



# Private Equity News Australia

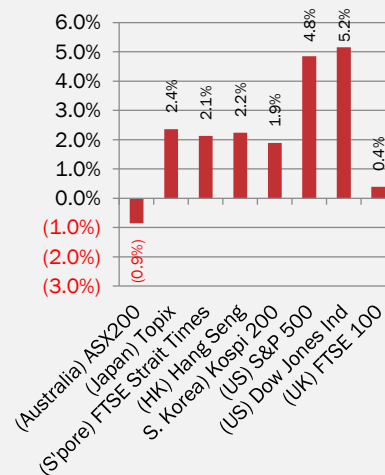
## Key Highlights

- Crescent Capital Partners acquires CSR's Viridian Glass for \$155m
  - Colinton Capital to invest \$15m in Dimeo, a commercial cleaning company
  - Transit Australia Group for sale with \$400 million price tag
  - Aurizon keen to find a buyer for its rail grinding business
  - Administrators seek quick sale for RCR Tomlinson's assets
- **CSR's Viridian Glass.** CSR has agreed to sell its Viridian Glass business to Crescent Capital Partners for \$155 million.
  - **Trade Me.** Following news that Apax has made a takeover offer for dual-listed Trade Me, American private equity firm Hellman & Friedman is said to be considering entering the race for the \$2.2 billion company.
  - **Dimeo.** It was reported that Colinton Capital is set to invest \$50 million in return for a significant stake in Dimeo, a commercial cleaning company. Dimeo is expected to use the capital to fund growth initiatives.
  - **Arnott's.** Financial sponsors and strategic players are said to be keen to have a look at the Campbell Soup-owned Arnott's, which owns the Tim Tams and Mine Slice brands, among others. Parties speculated to be interested include Pacific Equity Partners, BGH Capital, KKR, Affinity Equity Partners, Kraft Heinz and Mondelez international. Arnott's is said to be generating US\$200 million in earnings a year and is potentially valued at more than \$2 billion.
  - **Transit Australia Group.** The sale of the bus group operator Transit Australia Group, with a price tag of \$400 million, is underway. It is understood that the business generates \$50 million in EBITDA last year.
  - **Lendlease engineering arm.** ASX-listed Lendlease has signalled that selling its Engineering unit is the most likely outcome from a strategic review.
  - **Lionbridge.** It is understood that US-based private equity firm HIG Capital is considering a listing of Lionbridge, a global translation software company, on the Australian Stock Exchange. The company is estimated to be worth more than \$500 million.
  - **Aurizon Holdings rail division.** Aurizon Holdings is seeking a buyer for its rail grinding business, with a second round bid due end of this month. The business is said to be generating \$25 million in earnings.
  - **Retail Food Group's assets.** It is understood that Retail Food Group (RFG) is seeking to sell its Hudson Pacific bakery arm - which was acquired by RFG for \$88 million in 2016. Also for sale is RFG's Crust Pizza, Pizza Capers and Donut King brands. Allegro Funds is said to be interested in the pizza operations, given that it owns Pizza Hut and Eagle Boys pizza.
  - **Downer mining services unit.** Downer is said to be weighing a sale of its mining services unit, which is said to be valued at circa \$666 million to \$732 million (based on a valuation of 10x to 11x EBIT).

## ASX200 INDEX



## EQUITY INDICES (WEEKLY % CHANGE)



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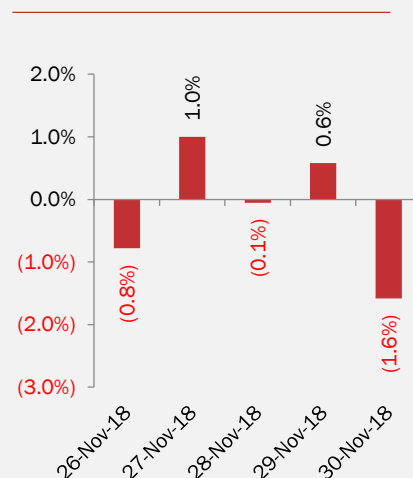
## LCC Asia Pacific

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- **RCR Tomlinson.** The administrators for RCR is seeking a quick sale process. Interested parties are asked to register their interest by 3 December, with binding bids due 17 December. It is understood that the company has 11 business units, and some of RCR's specialised businesses include the laser-cutting division, its rail business, and its water operations.
- **Booktopia.** Online bookseller Booktopia is seeking up to \$10 million in equity injection. The company generated \$113.9 million revenue and \$1.9 million profit for FY18, is said to be seeking a valuation of \$113.5 million on a pre-money basis.
- **Redcape.** Redcape said that it could potentially buy back shares to support its share price after the newly listed shares dropped 8% on their first day of trading. The company listed on the ASX at \$1.13 per share on Friday (30 November 2018) - which implies a market capitalisation of \$623 million. The shares finished trading their first day at \$1.04. Redcape is managed by Moelis Australia Asset Management.
- **Temasek.** It was reported that Singapore-based Temasek Holdings is keen to follow the lead of AustralianSuper and co-invest with BGH Capital should opportunities arise.
- **SPC.** Coca-Cola Amatil (CCA) announced that they have decided to divest its struggling SPC fruit and processing vegetable business. CCA acquired the SPC business for \$700 million in 2005 and has since invested millions into the business.
- **Deputy.** It was reported that US-based IVP has made its first investment in Australia, backing local workforce management company Deputy. Deputy, who had previously raised US\$25 million in January last year, raised US\$81 million (\$111 million) from IVP, Square Peg Capital and Equity Ventures Partners, making it one of Australia's largest venture capital raising.
- **Athena.** Home loan start-up Athena secured \$25 million in a Series B funding led by Square Peg Capital. Athena is a cloud-based digital home-loan platform that is seeking to be an alternative to the big banks. Investors in the Series B round also include Hostplus and AirTree Ventures. The company has raised \$45 million so far, without having a full product in the market.
- **Sunfed.** Auckland-based Sunfed, which uses "clean" plant products to replicate meat, raised NZ\$10 million in a Series A funding, led by Blackbird Ventures. Other investors include the New Zealand Venture Investment Fund, Chris Hadley (founder of Quadrant Private Equity founder) and New Zealand entrepreneur Stephen Tindall.
- **Enboarder.** HR start-up Enboarder has raised \$5 million to kick-start its international growth. The funding was led by Our Innovation Fund and US venture capital firm Greycroft. Enboarder is an engagement platform helping reduce friction for companies in the employee onboarding process.
- **InstaReM.** Cross-border payment start-up InstaReM has raised US\$20 million (\$27.6 million) in a Series C funding led by MDI Ventures and Beacon Venture Capital (and includes existing investors Vertex Ventures, GSR Ventures Rocket Internet and the SBI-FMO Fund).
- **RedEye.** Founded in 2012, RedEye provides a cloud-based data management and digital engineering. The company raised \$10.4 million in a Series B funding led by Energy Innovation Capital, together with Advance Queensland's Business Development Fund and a number of other investors.
- **Huddle.** Insurance start-up Huddle raised \$19.25 million in its Series A round which was led by AirTree Ventures. Investors also include Alium Capital, SevenWest Media and Hollard Insurance. Huddle applies artificial intelligence, machine learning and community thinking to the insurance company model - and has seen its revenue grow by 700% in the last financial year.

#### DAILY PERFORMANCE OF ASX200



The ASX 200 fell 0.9% in mixed trading sessions over the week.

The local sharemarket tanked 1.6% on Friday ahead of the highly anticipated G20 summit (between President Trump and President Xi Jinping) – as the market fears a potential escalation of a trade war between the US and China.

## Rolling Table of Recent Activities & Rumours

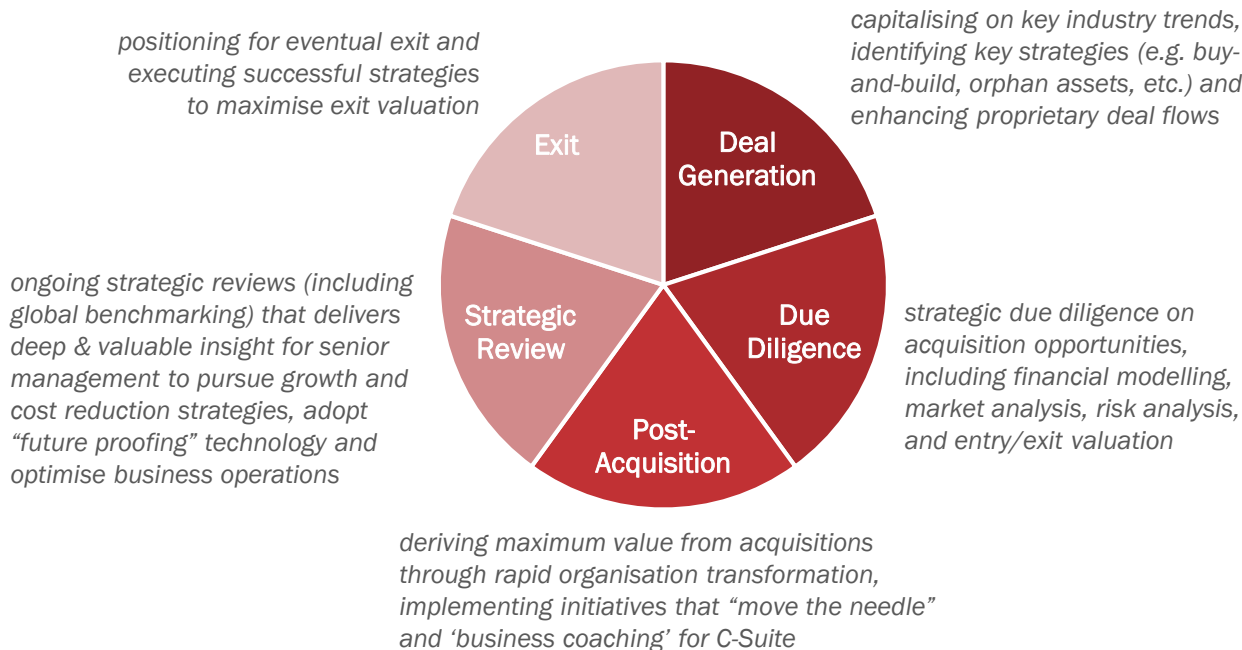
DATE	INVESTOR(S)	TARGET	SECTOR	TRANSACTION TYPE
Nov-18	Moelis	Redcape Hotel Group	Pub	IPO
Nov-18	Square Peg Capital	Athena	Home loan platform	Series B
Nov-18	Blackbird Ventures	Sunfed	Food ingredients	Fundraising
Nov-18	Our Innovation Fund	Enboarder	HR platform	Fundraising
Nov-18	MDI Ventures	InstaReM	Crossborder payment	Series C
Nov-18	Energy Innovation Capital (US)	RedEye	Data SaaS	Series B
Nov-18	AirTree Ventures	Huddle	Insurance	Series A
Nov-18		SPC	Fruit procesing	For sale
Nov-18		RCR Tomlinson	Engineering services	In administration
Nov-18		Aurizon Holdings rail division	Rail maintenance	Seeking sale
Nov-18		Transit Australia Group	Transport operator	Seeking sale
Nov-18		Dial-a-Dump Industries	Waste management	-
Nov-18		Downer Mining Services unit	Mining services	Seeking sale
Nov-18	IVP	Deputy	Software (workforce)	Investment
Nov-18		Arnott's	Biscuit maker	For sale
Nov-18	Hellman & Friedman	Trade Me (ASX-listed)	Online marketplace	Pursuing
Nov-18	Crescent Capital	Viridian	Glass manufacturing	Acquisition
Nov-18		Booktopia	Online bookseller	Seeking funding
Nov-18		Retail Food Group's assets	QSR	Seeking sale
Nov-18	Temasek			Seeking co-investment
Nov-18	HIG Capital (US)	Lionbridge	Translation software	Potential IPO
Nov-18		Lendlease's Engineering unit	Engineering services	Seeking sale
Nov-18	Colinton Capital	Dimeo	Commercial Cleaning	Significant stake
Nov-18	PAG	Allied Pinnacle	Food ingredients	Pursuing
Nov-18		RCR Tomlinson	Engineering services	In administration
Nov-18	Next Capital	NZ Bus	Bus operator	Pursuing
Nov-18		Tip Top	Ice cream	For sale
Nov-18		Brambles' IFCO	Crates unit	For sale
Nov-18	Apax Partners (UK-based)	Trade Me (ASX-listed)	Online marketplace	Pursuing
Nov-18		Suncorp Group's Capital SMART	Smarh repairs	Potential sale
Nov-18		Aveo	Retirement villages	For sale
Nov-18		Reject Shop	Discount retailer	Being pursued
Nov-18	Navis Capital Partners	Device Technologies	Medical equipment	Acquisition
Nov-18	Pemba Capital	Device Technologies	Medical equipment	Sold
Nov-18	Blackstone	Ixom	Chemical	Sold
Nov-18	Bain Capital	Retail Zoo (Boost Juice)	QSR	Seeking sale
Nov-18	Equity Partners	Tasman Butchers	Meat retailer	Sold from administration
Nov-18	KKR	MYOB	Accounting software	Pursuing
Nov-18	SCF Partners & Viburnum Funds	MPC Kinetic	Pipeline construction	Potential IPO
Nov-18	BGH Capital	Healthscope	Hospital	Pursuing
Nov-18	Brookfield	Healthscope	Hospital	Pursuing
Nov-18	BGH Capital	Navitas	Education provider	Pursuing
Nov-18	Next Capital	Steelforce	Steel distribution	Set to be sold
Nov-18	Macquarie Capital	PEXA	Electronic settlement	Sold
Nov-18	TPG Capital	Greencross	Pet care	Pursuing
Nov-18	Pacific Equity Partners	KKR-backed Calvin Capital	Smart meters	Bolt-on

These items have been sourced from various media outlet reports, company reports and other sources such as trade publications. LCC Asia Pacific does not in any way represent they are accurate. Source of data is available on request.

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