

## **IMPORTANT QUESTIONS**

### **UNIT -1**

- 1) Critically examine the various levels of management in an organization.
- 2) MBO is a joint goal setting process. In the light of this statement, explain how goals are formulated under MBO process.
- 3) Explain the various types of planning. Mention and explain the steps in planning with neat diagram.
- 4) What are the functions of a manager? Is mere knowledge of management enough to become a successful manager? Brief explain managerial skills.
- 5) Explain the skills, role and functions of Managers in Tourism organization. Illustrate with examples.
- 6) Explain the steps involved in Decision making process with examples. Also explain in detail any two Decision making tools.

### **UNIT -2**

- 1) “Control is the fundamental function that ensure work accomplishment according to plan.” Analyze this statement and outline the various steps involve in control process.
- 2) What do you mean by Span of management? Mention various factors affecting span of management.
- 3) “Directing is said to be the heart of management process.” Explain this statement. State the principles how to make it more effective.
- 4) Explain the concept of MBE. Briefly explain the process of MBE and its significance.
- 5) What do understand by Recruitment and Selection? What are the different sources of recruitment and selection? Also briefly explain the process of Recruitment & Selection.
- 6) Planning is looking ahead and control is looking back. Comment. Briefly discuss the various tools used for development organization strategy.
- 7) Explain coordination is the essence of management. Discuss.
- 8) Explain with diagrams different types of Business organizations along with their advantages and disadvantages.
- 9) What is staffing? What is the need for it? Explain the usual steps involved in staffing process with examples.

## **(KMBN101) MANAGEMENT CONCEPTS AND ORGANISATIONAL BEHAVIOUR**

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- 10) Compare and contrast training with development.
- 11) Differentiate Line organization with Staff organization. Draw the organizational chart of Line and Staff organization.

### **UNIT -3**

- 1) How does the study of personality help in understanding of OB? Explain with Big five Personality Model?
- 2) Apply Johari Window to improve the team work among employees and helps organization to achieve its goals?
- 3) What do you mean by the term Organization behavior? Why there is a need to study organization behavior in this rapid changing environment?
- 4) What do you understand by the term “Group”? Why people form group. Explain different types of group?
- 5) What are the ABC components of attitude? Discuss the theory of attitude formation and attitude change.
- 6) Discuss the concept of ego states developed by Eric Berne for transnational analysis. How are these related to life position?
- 7) Explain personality and its types. Differentiate between judging & perceptive personality
- 8) What do you mean by FIRO-B, MBTI
- 9) What do you understand by organizational Behavior? Discuss the need and importance of studying Organizational behavior for Managers .
- 10) What do you mean by Group Cohesiveness? As a Manager what factors you would suggest to increase Group Cohesiveness.

### **UNIT -4**

- 1) “Perception has different connotations for different peoples”. Explain?
- 2) Discuss contemporary theories of motivation in detail.
- 3) What are perceptual errors? Explain the stages of perception.
- 4) Explain reinforcement theory.
- 5) What do you mean by perception? Explain its principles and errors.
- 6) What is Herzberg's theory of motivation? How is it different from Maslow's Need Hierarchy theory?

**UNIT -5**

- 1) Explain all the stages of Tuckman Model of Team Development.
- 2) Explain Kurt Lewin's three step change model in detail.
- 3) "Leaders can be made as per situation". Elaborate and exemplify your opinion with reference to leader situation model?
- 4) Kotter has suggested eight steps model for implement change and highlight their importance with reference to any change effort you are aware of in any Indian organization?
- 5) Is it difficult to bring about changes in the culture of the organization? Why or Why not?
- 6) Explain in details the theories of leadership.
- 7) What are the ingredients required to make an effective team?
- 8) Discuss the leadership situational model or managerial GRID?
- 9) Explain what is Leadership? Elaborate on the Trait theory of Leadership.
- 10) What can be the reasons for resistance to change? How can the resistance be minimized.