

2020-2021 Sequoya APT Budget BUDGET	Budgeted	Budgeted	Budgeted	Actual	Actual	Actual	2019-2020 Net Income	2018-2019 Net Income
	Revenue	Expense	Net Income	Revenue	Expense	Net Income		
<i>Contributions & Gifts</i>								
Donation Drive (Fall Giving, Company Match)	16,000.00	50.00	15,950.00			0.00	22,210.92	18,396.84
FUNDRAISING								
<i>Active Fundraisers</i>								
Fall Book Fair	4,000.00	0.00	4,000.00			0.00	6,811.43	6,194.27
Classroom Baskets	2,000.00	150.00	1,850.00			0.00	7,191.77	7,185.40
Used Book Fair (incl. Pastries with Parents)	1,400.00	150.00	1,250.00			0.00	2,523.74	1,545.40
Ultra Fun Run/Read A Thon	25,000.00	2,000.00	23,000.00			0.00	28,701.57	32,775.40
Ultra Fun Run - Teacher Contribution (10%)	0.00	0.00	0.00			0.00	0.00	0.00
Parents Night Out (Includes sponsors)	5,000.00	3,500.00	1,500.00			0.00	657.35	2,055.01
Sweetheart Dance	3,000.00	950.00	2,050.00			0.00	3,511.97	2,499.52
Silent Auction	8,000.00	2,000.00	6,000.00			0.00	7,620.91	10,234.42
Sequoya Scrip Gift Cards/Presto Pay	0.00	0.00	0.00			0.00	3.57	(248.69)
ACTIVE FUNDRAISERS TOTAL	48,400.00	8,750.00	39,650.00	0.00	0.00	0.00	57,022.31	62,240.73
<i>Passive Fundraisers</i>								
In House								
Marquee	1,500.00	0.00	1,500.00			0.00	692.40	1,681.03
Sequoya Brick Garden	0.00	0.00	0.00			0.00	1,295.09	0.00
Holiday Shop	500.00	0.00	500.00			0.00	649.26	0.00
VENUES ESTIMATED TOTAL	2,500.00	0.00	2,500.00			0.00	1,514.04	3,251.23
<i>Retail</i>								
Amazon	200.00	0.00	200.00			0.00	219.61	244.42
Jamba Juice	0.00	0.00	0.00			0.00	892.20	933.42
E-Scripts (Kroger)	750.00	0.00	750.00			0.00	954.61	1,012.48
Box Tops	500.00	0.00	500.00			0.00	529.00	0.00
Kahou Kones	0.00	0.00	0.00			0.00	125.00	0.00
PASSIVE FUNDRAISERS TOTAL	5,950.00	0.00	5,950.00	0.00	0.00	0.00	6,871.21	7,122.58
ALL FUNDRAISING TOTAL	54,350.00	8,750.00	45,600.00	0.00	0.00	0.00	63,893.52	69,363.31

<u>Community Events</u>								
Fall Book Fair Donut Event	0.00	500.00	(500.00)			0.00	(352.21)	(178.94)
Kinder Play Dates	0.00	100.00	(100.00)				0.00	0.00
Glow Lights (Fall)	1,750.00	1,750.00	0.00			0.00	(65.83)	403.29
Talent Show	0.00	0.00	0.00			0.00	339.14	956.90
Art walk (Spring)	600.00	350.00	250.00			0.00	0.00	1,211.33
Movie/Game Night (Spring)	0.00	250.00	(250.00)			0.00	0.00	0.00
Spring Carnival (Formally Western Roundup)	8,000.00	6,500.00	1,500.00			0.00	6,754.88	5,656.28
Young Author's Day (Spring)	0.00	50.00	(50.00)			0.00	0.00	0.00
COMMUNITY EVENTS TOTAL	10,350.00	9,500.00	850.00	0.00	0.00	0.00	6,675.98	8,048.86
<u>Services</u>								
Back to School Supplies	200.00	0.00	200.00			0.00	233.88	(662.56)
Online Directory	750.00	400.00	350.00			0.00	308.94	1,775.91
Spirit Merchandise	0.00	0.00	0.00			0.00	117.06	676.28
Yearbook	7,500.00	6,000.00	1,500.00			0.00	1,370.48	2,637.38
Testing snacks	0.00	650.00	(650.00)			0.00	0.00	(35.94)
SERVICES TOTAL	8,450.00	7,050.00	1,400.00	0.00	0.00	0.00	2,030.36	4,391.07
<u>Hospitality Costs</u>								
Angel Tree	0.00	100.00	(100.00)			0.00	(100.00)	0.00
APT Meetings	0.00	100.00	(100.00)			0.00	0.00	(20.91)
Feast Expense	0.00	50.00	(50.00)			0.00	(44.42)	0.00
Meet and Great/Curriculum Night	0.00	0.00	0.00			0.00	(795.85)	(374.81)
New Family BBQ	0.00	0.00	0.00			0.00	0.00	0.00
Teacher Appreciation	650.00	6,000.00	(5,350.00)			0.00	(3,935.37)	(1,767.01)
Boo Hoo Breakfast	0.00	0.00	0.00			0.00	(38.79)	(40.65)
HOSPITALITY TOTAL	650.00	6,250.00	(5,600.00)	0.00	0.00	0.00	(4,914.43)	(2,203.38)
<u>APT Gifts</u>								
5th Grade Gift for Sequoya	0.00	500.00	(500.00)			0.00	(495.75)	(497.00)
Classroom Communicators	0.00	950.00	(950.00)			0.00	(945.00)	(500.00)
Classroom Contributions	0.00	12,125.00	(12,125.00)			0.00	(13,529.46)	(12,130.03)
Principal Activities	0.00	1,000.00	(1,000.00)			0.00	(653.17)	(228.51)
Scholastic New Subscription	0.00	4,000.00	(4,000.00)			0.00	(3,958.00)	(673.59)
APT GIFTS TOTAL	0.00	18,575.00	(18,575.00)	0.00	0.00	0.00	(19,581.38)	(14,029.13)
<u>APT Donations</u>								
NEW: CHAPTS - Project Grad	0.00	250.00	(250.00)			0.00	(250.00)	(250.00)
Other Donation Requests (e.g., Spc Kid Field Day)	0.00	200.00	(200.00)			0.00	0.00	0.00
KIN Donation	0.00	1,000.00	0.00			0.00	(775.00)	(698.68)
Chaparral Senior Scholarship	0.00	1,000.00	(1,000.00)			0.00	(1,000.00)	(1,000.00)
DONATIONS TOTAL	0.00	2,450.00	(2,450.00)	0.00	0.00	0.00	(2,025.00)	(1,948.68)

<i>Enrichment Program Costs</i>								
Art Masterpiece	0.00	600.00	(600.00)			0.00	(345.55)	(142.31)
Moby Max	0.00	2,750.00	(2,750.00)			0.00	0.00	(6,285.00)
Programs Not used anymore	0.00	0.00	0.00			0.00	0.00	438.57
ENTRICHMENT TOTAL	0.00	3,350.00	(3,350.00)	0.00	0.00	0.00	(345.55)	(5,988.74)
<i>SUSD Aide Salaries</i>								
Aide Salaries	0.00	20,000.00	(20,000.00)			0.00	(20,000.00)	(15,000.00)
AIDE SALARIES TOTAL	0.00	20,000.00	(20,000.00)	0.00	0.00	0.00	(20,000.00)	(15,000.00)
<i>Operating Expenses:</i>								
Marketing	0.00	500.00	(500.00)			0.00	0.00	0.00
Website and TypeForm Fees	0.00	1,000.00	(1,000.00)			0.00	(1,015.55)	(705.23)
Bank Charges/Fees	0.00	50.00	(50.00)			0.00	(24.38)	0.05
Insurance Policy	0.00	550.00	(550.00)			0.00	(540.00)	(540.00)
Payment Processing System (Stripe)	0.00	1,500.00	(1,500.00)			0.00	0.00	(155.39)
Postage/Printing	0.00	50.00	(50.00)			0.00	(16.05)	(20.76)
Professional Fees / Dues (CPA and Attorney)	0.00	1,000.00	(1,000.00)			0.00	(1,798.00)	(1,552.00)
General Supplies and Software (Quickbooks)	0.00	800.00	(800.00)			0.00	(470.04)	(830.42)
OPERATING EXPENSES TOTAL	0.00	5,450.00	(5,450.00)	0.00	0.00	0.00	(3,864.02)	(3,803.75)
NET OPERATING REVENUE	89,800.00	81,425.00	8,375.00	0.00	0.00	0.00	44,080.40	57,226.40
<i>Other Income/(Expense)</i>								
Money Market Interest	15.00	0.00	15.00			0.00	17.46	17.06
Other Income & Returned Checks	0.00	0.00	0.00			0.00	0.00	0.00
<i>Gifting Beyond Budget:</i>								
Event Items	0.00	0.00	0.00			0.00	(1,733.40)	0.00
Yes to Children Donation	0.00	0.00	0.00			0.00	(500.00)	0.00
Additional Aides	0.00	0.00	0.00			0.00	(3,600.00)	(24,000.00)
Science Kits	0.00	0.00	0.00			0.00	0.00	(22,000.00)
Other	0.00	0.00	0.00			0.00	(1,356.59)	(2,872.55)
GBB TOTAL	0.00	0.00	0.00	0.00	0.00	0.00	(7,189.99)	(48,872.55)
2020-2021 NET REVENUE	89,815.00	81,425.00	8,390.00	0.00	0.00	0.00	36,907.87	8,370.91