MISSION STATEMENT
The mission of the Friends of Dinosaur Ridge is to educate the public about, and ensure the preservation of, the natural and historic resources of Dinosaur Ridge, Triceratops Trail, and the surrounding areas.

2019 STAFF
Jeff Lamontagne ................ Executive Director
Robin Morris ...................... Operations Director
Michelle Davis ..................... Development Director
Barbara Farley ...................... Director of Volunteers & Program Growth
Erin LaCount ...................... Education Programs Director
Candace Joice ..................... Education Program Coordinator
Sue Kaberline .................... Gift Shop and Office Manager
Tammie Kingsley ................ Gift Shop Manager - Retail Support
Emily Palmer ..................... Gift Shop Assistant Manager
Libby Landen ..................... Marketing Director
Kat Rivers ...................... Education Assistant/Field Trips Coordinator
Libby Prueher .................... Education Assistant/Outreach Coordinator
Dennis Tesar ..................... Maintenance Lead

2019 DINOSAUR RIDGE
BOARD OF DIRECTORS
Marsha Barber (Board Chair): Retired, Science Coordinator, Jefferson County Public Schools*
Stephen Strachan (Board Vice-Chair): Owner, Strachan Exploration*
Peter Martin (Board Treasurer): Retired, U.S. Bureau of Reclamation, Technical Writer/Editor*
Amy Boulas: Executive Director, Cupid's Charity
Sherri Klipowicz: Session Planner for Leadership Development, Accenture
Dr. Nicole Peavey: State of Colorado Department of Transportation, Program Manager of Paleontological Resources
Dr. Bob Raynolds: Denver Museum of Nature and Science, Geologist/Research Associate
Kermit Shields: Retired, Geologist, Exxon Mobil
Sharon Tinianow: Museum of Natural History, University of Colorado—Boulder, Special Projects Manager
Paul Wilson: BizOps Controller, CLA CliftonLarsonAllen
*Member of the Executive Committee

EXECUTIVE COMMITTEES
Development Committee: Steve Strachan (Committee Chair)
Education Committee: Marsha Barber (Committee Chair)
Finance Committee: Pete Martin (Committee Chair)
Governance Committee: Kermit Shields (Committee Chair)
Preservation Committee: Nicole Peavey (Board Liaison)
Executive Director’s Report

2019 was a year of celebration and new milestones, and because of your commitment and generosity a year where everything came together to build foundations for the future.

Milestones included:

**A meaningful 30th Anniversary extravaganza.**
April’s four-day Anniversary event included 7 events that served as a reunion and friendship rekindling, a time to laugh and express gratitude, and a reminder of all that we hold dear about Dinosaur Ridge.

**A comprehensive new Master Plan.**
The revitalized working relationship with Jefferson County culminated in a comprehensive new Master Plan.

**Record attendance.**
2019 total attendance numbers were just shy of 250,000 visitors.

- Visitor Center Gift Shop | 109,000 visitors
- Discovery Center Gift Shop | 40,000 visitors
- Trek Through Time Exhibit Hall | 45,000 visitors
- Bus Tours | 33,000 riders
- Summer Camps | 200+ campers

**Increase in Science and Cultural Facilities District (SCFD) funding.**
Dinosaur Ridge received more than $270,000 from the Science and Cultural Facilities District (SCFD), a significant increase from previous years.

Attendance numbers weren’t the only thing increasing at Dinosaur Ridge, as our visibility online and in the media was growing as well. 2019 saw Dinosaur Ridge being included in a Denver International Airport exhibit and Jo-Ann Fabrics iconic Denver locales fabric, debuting fall 2020. Scripps media network produced a 3-minute piece about Dinosaur Ridge and distributed it across all of their affiliates nationally (55 channels, 19 states); and Denver 9News crafted a 2-minute segment with a dinosaur-loving Denver Broncos linebacker, and much more.

While these milestones and accomplishments are exciting, it’s the day-to-day infrastructure that’s setting the stage to launch the major phases of our Master Plan. We’re equally proud of our news segments and attendance numbers as we are of streamlining processes, tightening financial controls, establishing our formal volunteer training program, and standardizing our tour bus schedule.

Thank you for your time and commitment to Dinosaur Ridge over the years and into the future.

Jeff Lamontagne, Executive Director
Board Chair Report

Our 30th Anniversary kicked off 2019 with a bang and foreshadowed a year of excitement and achievements.

The Board and Jeff Lamontagne worked with Jefferson County Open Space to provide guidance and complete a Final Draft of the Master Plan. The Master Plan will provide direction on completing projects in the Plan, including Crocodile Creek. The Crocodile Creek project launched in the fall with a Project Manager to guide the design and construction of a stairway to view dinosaur tracks found farther up the Ridge. Jefferson County Open Space will be monitoring this project to observe Dinosaur Ridge’s ability to follow process and complete a project in a timely manner.

2019 also saw the formation of two new Board committees — the Development Committee chaired by Board member Steve Strachan and the Preservation & Protection Committee chaired by Dinosaur Ridge staff member, Kat Rivers. The Development Committee in concert with the staff is writing a 2020 financial plan and provided guidance on Dinosaur Ridge’s first-ever high school Science Quiz Bowl. The Preservation & Protection Committee conducted a detailed review of Dinosaur Ridge’s needs and prioritized the preservation and safety issues that need to be addressed in 2020 and the future.

The 2019 Board retreat focused on reviewing the 5-year Strategic Plan that was written in 2018. One key finding gleaned from the retreat was that the Board wanted fundraising training to prepare them for future capital campaigns. Dinosaur Ridge staff provided training for Colorado Gives Day and assisted Board Directors in creating fundraising pages. The total Colorado Gives Day fundraising efforts resulted in raising three times the revenue from the previous year. Fundraising training will continue in 2020.

Two additional significant achievements closed out 2019. The Board agreed to transition Dinosaur Ridge’s fiscal year from the calendar year to October through September in order to show our revenue stream in a more positive light. And, finally, the Board approved a revised and simplified set of By-Laws which was approved by the membership in September.

The Board of Directors looks forward to many future successes in 2020.

Marsha Barber
Board Chair
Master Plan

It’s truly a new era at Dinosaur Ridge! After a one-year planning process with Jefferson County Open Space (JCOS) and Dinosaur Ridge (DR) as primary stakeholders, a new, unprecedented Master Plan for Dinosaur Ridge was published in the summer of 2019. This document is intended to guide the development of the infrastructure at Dinosaur Ridge for the next 5-10 years and includes many lofty goals. The ambitious plan will take years to implement in sufficient detail, including fundraising. Expect a phased approach, starting with the Crocodile Creek project and road improvements.

In addition to a new Visitors Center (building and location) and track site cover, the plan envisions many other forward-thinking elements, broken down into three main areas:

- Resource Protection (Preservation)
- Visitor Safety
- Visitor Experience

The planning process also included other stakeholders such as other Jefferson County agencies (Road and Bridge; Transportation and Engineering), History Colorado, and others. Their input was integrated throughout the plan, and both rockfall hazard and drainage pattern study results are included. A community Open House was hosted by JCOS in December 2019, with approximately 100 people in attendance to review the plan and ask questions. If you haven’t already seen the Plan and would like to, please visit dinoridge.org/masterplan. We welcome feedback as does JCOS!

Jeff Lamontagne
Executive Director

DINOSAUR RIDGE MASTER PLAN
JEFFERSON COUNTY, COLORADO
Preservation Report

At Dinosaur Ridge, “Preservation” equals protection of the world-famous geological and paleontological resources in our care. After a year-long hiatus on all but routine work, in order to accommodate for planning with Jefferson County, we’re moving forward again.

The first Preservation project on the docket is Crocodile Creek, which involves both upslope rock stabilization work, as well as the placement of a ramp, stairway, and viewing deck to approximately 10 tracks on the hillside. At this time, other significant preservation work (e.g., the track site cover) is on hold until Crocodile Creek is completed. The stay is for two reasons, first, “Croc Creek” is being viewed as a test run for how Dinosaur Ridge and Jefferson County will work together under a new regulatory protocol for capital projects at Dinosaur Ridge. Second, one of the main rationales for the Croc Creek project was to have a secondary track site for visitors to experience while the main track site cover is under construction. In addition, a new Preservation Committee has been formed and has prioritized approximately 20 preservation projects. Smaller efforts are being actively addressed and larger projects will follow next year, after the completion of Croc Creek.

Jeff Lamontagne
Executive Director

*Every time you support Jefferson County businesses, you invest in public open space, parks and healthy outdoor experiences through a dedicated half cent sales tax.*

JEFFERSON COUNTY COLORADO
Open Space
Education Committee Report

The Education staff and volunteers made great strides in the revision and modification of school tour programs based on evaluation data. The school programs became more inquiry-based, drawing on the natural curiosity of students and having students ask questions about their learning and experiences. The school tour props were updated as well.

Two new interpretive signs (Raptor Track and Courtship Scratches) were jointly written and edited with technical input by staff and Jefferson County Open Space experts. In 2019, the adult field trips were broadened to reach a broader audience for adults and volunteers wanting to expand their knowledge. The 2019 field trips included a trek to the K-Pg Boundary in southern Colorado, a Wyoming Fossil Fish Dig, and a behind-the-scenes tour of the Denver Museum of Nature and Science.

Volunteers make our programs work and work well! Volunteers can now post their volunteer hours electronically which help us track hours for grant applications and other reports. Improved communication channels are now in place between staff and volunteers. In addition, the Executive Director is hosting breakfasts with volunteers to garner feedback and foster positive relations.

Marsha Barber
Education Committee Chair
**Education Programs**

Our education department was hard at work improving and expanding our programs in 2019. From new exhibits to new camp sessions, and new programs to new materials, our team offered more opportunities for all ages this last year.

Brand new Winter and Spring Break camp sessions helped us set a new camp record of 277 campers! Revamping our exhibits introduced visitors to tracks and traces that make Dinosaur Ridge a unique treasure, as well as highlighting the largest animals to ever wander around Denver: the sauropods (long-necks).

Dinosaur Ridge After Dark was introduced as an adults-only program, and wine, cheese, crafts, chocolate, and knowledge was flowing! We have three planned for 2020.

Finished in 2019 and coming in 2020 is Dinosaur Ridge’s first Family Field Guide. English and Spanish versions will be available in the Gift Shop in early 2020. A revamp of our interpretive signs is underway with the Dinosaur Courtship and Raptor Tracks signs being finished in 2019. The new design and template will be featured on all of our Ridge, Triceratops Trail, and Visitor Centers’ signage over the next year or so.
Winter Break Camp Track Hunting
Volunteer Report

In 2019, 195 volunteers contributed approximately 8,167 hours of service. 40 new volunteers were welcomed and trained to support Dinosaur Ridge in our exhibit halls, at outreach events and educational programs, as well as on our committees and board of directors. Co-founder John Dolson assisted in our volunteer recruitment efforts through his sponsorship of an exciting new video highlighting our key volunteer opportunities.

As we welcomed new volunteers, we also said a heartfelt thank-you and good-bye to former board member and volunteer Judy Peterson. Judy retired after 19 years of volunteer service at Dinosaur Ridge. Before retiring, she graciously shared her paleoartist's tips and expertise with a new group of volunteers who will continue to maintain our life-size dinosaur models. Judy's passion and commitment to Dinosaur Ridge will certainly be missed and we are so very thankful for her years of service!
Volunteer of the Year
Peg O’Keefe

Peg started volunteering in 2017 when the proposed car dealership development brought Dinosaur Ridge into the news and she wanted to support the organization. She started by doing data entry in our office but has since served in many volunteer roles: weekly exhibit hall docent, interpretive guide with young children, outreach and special events volunteer, and 2019 annual report coordinator and editor!

When asked why she enjoys volunteering with Dinosaur Ridge she said that it provides her the opportunity to learn something new every day and that her favorite part about being a docent is “trying to identify what will excite each individual who comes in the door.”

Volunteer Hours

- Our Main Visitor Center was supported by 3,744 hours of service by exhibit hall docents, fossil casters, and office volunteers to provide education, customer service and administrative support
- Interpretive Guides spent 933 hours leading engaging school programs and group tours of Dinosaur Ridge
- Our volunteer Board members spent more than 900 hours providing direction, governance, and fundraising for the organization
- 768 hours of special event assistance at our 30th Anniversary and Dinosaur Discovery Days & Scout Days
- 733 hours were spent learning and training for various volunteer roles at 10 different trainings
- 220 hours of service at Outreach Events across the metro area
Outreach Report

Dinosaur Ridge’s outreach program grew to 45 outreach events in 2019 and included school science days, county fairs, farmers’ markets, career fairs, community family nights, and more. The Dinosaur Ridge outreach team connected with more than 10,000 individuals. We believe it is important to build relationships and partnerships within our surrounding communities. We want our neighbors to know who we are, what we are about, and what incredible experiences and programs are waiting in their backyard.
Marketing Report

Marketing continued to develop strategies and tactics to promote the Dinosaur Ridge brand as well as reach attendance goals for more than 80 Dinosaur Ridge programs and events. Milestones reached in 2019 included:

- Scripps Media Network produced a 3-minute Dinosaur Ridge overview segment and distributed it nationally on 55 channels, in 19 states.

- Pampers US selected Dinosaur Ridge as a #LovetheChange recipient and Denver Bronco Derek Wolfe installed the changing station.

- A dinosaur-loving Denver Broncos linebacker Alexander Johnson was profiled at Dinosaur Ridge by Channel 9 News. The 2-minute segment was distributed locally in the Denver market.

- Dinosaur Ridge was on display at the Denver International Airport Exhibit. A three-month exhibit showcased Dinosaur Ridge’s famous dinosaur tracks.

- Dinosaur Ridge also received coverage in Mountain Living Magazine, Sierra (The national magazine of the Sierra Club), Dream Vacation Magazine, and Colorado.com as well as profiles in mommy blogs like A Family Well Traveled, Macaroni Kid, and Good Life Explorers.

Digital marketing efforts included 12 e-Tracks newsletters marketing Dinosaur Ridge news to more than 4,500 subscribers. The website was updated regularly with new content and on average, saw more than 7,000 visitors each week. After the homepage, the Plan Your Visit and Visit Dinosaur Ridge pages were the most popular. The Dinosaur Ridge Instagram account was revitalized with 79 photos posted and a doubling of followers. Our Facebook following grew to more than 10,000 followers and earned us nearly 10,500 likes on our posts, events, photo albums, videos, and more.
Development Report

In 2019, Friends of Dinosaur Ridge celebrated its 30-year anniversary in a big way. In April, we hosted seven different events catering to a variety of audiences. A few highlights from the weekend were over 600 children and families attending the Cretaceous Carnival at the main visitor center, and over 150 people dancing the night away at our 30th Anniversary Gala. The 4-day weekend raised over $57,000.

We hosted our first ever Dino Ridge Science Quiz Bowl this November and acquired over $18,000 in corporate sponsorships and foundation contributions. We had 23 school teams students from all over Colorado compete.

Membership grew by 40% ending the year with 167 members of which 30 are lifetime members. We wrapped up our year with largest Colorado Gives Day to date at Dinosaur Ridge. We nearly tripled our donations from last year raising just over $19,000.

167 Members
30th Anniversary raised more than $57,000
Colorado Gives Day raised $19,035
SCFD funding increased to $270,560
Gift Shop Report

A new leadership structure, strategic process improvements, and innovative ideas contributed to a successful 2019 at the Dinosaur Ridge gift stores.

Under the guidance of experienced Gift Store Manager, Sue Kaberline, an incredibly talented retail management team was crafted out of the retail management, merchandising, and training expertise skill set of Tammie Kingsley, Manager – Retail Support Services, as well as the institutional knowledge and data-driven approach of Emily Palmer, Assistant Manager.

The team replaced $40,000 of obsolete inventory with product lines from 25 new vendors and completed year-end inventory efficiently and accurately as well as re-merchandised both gift stores. These re-merchandising efforts increased product visibility, drove sales, and reduced theft.

The implementation of online tools for staff scheduling and time tracking enhanced payroll accuracy and was better able to accommodate increased attendance, while the addition of three supervisory roles ensured adherence to tour and break schedules. Significant changes to the timing and process for running public tours resulted in an 8% increase in guests enjoying our guided bus tours. The Dinosaur Ridge gift store reached worldwide accessibility with the launch of the webstore in October. Thanks to the right people, processes, and products, 2019 was a year to celebrate at the Dinosaur Ridge gift store.

25 new store vendors

T-shirt of the week sales increased by $13,293

The new Hop-on/Hop-off Brontobus chauffeured 4,301 visitor to and from the Ridge
2019 Financial Statement
(9-Month Fiscal Year, 1/1/19-9/30/19)

**FUND BALANCES AS OF 9/30/2019**

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<tr>
<th>Category</th>
<th>Amount</th>
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<tr>
<td>Cash and Cash Equivalents</td>
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<td>Total Assets, Including Cash and Cash Equivalents</td>
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**INCOME AND EXPENSES**

**INCOME**

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<td>Merchandise Sales</td>
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<td>Individual Contributions/Special Events/Membership Dues</td>
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<td><strong>TOTAL FISCAL YEAR 2019 INCOME</strong></td>
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**EXPENSES**

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<td>Interest Expense</td>
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<td>Depreciation and Amortization</td>
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<td><strong>TOTAL FISCAL YEAR 2019 EXPENSES</strong></td>
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<td><strong>NET GAIN</strong></td>
<td><strong>($128,774)</strong></td>
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**SPECIAL NOTE:** Friends of Dinosaur Ridge changed its fiscal year from a calendar year cycle to an October 1 through September 30 cycle. This change translated into a single 9-month fiscal year for this past fiscal year, from 1/1/19-9/30/19. This, in turn, meant that our typical grant from the Science and Cultural Facilities District (SCFD) was not received within this past fiscal year. This change in fiscal year was the only reason why our net gain was in the negative, as our SCFD grant in October 2019 was approximately $270,000.
Colorado Gives Day is an annual statewide movement to celebrate and increase philanthropy in Colorado through online giving. The tenth annual Colorado Gives Day was Tuesday, December 10, 2019.

160 Donations = $19,035
76 donations came from fundraising pages

Average Donation $118.97
Median Donation $51.02

62% of donations were greater than $50.00

Where to Spend Donation

1% - Endowment
2% - Not Indicated
6% - Fossil Preservation
7% - Education
84% - DR Discretion

Covered Fees

Donation Timing

52% Scheduled
48% Day of

86% Yes

16% No

Colorado Gives Day is an annual statewide movement to celebrate and increase philanthropy in Colorado through online giving. The tenth annual Colorado Gives Day was Tuesday, December 10, 2019.
2019 Major Donors

The 1772 Foundation
American Association of Petroleum Geologists Foundation
Baker Family Foundation
Bob Raynolds
Bob’s Atomic Burgers LLC
Bruce Wyre
Chevron
City of Lakewood
Connie Knight
David Warren
Donna Anderson
DSP Geosciences & Associates LLC
Elnore Grow
FirstBank
The Gibbet Hill Foundation
Golden Civic Foundation
Green Mountain Dental Group PC
Harvey Family Foundation
JeffCo Open Space Foundation
Joe & Holly C. Tempel
John W. Robinson
Jon Charles Graff
Judy Peterson
Kermit & Beth Shields
Kimberly Landen
Kinder Morgan Foundation
Kiyoto & Claudia Futa
Kneller Family Foundation
Laurie Sanderson-Walcott
Lou & Mary Taylor
Mabel Y. Hughes Charitable Trust
Marsha Barber
Melange International, LLC
Paul Wilson
Pete & Gail Martin
Phil and Janet Heppard
R & L & S & D & K Farley-Growing More Opportunities
Richard Nielsen

Alexander Johnson, Denver Broncos Linebacker explores Tracksite

Rocky Mountain Association of Geologists Foundation
Sally & James Kneser
School of Rock
Stephen M. Strachan
Strachan Exploration
Susanne Leininger
Vladimir Petunin
Western Images
Western Interior Paleontology Society
Xcel Energy
2020 Upcoming Events

March 3 | Dinosaur Talk #9: Ceratopsians
March 4 | TriceraTots Preschool Program
March 10 | Dinosaur Talk #10: Pachycephalosaurs
March 17 | Dinosaur Talk #11: Archosaurs
March 21 | Walk with a Geologist
March 24 | Dinosaur Talk #12: Mammals
April 1 | TriceraTots Preschool Program
April 4 | Walk with a Geologist
April 18 | Walk with a Geologist
April 25 | Rock Out for the Ridge, Annual Fundraising Gala
May 2 | Walk with a Geologist
May 6 | TriceraTots Preschool Program
May 9 | Scout Day & Dinosaur Discovery Day
May 16 | Walk with a Geologist
May 31 | SCFD Free & Reduced Days
July 1 | TriceraTots Preschool Program
July 4 | Walk with a Geologist
June 5-7 | 4th Annual Fossil Fish Dig
June 6 | Walk with a Geologist
June 10 | TriceraTots Preschool Program
June 19 | TriceraTots Preschool Program
June 20 | Walk with a Geologist
July 17 | TriceraTots Preschool Program
July 18 | Walk with a Geologist
July 29 | Dinosaur Talk #7: Iguanodonts
August 1 | Walk with a Geologist
August 5 | TriceraTots Preschool Program
August 6 | Dinosaur Ridge After Dark
August 15 | Walk with a Geologist
August 21 | TriceraTots Preschool Program
August 26 | SCFD Free & Reduced Days
September 2 | TriceraTots Preschool Program

September 3 | Dinosaur Talk #1: Paleontology 101
September 5 | Walk with a Geologist
September 10 | Dinosaur Talk #2: What IS a Dinosaur?
September 17 | Dinosaur Talk #3: Sauropods
September 19 | Walk with a Geologist
September 24 | Dinosaur Talk #4: Theropods
September 25-27 | Sternberg Museum of Natural History
October 3 | Walk with a Geologist
October 7 | TriceraTots Preschool Program
October 8 | Dinosaur Talk #5: Thyreophora Part 1 (Stegosaurs)
October 10 | Girl Scout Day & Dinosaur Discovery Day
October 10-11 | Pick Wire Canyonlands
October 15 | Dinosaur Talk #6: Thyreophora Part 2 (Ankylosaurs)
October 17 | Walk with a Geologist
October 22 | Dinosaur Talk #7: Iguanodonts
October 29 | Dinosaur Talk #8: Hadrosaurs
November 4 | TriceraTots Preschool Program
November 5 | Dinosaur Talk #9: Ceratopsians
November 7 | Dinosaur Ridge: Night at the Museum
November 12 | Dinosaur Talk #10: Pachycephalosaurs
November 19 | Dinosaur Talk #11: Archosaurs
November 21 | SCFD Free & Reduced Days
November 29 | Holiday Cretaceous Crafts
December 2 | TriceraTots Preschool Program
December 3 | Dinosaur Talk #12: Mammals
December 6 | Holiday Cretaceous Crafts
December 8 | Colorado Gives Day
December 10 | Dinosaur Ridge After Dark
December 13 | Holiday Cretaceous Crafts
December 20 | Holiday Cretaceous Crafts
BECOME A MEMBER OF DINOSAUR RIDGE

Enjoy your own Jurassic (and Cretaceous) Park year-around! Support education and preservation of amazing fossils and geology at Dinosaur Ridge, Triceratops Trail, and nearby designated areas.

• Be eligible for discounts and free tours
• Learn about special events and programs
• Support education and preservation programs

Visit dinoridge.org or stop by the gift shop at the Main Visitor Center.