

## Company Overview

- ⦿ Focused on improving funding efficiency and asset integrity in the **structured credit market**
- ⦿ Designed and **developed blockchain platform and protocol** for the structured credit ecosystem as the de facto system of record
- ⦿ Supports almost **all securitized asset classes** (ex-MBS)
  - More than 700k loans registered to date
- ⦿ Backed by a \$5bn private equity firm
- ⦿ 2017 - Completed multiple POCs
- ⦿ 2018 - Graduated IBM Digital Accelerator and moved into Production with IBM Hyperledger 2018.

## Key Statistics

- ⦿ Headquarters: New York, NY
- ⦿ CEO: Charlie Moore
- ⦿ 10 employees
- ⦿ Platform:
- ⦿ +\$10mm of invested capital
- ⦿ Significant capital backing
- ⦿ 3 Patents Filed
- ⦿ Certifications and Awards:



## Our Leadership Team



### Charlie Moore, CEO

- ⦿ 30 Years Experience
- ⦿ Industry Thought Leader, Company Builder, Fintech Expert
- ⦿ Previously, led teams in Europe and the U.S. helping to grow early stage ventures



### Robert Brown, CTO

- ⦿ 25 years experience
- ⦿ Chief Architect at Juniper Bank (acquired by Barclays)



### Evan Psaropoulos, CFO

- ⦿ 20 years experience
- ⦿ Corporate finance & development, strategy, investment banking and accounting (CPA)



### Michael Koenitzer, Director of Business Development

- ⦿ 31 years experience
- ⦿ Spent 20 years in structured finance at Credit Suisse



### Patrick Dietz, Product Director

- ⦿ 12 years experience
- ⦿ Blockchain, Strategy, Emerging Technology Business Strategy lead for BNY (Corporate Trust)

### Financial Services and Technology Experience



## ABS Market Today

**\$310bn+** ABS market is reliant on outdated, manual, and disconnected systems <sup>(1)</sup>



### Costly

- Multiple 3<sup>rd</sup> party service providers
- Significant back office infrastructure
- Redundant processes



### Slow

- Manual processes
- Reliance on 3<sup>rd</sup> parties
- Repetitive tasks



### Siloed

- Participants operate independent platforms
- Limited information sharing
- Forces reconciliation between parties



### Collateral Risk

- No industry-wide system of record
- Risk exposure due to lack of controls for data integrity and quality

1. AB Alert. 2017 Underwriting activity excluding MBS and CDO/CLO markets

## The GDR Solution – A Structure Credit Protocol



Asset registry providing increased efficiency and better deal execution for senior lenders and underwriters



Single system of record, loan attributes immutably recorded from loan origination



Independent partner to facilitate recording loan data in an underwriter friendly common industry standard



Leader for industry innovations and development of new products for the structured credit ecosystem



Opportunity and Incentives for banks to participate in credit protocol standards



Framework for Asset Tokenization