

COVID-19: BREAKING DOWN WHERE CANADIANS BUSINESSES CAN GO FOR HELP

Export Development Canada (EDC) assembled this information from publicly available sources on April 3, 2020. The programs and services described in this document are subject to change at any time without notice. For the most up-to-date information on these programs and services, consult the websites of EDC, BDC and the other government entities named in this document.

To support businesses during the COVID-19 pandemic, the Government of Canada has created several initiatives to help companies of all sizes and in all sectors navigate the financial effects of this pandemic. As well as participating in the government response, existing EDC programs have also been adapted to help Canadian businesses.

This document contains a list of the new and existing initiatives that have been launched or modified in response to COVID-19. The first table below is for businesses who need more cash flow; the second table looks at the insurance available to business owners who are concerned their customers won't be able to pay them; and the third table includes some of the government's broader efforts aimed at helping individuals who have lost wages or are having child care difficulties due to the pandemic.



ACCESS ADDITIONAL WORKING CAPITAL

This table contains resources for Canadian businesses that require extra cash flow to cover their short-term needs due to COVID-19.

PROGRAM DESCRIPTION	SOLUTION DESCRIPTION	TARGET COMPANIES	WHERE TO APPLY/ GET MORE INFORMATION
BUSINESS CREDIT AVAILABILITY PROGRAM \$65 billion of additional support through the Business Development Bank of Canada (BDC) and Export Development Canada (EDC)	Canada Emergency Business Account Provides up to \$25 billion to eligible financial institutions so they can provide interest-free loans to small businesses of up to \$40,000. These loans—guaranteed and funded by the Government of Canada—will ensure that small businesses have access to the capital they need to cover their operating costs, at a 0% interest rate.	Small businesses and not-for profits with a 2019 payroll of between \$50,000 to \$1 million	https://www.canada.ca/en/department-finance/news/2020/03/additional-support-for-canadian-businesses-from-the-economic-impact-of-covid-19.html#_New_Loan_Programs
	EDC Business Credit Availability Program (BCAP) Guarantee EDC guarantees a new one-year term loan or operating line of credit for 80% of its value, up to \$6.25 million, allowing businesses to deal with payroll and operating cost issues and enabling their financial institution to take on less risk. Available for all Canadian companies, including non-exporting businesses that sell domestically.	Small and medium-sized enterprises	https://www.edc.ca/en/campaign/coronavirus-covid-19.html

Table: Access additional working capital

	<p>BDC Co-lending Program</p> <p>BDC partners with financial institutions to co-lend term loans to businesses for their operational cash flow requirements. Eligible businesses may obtain incremental credit amounts up to \$6.25 million, 80% of which would be provided by BDC, with the remaining 20% by the financial institution.</p>	Small to medium-sized companies	https://www.bdc.ca/en/pages/special-support.aspx
<p>EXISTING BDC PRODUCTS</p> <p>Access additional working capital with BDC's financial solutions</p>	<p>BDC Small Business Loan</p> <p>Businesses can access up to \$100,000 at an interest rate they can afford. With this loan, they can postpone capital payments for the first 6 months and repay the loan at their own pace over 5 years.</p>	Small businesses with revenues spanning at least 24 months	https://www.bdc.ca/en/financing/business-loans/pages/small-business-loan.aspx
	<p>BDC Working Capital Loan</p> <p>BDC provides loans of more than \$100,000 that offer highly flexible terms and conditions tailored to protect business' cash flow.</p>	Varying sizes	https://www.bdc.ca/en/financing/business-loans/working-capital-financing/pages/working-capital-loan.aspx
<p>CANADA REVENUE AGENCY</p> <p>Changes to the Canada Revenue Agency (CRA) services, due dates and programs affected by the pandemic</p>	<p>Deferred Tax Payments for Businesses</p> <p>Businesses can wait until August 31, 2020 to pay income tax that becomes owing on or after March 18 and before September 2020. For most businesses, CRA will temporarily suspend audit efforts. The liaison officer (small business tax help) is available over the phone only.</p>	All Canadian businesses	https://www.canada.ca/en/revenue-agency/campaigns/covid-19-update.html
<p>ENHANCED EDC GUARANTEES</p> <p>EDC has adjusted its focus and flexibility to reflect the</p>	<p>EDC Export Guarantee Program</p> <p>This guarantee helps financial institutions provide Canadian businesses with additional access to financing. EDC shares the risk with financial institutions by providing up to US\$10 million guarantee on the money borrowed. Existing EDC EGP customers can now benefit from a pause in fee payment and support regarding increased funding needs.</p>	Varying sizes	https://www.edc.ca/en/solutions/working-capital/export-guarantee-program.html

Table: Access additional working capital

current needs of Canadian businesses	<p>EDC Account Performance Security Guarantee</p> <p>EDC provides financial institutions with a 100% guarantee for any bonds it posts on behalf of Canadian companies, so businesses don't have to put up cash or credit as collateral. COVID-19 adjustments include more flexible parameters, and a streamlined process.</p>	Varying sizes	https://www.edc.ca/en/solutions/working-capital/account-performance-security-guarantee.html
	<p>EDC Foreign Exchange Facility Guarantee</p> <p>This guarantee protects Canadian companies against foreign exchange fluctuations to avoid tying up their cash flow. COVID-19 adjustments include reduction in fees, and deferral of payment fees.</p>	Varying sizes	https://www.edc.ca/en/solutions/working-capital/foreign-exchange-facility-guarantee.html
<p>FEDERAL GOVERNMENT COVID-19 RESPONSE FOR AGRIFOOD BUSINESSES</p> <p>\$5 billion in enhanced lending capacity</p>	<p>Financing for Agrifood Businesses</p> <p>Additional \$5 billion in lending capacity, offering increased flexibility to farmers who face cash flow issues and to processors who are impacted by lost sales; Farm Credit Canada has also put in place a deferral of principal and interest payments up to 6 months for existing loans or a deferral of principal payments up to 12 months.</p>	Food producers, agribusinesses, and food processors	https://www.fcc-fac.ca/en/covid-19/program-details.html
<p>TRADE COMMISSIONER SERVICES</p> <p>Funding and support provided by the TCS to help Canadian businesses grow</p>	<p>CanExport</p> <p>Advice and up to \$75,000 in funding to help Canadian small- and medium-sized enterprises break into new international markets. The TCS can also provide funding to develop R&D collaboration in foreign markets.</p>	Small- and medium-sized enterprises who want to access international markets	https://www.tradecommissioner.gc.ca/funding-financement/canexport/index.aspx

INSURING BUSINESS SALES TO GET PAID

Because COVID-19 is affecting people everywhere, this table contains resources that can help Canadian companies insure their sales if their customers can't pay them.

SOLUTION DESCRIPTION	TARGET COMPANIES	WHERE TO GET MORE INFORMATION
<p>EDC SELECT CREDIT INSURANCE</p> <p>Protects Canadian companies against risk of non-payment by customers for up to 90% of insured losses, allowing businesses to insure one transaction at a time of up to \$1 million.</p> <p>EDC's COVID-19 adjustments include greater risk tolerance when considering new customers, an increase of coverage to \$1 million, considering claims for losses for all shipped items (not only received items), and waiving the waiting period for claims. Available online.</p>	<p>Canadian small- and medium-sized enterprises selling to international customers on credit terms</p>	<p>https://www.edc.ca/en/solutions/insurance/credit-insurance/select-credit-insurance.html</p>
<p>EDC PORTFOLIO CREDIT INSURANCE</p> <p>Protects Canadian companies against the risk of customers' non-payment and allows them to insure their sales to offer competitive payment terms without the risk. Provides 90% coverage of sales for a portfolio of international and/or domestic customers/buyers.</p> <p>EDC's COVID-19 adjustments include greater risk tolerance when considering new customers, maintaining coverage when possible if customer's credit deteriorates, fee payment deferrals, and waiving the waiting period for claims.</p>	<p>Canadian companies of all sizes selling to international or domestic customers on credit terms</p>	<p>https://www.edc.ca/en/solutions/insurance/credit-insurance/portfolio-credit-insurance.html</p>

HELP WITH WAGES AND STAFFING CHALLENGES

This table provides government resources that help with payroll issues, changes to taxes for businesses and individuals, child care costs and more.

PROGRAM DESCRIPTION	TARGET COMPANIES	WHERE TO APPLY/ GET MORE INFORMATION
<p>CANADA EMERGENCY WAGE SUBSIDY</p> <p>Qualifying businesses can receive up to 75% in a wage subsidy, for up to three months, retroactive to March 15, 2020.</p>	<p>Individuals, taxable corporations, and partnerships consisting of eligible employers as well as non-profit organizations and registered charities that see a drop of at least 30% of their revenue.</p> <p>Public bodies are not be eligible for this subsidy.</p>	<p>https://www.canada.ca/en/department-finance/economic-response-plan/wage-subsidy.html</p>
<p>WORK-SHARING PROGRAM (FORESTRY, STEEL AND ALUMINUM SECTORS)</p> <p>Temporary special measures that extend duration of work-sharing agreements and also waive the waiting period to allow workers to apply for new agreement.</p>	<p>Businesses in the forestry, steel and aluminum sectors that have been directly or indirectly affected by the downturn.</p>	<p>https://www.canada.ca/en/employment-social-development/services/work-sharing/temporary-measures-forestry-sector.html</p>
<p>CANADA EMERGENCY RESPONSE BENEFIT</p> <p>Provides \$2,000 a month for up to four months for workers, small business owners and entrepreneurs who are not receiving a paycheque as a result of COVID-19.</p>	<p>Canadians who have lost their job, are sick, quarantined, or taking care of someone who is sick with COVID-19, as well as working parents who must stay home without pay to care for children who are sick or at home due to school and daycare closures.</p> <p>Workers who are still employed, but not receiving income also qualify.</p>	<p>https://www.canada.ca/en/department-finance/news/2020/03/introduces-canada-emergency-response-benefit-to-help-workers-and-businesses.html</p>
<p>CHILD CARE BENEFITS</p> <p>Receive an extra \$300 per child through the Canada Child Benefit (CCB) for 2019-2020. To be delivered as part of the scheduled CCB payment in May.</p>	<p>Some conditions include: Applicants must live with a child under the age of 18 and are primarily responsible for their care; applicants are a resident of Canada for tax purposes.</p>	<p>https://www.canada.ca/en/revenue-agency/services/child-family-benefits/canada-child-benefit-overview/canada-child-benefit-apply.html</p>
<p>EMPLOYMENT INSURANCE BENEFITS</p> <p>The one-week waiting period for EI quarantine-related sickness benefits is waived, medical certificates are not required, and claims can be backdated to cover the period of delay if quarantine prevented application.</p>	<p>Available to eligible claimants who are unable to work because of illness, injury or quarantine. Canadians quarantined can apply for Employment Insurance (EI) sickness benefits.</p>	<p>https://www.canada.ca/en/employment-social-development/corporate/notices/coronavirus.html</p>

To see the Canada's COVID-19 Economic Response Plan, please visit [canada.ca/en/department-finance/news/2020/03/canadas-covid-19-economic-response-plan-support-for-canadians-and-businesses.html](https://www.canada.ca/en/department-finance/news/2020/03/canadas-covid-19-economic-response-plan-support-for-canadians-and-businesses.html).

