

16th Annual Debt Conference - The Weekend at Bernie's Economy?

Wednesday, October 2, 2019

Featured Speakers



**Leah Nivison**  
Managing Director  
Goldman Sachs



**Keith Gollenberg**  
Managing Director  
Oaktree Capital



**Chuck Lee**  
Head of CRE Securitization  
& Warehouse Finance  
Credit Suisse



**Kevin Collins**  
President  
Invesco Mortgage Capital



**Brian Olasov**  
Adjunct Professor, NYU  
Moderator

Dear REIAC members:

As always, we look forward to seeing you at our upcoming 3rd Quarter Event on October 2nd. Once again, REIAC brings together top national panelists who are rarely seen at local venues. One of the benefits of REIAC membership is your ability to share our events with your friends and peers. So, if you wish to invite a qualified guest to attend the Q3 program, you may do so at no charge.

However, your prospective guest must conform to REIAC membership standards and not have attended for free previously. To confirm your guest's qualifications, call Jon Uhlir at 770-390-6520 or Alan Agadoni at 770-329-7685.

**REIAC-SE 3rd Quarter Event**

**Wednesday, October 2nd, 2019, 4:30 pm**

**InterContinental Buckhead Atlanta**

[Online Registration Open](#)

Once again, it's time for REIAC's 16th Annual Debt Conference!

For those of us who've lived through a handful of cycles, conventional wisdom did not see us upright for an unprecedented **eleventh year** of a recovery. Yet the economy remains solid (talking-head pessimists aside); unemployment and inflation remain stunningly low, and there is enough equity capital to float Greenland.

How do we invest, develop and borrow our way through 2020 to keep the mojo moving, while considering:

- Are debt providers reading the same tea leaves, or are they itching to remove the punch bowl?
- How much apartment construction is too much construction?
- Are negative interest rates possible on a broad scale?
- Will persistent unemployment below 5% lead to inflation?
- Is owning real estate too local to ever be nationally consolidated? Will Atlanta remain on a tear? (I hear we're now the seventh "gateway" market...!)
- Fannie/Freddie's loan production are hitting their annual loan volume limits (again). Does the debt market offer viable leverage and rate alternatives?

REIAC's 16th annual Debt Panel scratches its collective head with some of the most experienced hands in real estate lending with proven track records finding real estate alpha in up, down and sideways markets.

Our outstanding panel will include:

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|--------------------------|--|
| <b>Leah Nivison:</b>     | Managing Director, <b>Goldman Sachs</b>                              |
| <b>Keith Gollenberg:</b> | Managing Director, <b>Oaktree Capital</b>                            |
| <b>Chuck Lee:</b>        | Head of CRE Securitization & Warehouse Finance, <b>Credit Suisse</b> |
| <b>Kevin Collins:</b>    | President, <b>Invesco Mortgage Capital</b>                           |
| <b>Brian Olasov:</b>     | Adjunct Professor, NYU, <b>Moderator</b>                             |

As we have in past years, we're opening up attendance to the entire Atlanta commercial real estate community rather than just REIAC members! As a result, we look forward to a huge gathering at the InterContinental Hotel in Buckhead on October 2nd. [So make your reservation NOW, as we try to hear the music through the noise.](#) Remember, space is limited!

An array of fine food and an open bar will be provided. We thank our generous sponsors for their ongoing support: **Aprio; ATC Group Services LLC; Crown Advisors; Dentons; First American Title Insurance Co.; and KeyBank Real Estate Capital.**

**Registration Open**

<p><b>Schedule</b></p> <p>Wednesday, October 2, 2019 4:30 PM to 5:00 PM Registration &amp; Networking</p> <p>5:00 PM SHARP Program Start Time (please be on time)</p> <p>6:30 PM Reception</p>	<p><b>Location</b></p> <p>InterContinental Buckhead 3315 Peachtree Road, NE Atlanta, GA 30326 <a href="#">{map}</a></p> <p><b>Fees</b></p> <p>REIAC Members: Free Invited Guests: \$85.00</p>
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*Questions: Alan Agadoni, 770-329-7685 [alan.agadoni@atcgs.com](mailto:alan.agadoni@atcgs.com)*

**Best Regards,**

**Jerry Monash, CCIM**  
REIAC SE President

**Paul Berry**  
Program Chairman

**Bill Leffler**  
Program Organizer

**Lissette Rivera-Pauley**  
Program Organizer

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