

## Formatting Instructions for AtMA Submissions

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**Purpose:** All submissions accepted for publication are combined into a single proceedings document at the end of each year. The format outlined below is required to allow minimal reformatting of individual documents allowing us to publish the final proceedings in a timely manner. Additionally, the use of *Microsoft Word or the Mac equivalent Styles Tool* will make the final proceedings document accessible to those who use an e-reader thus meeting *ADA requirements*.

One may submit either an abstract (no more than 5 pages single-spaced pages) or a full paper (no more than 30 pages, single-spaced including appendices). However, only full papers may be considered for an “outstanding conference paper” award.

**The general format of your paper should be as follows:**

**Abstract**

**Keywords (3 to 6)**

**Introduction (for full papers)**

**Body of the Paper:**

**Font** Times New Roman, 12pt

**Margins** 1”

**Style Guide:**

- **Titles** • Title Styles, Subtitle Style, ...
- **Headings** • Heading Styles (1, 2, ...)
- **Paragraphs** • Normal
- **Page Numbers** • Plain Number 1 (footer on right)
- **Footer** • Footer (if required) – place on left side

**References/Citations** APA Style with Bibliography

**Table of Contents** Use Table of Contents tool with Styles to automatically create and update a table of contents if needed

**Tables & Figures** Use Captioning Tool to insert Table and Figure captions below the graphic

**Relevance to Marketing Educators, Researchers and Practitioners:**

**References**

**Author Information (50 words or less) may be provided for each author**

**Track**

Please follow them carefully so we can publish in a timely manner. If you have any questions, please email me. Thank you.

Laura Robinson, Proceedings Chair

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