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## At a Glance

### Challenges

- Relocated to a new office building with no security system installed
- Required 24/7 monitoring of the building including alarms, video and ongoing protection

### Benefits

- RAS Watch delivered an end-to-end security platform
- Comprehensive training, management of assets, security system monitoring and alarm management
- Real-time intelligence
- Layered approach to security

# Leading Law Firm Ensures Safety and Security of its Clients and Staff with Security-as-a-Service from RAS Watch

## ■ THE CUSTOMER

In an increasingly sophisticated business environment, clients need law firms that have the experience and depth to handle significant matters. This leading law firm in California is staffed by attorneys who offer diverse legal, business and governmental backgrounds. Its practice areas are focused on specific legal disciplines, but the firm also has teams that are equipped to address the needs of particular industries, including healthcare, banking and finance, gaming, environmental, manufacturing, governmental, and pharmaceutical and telecommunications.

## ■ THE CHALLENGE

When the law firm relocated its corporate headquarters to a new building three years ago, founding partners knew they would need to invest in technology, education, and services to ensure top-tier security and security measures. It had previously worked in a space in which security was managed centrally across the building but now it had to develop its own program. Stakeholders were not only interested in managing access to the facility, it also wanted to ensure that alarms, video, and security operations were managed by experts to ensure continued protection across physical and network infrastructure.

As they were evaluating options, the management team quickly realized that they were not interested in building their own security team from scratch. Rather, they wanted to work with an expert team that could quickly bring their security efforts up to par. The law firm connected with Ryan Schonfeld, founder, and CEO of risk management services and operations firm RAS Watch. After speaking with Schonfeld and he provided an overview of what a robust security effort should entail, the firm quickly identified a plan.

“RAS Watch provided us with the expertise we needed to quickly determine what our security efforts should entail,” the founding partner said. “The entire team are experts in what they do, they understand the changing risk landscape, are experienced and proactive, and therefore, were the ideal choice to support our efforts.”

## ■ THE SOLUTION

The corporation contracted with RAS Watch to deliver a managed service security program that provides training, risk assessments, security systems monitoring, alarm management, and more. RAS Watch is a unique managed service operations and risk mitigation center, offering companies the opportunity to benefit from a mission-critical security program without investing significant capital, allocating real estate, administering technology, or managing a comprehensive operation. The RAS Watch suite of services uses state-of-the-art tools to protect a company’s people, assets, and brand, providing actionable intelligence in real-time through a service-based security program model.

While RAS Watch offers a wide range of services and solutions, the organization opted for a layered approach to security — one that incorporated monitoring services, crisis training, and remote SOC support. The training was rolled out in stages, first to the law firm’s leadership team and then to managers and employees. Employees continuously learn how to deal with potential security issues, de-escalation techniques, and how to respond in an active shooter incident.

RAS Watch also operates as the legal team’s security operations center from a separate facility along with educating and training staff. The SOC is online 24/7, allowing operators to coordinate with the alarm company, provide information and assistance for any security concerns or questions, and handle emergency mass communications and responses for the firm.

In early 2020, as the coronavirus pandemic began to impact California, RAS Watch was also able to help address concerns about COVID-19. It offered the company ideas on integrating wellness protocols with existing security plans and taking advantage of technology to simplify processes.

“RAS Watch has gone above and beyond to help us ensure the safety and security of our facility,” the partner said. “We value their insight, ideas, and suggestions, and they have become an integral part of our business.”

## SECURITY AND INTELLIGENCE EXPERTS HELPING YOU SECURE YOUR BUSINESS AND ASSETS

RAS Watch, part of RAS Security Group, is the first of its kind managed service operations and risk mitigation center in the security space, offering companies the opportunity to benefit from a Fortune 100-level security program without having to invest major capital, allocate real estate or manage a comprehensive operation.

The RAS Watch suite of services uses state-of-the-art tools designed to protect a company’s people, assets and brand, providing actionable intelligence in real-time through a service-based security program model.



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