-party real estate services firms. RETS has handled an average of 300 searches per year, ranking it as the most active real estate search firm in the U.S.

### ***PARTIAL LISTING OF SEARCHES HANDLED:***

|  |               |                 |
|--|---------------|-----------------|
| <b>President, Brokerage</b>                        | Los Angeles   | Commercial      |
| <b>President of Asset Services</b>                 | Asia Pacific  | Office          |
| <b>Chief Financial Officer</b>                     | San Francisco | Multi-Family    |
| <b>Chief Financial Officer</b>                     | Portland      | Office & Retail |
| <b>Chief Operation Officer</b>                     | Denver        | Mixed           |
| <b>EVP, Life Science</b>                           | San Diego     | Life Science    |
| <b>Easter Regional Director, Investor Services</b> | New York      | Office          |
| <b>Managing Principal, Brokerage</b>               | Irvine        | Commercial      |
| <b>Managing Director, Asset Services</b>           | Chicago       | Commercial      |
| <b>VP, Asset Management &amp; Acquisitions</b>     | San Francisco | Office/Retail   |
| <b>VP, Commercial Acquisitions</b>                 | Denver        | Office          |
| <b>VP, Acquisitions</b>                            | Los Angeles   | Retail          |
| <b>VP, West Coast Acquisitions</b>                 | San Francisco | Retail          |
| <b>VP, Development</b>                             | Orange County | Multi-Family    |
| <b>VP, Property Management</b>                     | Chicago       | Industrial      |

### ***RETS HAS COMPLETED SEARCHES FOR THE FOLLOWING COMPANIES:***

