

# MINNEAPOLIS/ST. PAUL BUSINESS JOURNAL

# COMMERCIAL PROPERTY MANAGEMENT FIRMS

COMPANIES RANKED BY GROSS LEASABLE AREA MANAGED IN THE METRO

	Name / Rank in 2016 (* not ranked) Website	Address Phone	Gross leasable area managed <sup>1</sup>	Largest metro-area property, property square feet	Property managers <sup>2</sup>	Top local executive(s), email(s)
1	<b>Cushman &amp; Wakefield   NorthMarq</b> ① cushwakennm.com	3500 American Blvd. W #200 Bloomington, MN 55431 952-831-1000	34,330,980	Normandale Lake Office Park, 1,677,288	46	Jeff Eaton, jeff.eaton@cushwakennm.com
2	<b>CBRE Group Inc.</b> ② cbre.com/minneapolis	800 LaSalle Ave. #1900 Minneapolis, MN 55402 952-924-4600	26,000,000	33 South Sixth Street, 1,615,000	25	Blake Hastings, blake.hastings@cbre.com; Dan O'Neill, dan.oneill@cbre.com
3	<b>Colliers International   Minneapolis-St. Paul</b> ③ colliers.com/msp	4350 Baker Rd. #400 Minnetonka, MN 55343 952-897-7700	19,000,000	MSP Midway Industrial, 1,850,000	17	Jean Kane
4	<b>Jones Lang LaSalle</b> ④ jll.com/minneapolis	45 S. 7th St. #3051 Minneapolis, MN 55402 612-217-5150	11,062,888	Archway Marketing Services headquarters, 386,724	20	Todd Balsiger, todd.balsiger@am.jll.com
5	<b>Mid-America Real Estate- Minnesota</b> ⑤ midamericagr.com	5353 Wayzata Blvd. #650 St. Louis Park, MN 55416 952-563-6600	9,100,000	Shingle Creek Crossing, 804,000	8	Douglas Sailor, dsailor@midamericagr.com
6	<b>CSM Corp.</b> ⑥ csmcorp.net	500 Washington Ave. S #3000 Minneapolis, MN 55415 612-395-7000	8,606,817	University Industrial, 446,228	4	Gary Holmes
7	<b>Ryan Cos. US Inc.</b> ⑦ ryancompanies.com	533 S. 3rd St. #100 Minneapolis, MN 55415 612-492-4000	7,355,258	Capella Tower, 1,401,230	16	Pat Ryan; Mike Ryan
8	<b>Transwestern</b> ⑧ transwestern.com	706 2nd Ave. S #100 Minneapolis, MN 55402 612-343-4200	6,802,954	St. Paul industrial portfolio, 2,300,000	5	Greg Munson, greg.munson@transwestern.com; Mike Salmen, mike.salmen@transwestern.com
9	<b>First Industrial Realty Trust Inc.</b> ⑨ firstindustrial.com	10140 W. 76th St. Eden Prairie, MN 55344 952-943-2700	5,000,000	Hampshire Distribution, 580,000	2	James Schlundt, jschlundt@firstindustrial.com
10	<b>Hines</b> ⑩ hines.com	90 S. 7th St. #150 Minneapolis, MN 55402 612-344-1200	4,394,491	U.S. Bank Plaza, 1,353,983	12	Steve Luthman, steve.luthman@hines.com; Robert Pfefferle
11	<b>Duke Realty Corp.</b> ⑪ dukerealty.com	1550 Utica Ave. S #420 St. Louis Park, MN 55416 952-543-2900	4,315,381	Gateway North, 485,804	1	Josh Budish, josh.budish@dukerealty.com
12	<b>Wellington Management Inc.</b> 14 wellingtonmgt.com	1625 Energy Park Dr. #100 St. Paul, MN 55108 651-292-9844	4,119,733	Energy Technology Center, 202,194	8	Stephen Wellington, swellington@wellingtonmgt.com
13	<b>Kraus-Anderson Development Co.</b> ⑬ kadevelopment.com	501 S. 8th St. Minneapolis, MN 55404 612-332-7281	3,793,291	Southtown Shopping Center, 520,550	8	Michael Hille, michael.hille@krausanderson.com
14	<b>McGough Facility Management</b> ⑭ McGough.com	2737 Fairview Ave. N St. Paul, MN 55113 651-633-5050	3,500,000	HealthPartners, 570,000	7	Thomas McGough Jr., tjmcgoughjr@mcgough.com; Thomas McGough Sr., tmcgoughsr@mcgough.com
15	<b>Liberty Property Trust</b> ⑮ libertyproperty.com	10301 W. 70th St. Bldg. A Eden Prairie, MN 55344 952-947-1100	3,015,923	Golden Triangle Innovation Center, 345,000	1	Adam Bray, abray@libertyproperty.com; Neal Driscoll
16	<b>Frauenschuh Inc.</b> ⑯ frauenschuh.com	7101 W. 78th St. #100 Bloomington, MN 55439 952-829-3480	2,700,000	Lawson Commons, 430,000	10	Dean Williamson, dean.williamson@frauenschuh.com
17	<b>Suntide Commercial Realty Inc.</b> ⑰ suntide.com	2550 University Ave. W #416-S St. Paul, MN 55114 651-983-0632	1,800,000	Court International, 320,000	5	Barb Schuba, bschuba@suntide.com
18	<b>Doran Cos.</b> ⑱ dorancompanies.com	7803 Glenroy Rd. Bloomington, MN 55439 952-288-2000	1,727,787	Tamarack Village, 797,001	3	Kelly Doran, info@dorancompanies.com
19	<b>The Excelsior Group</b> ⑲ excelsiorllc.com	1660 Hwy. 100 S #400 St. Louis Park, MN 55416 952-525-3200	1,692,262	West End Office Park, 559,973	5	Chris Culp; Ted Glasrud
20	<b>Zeller Realty Group</b> ⑳ zellerrealty.com	100 S. 5th St. #2200 Minneapolis, MN 55402 612-317-2900	1,666,930	Fifth Street Towers, 1,063,856	4	Jim Durda, jdurda@zellerrealty.com
21	<b>Steiner Development Inc.</b> ㉑ steinerdevelopment.com	3610 County Rd. 101 Wayzata, MN 55391 952-473-5650	1,511,858	Fridley industrial buildings, 600,000	2	David Kordonowy, dkordonowy@steinerdevelopment.com
22	<b>Hyde Development</b> ㉒ hyde-development.com	1350 Lagoon Ave. #920 Minneapolis, MN 55408 612-904-1513	1,447,500	BAE Technology Center, 561,000	2	Paul Hyde, paul@hyde-dev.com
23	<b>Gaughan Cos.</b> ㉓ gaughancompanies.com	56 E. Broadway #200 Forest Lake, MN 55025 651-464-5700	1,100,000	North Branch Outlet Center, 100,000	3	Patrick Gaughan, patrickgaughan@gaughancompanies.com
24	<b>Continental Property Group</b> ㉔ continentalpropertygroup.com	1907 Wayzata Blvd. #250 Wayzata, MN 55391 952-473-1700	850,000	Continental Commerce, 384,080	2	Brad Hoyt
25	<b>Roberts Management Group</b> ㉕ RobertsManagementGroup.com	1851 Buerkle Rd. White Bear Lake, MN 55110 651-773-3485	846,515	3771 Lexington Ave. N, 63,631	1	Nicholas Roberts