

## Case Study



# SCALING BIOMETRICS FSP

## SITUATION

A small biotech was purchased by a large multinational biopharmaceutical company and shortly thereafter closed the office of the former, leaving little to no resources for ongoing statistical programming to ensure continuity for their robust clinical development programs.

## SOLUTION

To ensure limited disruption of the program, the Sponsor engaged Catalyst to assume statistical programming services as they had no internal resources to dedicate. As their pipeline expanded and programming needs grew substantially, Catalyst continued to add experienced programmers to the team. After proving the ability to scale and provide exceptional programming talent, our client requested dedicated resources for other functional areas including data management, biostatistics, and applications development. Because the initiative grew substantially, both parties put a governance structure in place to provide program and relationship oversight and issue management within this rapidly expanding partnership.



## OUTCOME

Six years and still going strong, the FSP initiative has grown to ~90 resources across SAS programming, clinical programming, applications development, and data management. Our client is extremely satisfied with the level of experience and the high staff retention rate, averaging 95%, ensuring program and resourcing continuity.