

Customer Snapshot



HARCROS



About Harcros

A large distributor and manufacturer of industrial and specialty chemicals.

With 30 distribution centers, Harcros has in excess of one million square feet of warehouse space and over three million gallons of bulk storage capacity.

Harcros Manufacturing has facilities in Kansas and Georgia.

- \$670 Million in annual revenue
- 550 employees
- Privately held, Headquartered in Kansas City, Kansas, USA
- Operate 2 manufacturing sites and 30 distribution locations across 19 US states

A Miria customer since 2016

harcros.com

Top Challenges

- Inefficient, manual accounts payable process
- Lack of visibility into invoices and AP documents
- Lack of accountability
- Difficulty in handling supplier inquiries
- Risk of payment-related fraud
- Corporate directive to lower costs

Solution

- Miria's automated accounts payable solution (ActiveOps) along with IBM's foundational Digital Business Automation products

activeOps™

- Active AP (payment automation)
- Active Mailroom (capture & OCR)
- Document Workflow
- Advanced Search
- Incident Management
- IBM Navigator
- Reporting and analytics

IBM

- FileNet
- Datacap
- Business Automation Workflow
- Operations Decision Manager

Deployment

- Harcros' environment is cloud-based, pricing is user-based and they're currently processing 150,000 invoices per year

Cloud



Price per user



Invoices per year

