

Mark A. Delgado

CA DRE #01411594
CDPE® • CFA® • SFR® • ABR® • e-PRO® • REALTOR®

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OBJECTIVE: The successful and professional representation of our business partner's REO properties and REO interests in the Northern California Real Estate Market

TEAM MEMBERS:

Mark Delgado	Lead Agent, DRE #01411594, 02/2004 – Present
Geoff Williams	Buyers Agent, DRE #01460174, 11/2004 – Present
Patty Tsushima	Transaction Coordinator
Malka Khan	Closed File Compliance Auditor

EXPERIENCE: *Licensed CA Real Estate Sales Agent DRE #01411594* 02/2004 – Present

- 370+ Closed REO Transactions 2007 – Present
- 18 DOM Average (Days on Market)
- 97.78% Average Sold Price to List Price
- Clients include Wells Fargo, WAMU, Chase, AHMSI, Saxon, and EMC

QUALIFICATIONS:

CDPE® (Certified Distressed Property Expert)

- Specialization in the marketing and sale of distressed properties.

CFA® (Certified Foreclosure Agent Expert)

- Specialization in the managing, marketing, & sale of REO properties.

SFR® (Short Sale and Foreclosure Resource)

- Specialization in the marketing & sale of REO & Short Sale properties.

e-PRO® (Certified Internet Professional)

- Specialization in the marketing and practice of Real Estate online.

ABR® (Accredited Buyers Representative)

- Demonstration of expertise in the practice of Buyer Representation.
- Specialization in the marketing of Real Estate to Buyers.

PLATFORMS:

Equator.com

- Platinum Certified in REO Sales and Short Sales

RES.net

- AMP Professional Level Certified

iAgent (PAS)

- PAS Graded 4.80 out of 5.00 as of July 1st, 2011

SERVICE AREA: **Northern California**

- Including, but not limited to, the following California counties: Sacramento, Placer, Yolo, Stanislaus and El Dorado.

REFERENCES: **Industry Specific References Available Upon Request**

