



# MARCELLINA CENTER

## 2006 TO 2008

### Project Highlights:

- Negotiation and Acquisition of Bank Owned Development Parcel;
- Full execution of land programming initiative and full entitlement efforts;
- Complete sales and marketing oversight and execution;
- 90% Pre-Sales prior to construction;
- Bond Pool financing plus TIF for public improvement benefit;
- 100% compliant with local employee and affordable housing policies.

142,000 SQUARE  
FEET OF RESORT  
RESIDENTIAL  
CONDOMINIUMS

CRESTED BUTTE, CO  
SKI RESORT

DEVELOPED  
RESIDENTIAL  
CONDOMINIUM  
BUILDING AT THE  
BASE OF WORLD  
REKNOWNED SKI  
RESORT

PURCHASE OF R.E.O.  
PROPERTY FROM  
BANK AND  
CONVERSION TO  
40%+ IRR

### MARCELLINA CENTER

Marcellina Lane  
Crested Butte, Colorado

Project Lead: Brad Kuskin

