

First time follow up call:

(Choose your words carefully, not using “religious jargon”, listen, invite them to your group to discuss the DVD, not a “class”)

1. Is this _____? Is this a good time to talk?

(when is a better time to call?)

2. This is _____

3. I was calling to follow up and check on you. How are things?

4. Have you been coming to a new church very long?

5. Do you have any questions about the church?

6. Did you get a **“whats next kit”** with a Bible, and DVD on baptism.

Online Bible / youversion

7. Do you have questions about baptism? Can we get you on schedule?

8. Are you new to Enid? (if so, ask about family, work, etc)

9. Is there anything we can pray with you about?

10. Are you familiar with our lifegroups?

11. Have you been on the website? Cover basic info available such as what we believe, what is a network church, spiritual gifts test, new believers page, who the leaders are, etc

12. Invite them to meet you this Sunday, describe yourself and plan to meet in the lobby at 1st, 2nd, or 3rd experience. Schedule a call back in 1 week

DVD topics:

1. Disciple / Christian...what is it?

2. Baptism

3. Bible

4. God

5. Jesus

6. Prayer

7. volunteering / serving

8. tithing

9. community / lifegroups