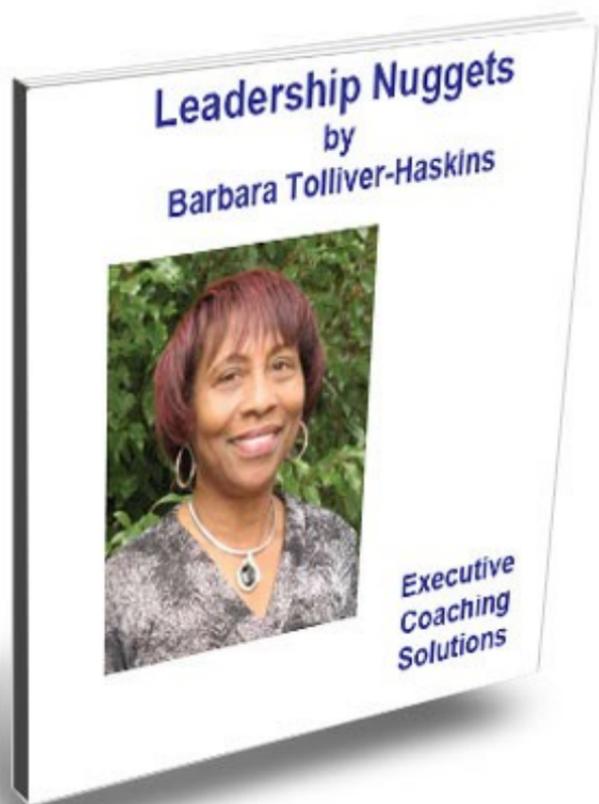


Leadership Nuggets

Reflections for the Leader's Journey



1. Choose Positive Behaviors

Leaders choose to focus on behaviors that reinforce positive results.

2. Stay In Touch With Reality

Leaders stay on top of their business. They know how their business is trending and take immediate action when it is off-course.

3. Enthusiasm Provides Energy

Leaders are passionate about their business and how to move it forward.

4. Attitude Determines Altitude

Leaders are “can do” people. They focus on “how can we do this” to accomplish the goal

5. Take Time to Listen

Leaders listen to their associates. This is the ultimate sign of respect.

6. Earn Respect

Leaders build trust by doing what they say they will do and by holding themselves to high personal integrity.

7. You Are Your Best Role Model

Leaders are very aware others are looking to them for guidance and are mirroring their actions.

8. Own Your Mistakes

Everyone makes mistakes at some point in their career. Leaders own their mistakes and then move forward.

9. Uses Good Judgment

Leaders evaluate what is for the company versus riding the wave of personal emotion.

10. Recognizes Opportunities

Leaders are always on the lookout for new opportunities to grow their business and their market share.

11. Finds Time For Fun

Leaders know balance is the key for longevity and balance in their life. They schedule time away from the office.

12. Understands Influence

Leaders understand how to use influence effectively.

13. Trust Your Instincts

Leaders are confident in their decisions. Paying attention to your instincts will always lead you in the right direction.

14. Utilize Feedback From Others

Leaders value feedback from others.

15. Reflect Before Responding

Leaders respond to situations, not react to them. They think things through and then make a decision.

16. Engage Openly Without Bias

Leaders are inclusive and recognize the value of diversity in thought, contributions, and work experience. They recognize the value of emotional intelligence and relating to all people in their work environment.

17. Passionate

Leaders are absolutely passionate about what they do. They engage and energize others.

18. Purposeful

Leaders have a sense of direction. They have a purpose and are able to convey their vision to others.

19. Personally Accountable

Leaders set standards for themselves. They do what they say they are going to do. No excuses.

20. Prioritize

Leaders have a sense of what's most important in both their personal and business life. They stay focused on those areas even if they become distracted. They seek balance in their life.

21. Proactive

Leaders have courage. They step up to the plate. They facilitate an environment of clarity and trust. They are highly visible during unstable and turbulent times.

22. Predictable

Leaders convey behaviors that are consistent with their conversations, speeches, and promises. Those around them know what to expect. This makes them easily approachable. They are authentic.

23. Prepared

Leaders know their strengths and clearly understand how they can have a positive impact not only on themselves, but, also, their associates, their organization, and ultimately their stakeholders.

24. People-Centered

Leaders seek first to understand those around them. They recognize the tools that motivate and move others to excellence.

25. Understanding The Rules

Leaders know how we do what we do is more important than what we do. It's all about understanding the unwritten rules of the game.

26. Leadership Is Different

Leadership is mostly about behavior while management is mostly about processes.

27. The Vision

Leaders communicate the big picture and help others see how their roles play a part in the big ideas.

28. Keep It Simple

Focus on what's really important and set priorities.

29. Inspire Creativity

Believe in new ideas even if they don't fit in right now.

30. Nurture Growth In Others

Support people in knowing how their skills can enhance the company's overall objectives.

31. Encourage Others To Be Positive

Positive atmospheres create new ideas and better ways to achieve the company's overall objectives.

32. Listen

Listen, listen, listen to others. Leaders will find new ideas and new ways of doing things by listening to others.

33. Empower Excellence

Leaders recognize others for their excellence.

34. R-E-S-P-E-C-T

Leaders treat others how they would like to be treated.

35. It's Teamwork

Leaders do not get where they are without others helping them. Leaders acknowledge their team.

36. Be A Leader

Leaders know there is a big difference between being a leader and a boss. Leaders create visions, bosses focus on tasks.

37. Remember Your Roots

Leaders periodically take assessment of where they are and how they got here. They treat all people with respect.

38. YOU Have To Believe

Leaders have a deep-seated belief in themselves, in their company, in their employees, and have confidence . They know how to demonstrate that that they have the skill sets to achieve extraordinary goals.

39. Evaluate Where You Are On A Regular Basis

Leaders continually check on where they are in relation to what their goals are. If they deviate too far off course, they correct their actions immediately.

40. Written Lists

Leaders have written lists of company and personal goals. Written lists keep them on track.

41. Hire With Due Diligence

Leaders take their time in hiring employees. They are not looking for a quick fix. They are seeking the talents needed to take their organization to the highest competitive level.

42. Focus

Leaders know focus is the difference between playing and playing to win.

43. Effectiveness

Leaders are effective in their leadership roles. They constantly strive to improve.

44. Health

Leaders take time off. They know time off reinvigorates them and keeps them from hitting burnout.

45. Organized

Leaders plan their work and work their plan. An old cliché, to be sure, but it is still as true today as it was in years gone by.

46. Role Models

Leaders are very aware others are watching and looking up to them. They are prudent in their behaviors in public.

47. Cheerfulness

Leaders maintain a cheerful demeanor.

48. Leading The Charge

Leaders know they are in the forefront. They encourage others to join them.

49. Achievement

It is more important to know where you are going than to get there quickly. Leaders do not mistake activity for achievement.

50. Achievement

“The most difficult thing is the decision to act, the rest is merely tenacity. The fears are paper tigers. You can do anything you decide to do. You can act to change and control your life; and the procedure, the process, is its own reward.” Amelia Earhart.

We hope you will benefit from reading our leadership nuggets. If your leadership results are not in sync with where you want them to be let us show you a new path to success. We are here to be of service.



Barbara Tolliver-Haskins is a national leadership expert. She is a Credentialed Executive Coach and member of the International Coaching Federation. Barbara firmly believes there is a "spark of greatness" yet to be discovered in both individuals and organizations. Her coaching and focus is designed to help clients and their associates to assess it."

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