

INVESTMENT PROPERTY PRICING SHEET

November 6, 2020

Initial Interest Rate Starting as Low as	MULTI-FAMILY		
Classification	Average	Above Average	Premium
5 Yr. Fixed	3.48%	3.23%	2.98%
7 Yr. Fixed	3.70%	3.55%	3.40%
10 Yr. Fixed	4.18%	3.76%	3.33%
15 Yr. Fixed	2.91%	3.19%	3.46%
20 Yr. Fixed	5.66%	4.66%	3.66%



FANNIE MAE - MULTI-FAMILY

Classification	Average	Above Average	Premium
10 Yr. Fixed	3.68%	3.43%	3.18%
15 Yr. Fixed	3.93%	3.68%	3.43%
20 Yr. Fixed	4.06%	3.81%	3.56%

Initial Interest Rate Starting as Low as	OFFICE/RETAIL/INDUSTRIAL (MULTI-TENANT)		
Classification	Average	Above Average	Premium
5 Yr. Fixed	4.18%	3.56%	2.93%
7 Yr. Fixed	4.23%	3.61%	2.98%
10 Yr. Fixed	3.73%	3.33%	2.93%
15 Yr. Fixed	3.98%	3.48%	2.98%
20 Yr. Fixed	5.06%	4.81%	4.56%



KEY FACTORS IN DETERMINING FINAL INTEREST RATE INCLUDES:

- LOAN TO VALUE**
- PROPERTY TYPE**
- CASH FLOW GENERATED BY PROPERTY**
- STRENGTH OF PROPERTY OWNER**
- REAL ESTATE INVESTMENT EXPERIENCE OF OWNER**

PLEASE CONTACT A TEAM MEMBER TODAY FOR YOUR FINANCING NEEDS

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EXPAND YOUR REAL ESTATE INVESTMENT HORIZONS TODAY!

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