

Morley Real Estate Group

BUYER Call-In Sheet

*** NRA (Get Name, Realtor?, Set Appointment) Date: _____ Entered into Top Producer? _____

Name: _____ Phone (home): _____ Phone (cell): _____

Address: _____ Phone (work): _____ Email: _____

_____ Personality Type: **D I S C**

How did you find out about this property? _____

Property called in on: _____

What was it about the home that you liked? _____

Tell me a little bit about what you're looking for in a home...

Price Range _____ Square Feet _____ # of BRs _____ # of Baths _____

Garage _____ Location _____

Features / Amenities / Other: _____

We have some additional pictures of this home that are not on the internet, and I would be happy to send them to you. What is your email address? (*enter at top of page*) **Email them pictures? Y or N**

Would you like to be included in our Instant Buyer Notification Program? **Y or N**

Will you be paying cash or will you be financing the home? **Cash or Financing**

Have you been pre-approved by a lender? **Y or N** Who? _____

Are you currently working with another Realtor? **Y or N** If so, have you signed an agreement? **Y or N**

Do you currently **Own** or **Rent**?

If own, is your home currently on the market? **Y or N** **If rent**, when is your lease up? _____

Would you like to sell your home before you purchase your new home? **Y or N**

How long have you been looking? _____

How soon would you like to move into your new home? _____

What's the reason you are moving? _____

Just so I have a better idea of how to follow up with you, on a scale of 1 to 10, 1 meaning you're in no particular hurry and 10 meaning you want to buy a home this week, how would you rate yourself?

1 2 3 4 5 6 7 8 9 10 What would it take to make you a 10? _____