

## Executive Practice

Founded in 2002, RETS Associates is a premier executive search firm specializing in the recruitment, staffing and placement of interim, permanent and executive positions in the real estate industry. RETS' clients include REITs, developers, investors, pension fund advisors, operating companies, real estate private equity firms, family offices, home building and land development firms, corporate real estate departments and third-party real estate services firms. On behalf of these clients, RETS identifies highly qualified candidates in a wide variety of disciplines covering executive levels, asset and property management, development, construction, acquisitions/investments and financial analysis. Since 2011, RETS has handled an average of 400 searches per year ranking it as the most active real estate search firm on the West Coast. The team members at RETS are involved in a number of associations, including ICSC, NAIOP, ULI, BOMA, CREW and IREM.

### Partial listing of searches handled:

President, Brokerage	Los Angeles	Commercial
President of Asset Services	Asia Pacific	Office
Chief Financial Officer	San Francisco East Bay	Multi-Family
Chief Financial Officer	San Francisco East Bay	Commercial
Chief Financial Officer	Portland	Office & Retail
Chief Operation Officer	Denver	Mixed
EVP, Life Science	San Diego	Life Science
Eastern Regional Director, Investor Services	New York	Office
Western Regional Director, Investment Sales	Los Angeles	Net Lease
Senior Managing Director, Asset Services	Western Region	Commercial
Senior Managing Director, Asset Services	New York	Commercial
Managing Principal, Brokerage	Irvine	Commercial
Managing Director	Irvine	Commercial
Managing Director, Asset Services	Chicago	Commercial
Managing Director, Investor Services	New York	Commercial
SVP, Tax & Treasury	San Francisco	Office/MF
SVP, Real Estate Investments	Orange County	Retail
SVP, Property Management	Denver	Industrial
VP, Asset Management & Acquisitions	San Francisco	Office/Retail
VP, Commercial Acquisitions	Denver	Office
VP, Acquisitions	Los Angeles	Retail
VP, Acquisitions	Irvine	Healthcare
VP, West Coast Acquisitions	San Francisco	Retail
VP, Development	Orange County	Multi-Family
VP, Development	San Francisco	Retail
VP, Asset Management	Los Angeles	Retail
VP, Property Management	Chicago	Industrial
VP, Accounting	Los Angeles	Office
VP, West Coast Underwriting	Los Angeles	Retail
Regional Senior Vice President	Portland	Office

### RETS has completed searches for the following companies:

