



Leading Distressed to Success

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Jim began his career in corporate restructurings and turnarounds in 1991, obtaining his CTP designation in 1995. Throughout his twenty-four years in restructuring, he has worked in various industries in a number of different capacities. In addition to providing advisory services, he has served in the capacity of interim CEO and Chief Restructuring Officer for private equity firms. Jim has also served as a court-appointed receiver in numerous state and federal court receiverships, and is intimately familiar with the legal underpinnings of both types of receiverships. While many receiverships end in liquidation, Jim has been successful in saving several business through "going concern" sales.

Jim's restructuring experience has encompassed all disciplines in many different industries. His deep experience has allowed him to often find compromises between distressed borrowers and their secured and unsecured creditors, buying the necessary time for a turnaround. He is also a champion of empowering those employees in a distressed organization whose ideas and talents have been ignored or overlooked. Not only does this keep costs down, but it empowers the organization to progress through a turnaround.

Prior to joining Cratos Advisors, Jim spent over eight years with Aurora Management Partners during which time he mostly served as a CRO for several private equity portfolio companies and as a court-appointed receiver in several state and federal receiverships.

Jim's clients have included manufacturers, distributors and service providers. Industries have included food development and production, wholesale food distribution, heavy equipment (truck and mining) manufacturing, metal fabrication (job shop) and software consulting and development among others.

Prior to his restructuring career, Jim spent twenty years in various corporate finance, treasury and capital investment positions.

Jim graduated Magna Cum Laude from Bucknell University in 1970 (BSBA). In 1972 he graduated, with distinction, from Cornell University (MBA). After living in Philadelphia for twenty-five years, Jim and his wife moved to the mid-coast of Maine in 1998.