Our Mission: To provide an educational experience that transforms students into solution seekers that enhance the world around them.
Our Vision: Inspire a generational shift that redefines success in a changing world.

Board Members Present: M. Leon, N. Carrillo, C. Boyd
Board Members Absent: J. Hoyos
Staff Members Present: L. Perales, V. Fuentes

Agenda Items:

1. Welcome-N. Carrillo started meeting at 5:34PM.

2. Public Comments
   ● 3 Minute Time Limit

3. Consent Agenda-Board moved to approve the consent agenda at 5:35PM.

4. Financial/Marketing Report- V. Fuentes
   ● Budget-Have not met enrollment projections by approximately 20 students so lower than anticipated revenues. Expenses have been cut primarily due to elimination of credit recovery program.
   ● Audit-Had recent financial audit. Was late in submission of audit review to the state. State had threatened to withhold a small percentage of funding due to submission being past due, but was able to resolve situation. V. Fuentes will be looking at another auditor next year and has developed a corrective action timeline so that future audits go more smoothly.
   ● Marketing-New marketing campaign with big push on increasing enrollment.
5. CEO Report-L Perales

● **K20 Update**
  ○ Mexicayotl Relocation-Architectural rendering of what future site could look like with middle school and elementary school.
  ○ XITO Consultancy-Full day training in January to provide feedback and training to teachers on curriculum development.
  ○ K20 Enrichment Opportunities
    ■ Prescott College Education Residency-Master’s students in Education coming to do training.
    ■ SJO-Social Justice Organizing group coming in to help students organize PRAXIS conference

● **Update on School Wide Goals**
  ○ **Mission & Charter Leadership**
    ■ 5 Year Strategic Plan
      ● Business Canvas-
      ● Marketing & Sales Funnel-Developing strategic template in order to attract more students.
  ○ **Financial & Legal Compliance**
    ■ Charter Representative-New requirements for items that need to be submitted to the charter board. Discussed adding additional charter representatives V. Fuentes(CFO) and L. Perales(CEO). N. Carrillo moved to add both of them as charter representatives. M. Leon seconded. Unanonomous board approval to add L. Perales and V. Fuentes as charter representatives.
    ■ Enrollment-No major changes in enrollment numbers since last month.
  ○ **Academic Program & Title 1**
    ■ CSI Monitoring
  ○ **Strategic Partnerships & Community Relations**
    ■ Consuelo Aguilar Foundation Dinner
    ■ THC Gala
    ■ UNIDOS US & ALL IN ED
    ■ El Rio/Consulado de Mexico Posada-
  ○ **Parent/Teacher/Student Satisfaction**
    ■ Climate & Culture
      ● Fall Feast
      ● Exhibition-Community event on 20th.
    ■ Staffing
      ● English Instructor
• Title 1 Tutor Hired

6. Board Committee Report
   • Governance Committee-N. Carillo-Looking at potential female member.
   • Finance Committee-C. Boyd-Will schedule January meeting to discuss options around additional strategies for contributing to operating expenses.

7. Board Initiatives Report
   • Development Feasibility Team
   • CMHS Opportunity Fund
   • Community Investment Initiative

8. Executive Session

9. Adjourn-N. Carrillo adjourned meeting at 7:10PM.

Next Meeting: Wednesday, January 15, 2019 @ Changemaker High School @ 5:30PM