

# HUMAN RESOURCES CONSULTANTS - Sample Profiles



Unique ID	691847668	698649998	770917940
Firm Location (City)	New York	Bedford	Hyannis
Firm Location (State)	NY	NH	MA
Firm Location (Zip)			2601
Your firm's geographic range (where you will accept clients from)	National / All 50 States	New England	National and International
General description of your firm's offerings	Small to medium-sized businesses face unique HR challenges. TriNet is a full-service HR provider offering 24/7 support from our team. We can help you handle your toughest HR questions, so you're free to focus on your people and your growing business. TriNet gives you a team of HR specialists with industry expertise to give you valuable guidance-whether it's HR administration, best practices insights, or selecting your benefits offering.	Human resources outsourced services, including advising, recruiting and compensation.	Executive Search
Specific services or niches your firm specializes in	HR Consulting Expertise, Benefits Options, Payroll Services, Risk Mitigation, and HRIS Technology Platform that are all tailored to the industry of our clients. Industries of focus include Financial Services, Technology, Life Sciences, Non-Profit, Professional Service and Main Steet	We support successful and growing companies in managing and growing their most important resource -- their people.	Executive search with family owned or owner businesses where principals are tired, need to move on, and there are no apparent successors in their company
How your firm gets paid (Hourly, Modular, Commission, % of Sale Price, etc.)	Flat dollar amount per employee per month ( PEPM )	Hourly or monthly pricing schedules.	Retained search commission
Do you do free initial consultations? 30 mins, 60 mins?	Yes, 60 Mins	Free consultations on site or via Zoom.	Yes both
Number of employees in your firm	3200	35	3
What makes your firm unique?	From unmatched expertise to seamless technology to industry lead benefit platforms, TriNet is the only verticalized and industry-specific PEO. With over 30 years of experience, we do not give the same products and services to all of our client. We are a specialist , not generalist.	We work with companies that truly value their people, but lack the resources or skills to attract, hire, manage, develop and retain talent.	Focus on developing a SOAR strategic plan for both the company and for candidates to ensure a person-future fit match AND provide search guarantee.
Minimum Client size (# of Employees / Revenue / EBITDA etc.)	5 Employees ( W2 and/or K1 partners), No 1099s	20+ employees and growing.	No minimum
Industries Services (All or Specific)	Financial Services, Technology, Life Sciences, Main Street Professional Services.	All	All
Other criteria in choosing your prospects	Firms we can't work with: <ul style="list-style-type: none"> <li>•Under 5 employees</li> <li>•International companies (without US-based operations)</li> <li>•Industries with very high worker's comp risk (construction/oil drilling....that kind of thing)</li> </ul> Scenarios that commonly bring a company to TriNet: <ul style="list-style-type: none"> <li>•Startups looking to establish operations (need payroll/benefits/HR infrastructure fast)</li> <li>•Management change</li> <li>•Looking to significantly grow/reduce staff</li> <li>•Mergers/acquisitions</li> <li>•Experiencing high costs in employee benefits</li> <li>•Trying to consolidate multiple vendors into a single relationship</li> </ul>	Committed to operating their businesses ethically and legally.	Owner willingness to embrace positive growth and change to ensure business legacy
Number of years experience in your field	15	30+	40+
Industry Designations (CFP, CLA, CPA etc.)	NAPEO, IRS Certified, ESAC	SPHR, SHRM-SCP	Master mentor, certified transition planning consultant
Best times to contact you			Email me and we can connect
Preferred Communication Methods	In Person, Phone, Email, Text, Zoom / Skype etc.	In Person, Phone, Email, Text, Zoom / Skype etc.	Phone, video, in person
Elevator Pitch / Anything prospective clients should know about you?	Most business owners dream of bringing their products to market, changing their industries, innovating the business landscape, and making a thoughtful impact on society. Or.. maybe they dream of making lots of money...who knows, but what they never dream of is the challenges, complexities, and downright headaches it takes to actually own and run a company in 2020. We are experts on both strategic and operational HR making business ownership more of a daydream than a nightmare. Let us help.	Are human resource (HR) issues draining your management team? Our HR professionals are your workplace first responders for solving your HR problems. We can provide the comprehensive HR services of a full HR department or supplement your existing HR staff.	As your executive recruiter of choice, I guarantee results, so ask yourself why your clients need to speak with me about their executive level search needs