

KEVIN M. BURKE, CTP



**PROFESSIONAL ADVISOR TO MANAGEMENT
CERTIFIED TURNAROUND PROFESSIONAL
RECEIVER/CHIEF RESTRUCTURING OFFICER**



Kevin M. Burke is a Certified Turnaround Professional who has over 35 years of experience in business management, finance, real estate and providing professional services in the Southeastern Michigan area and is a member in good standing of the internationally recognized Turnaround Management Association.

Kevin has spent over fifteen years in commercial banking/lending. As a member of Senior Management, he has directed Special Assets Groups and construction lending departments at two commercial banks. This is accompanied by expertise in commercial credit, loan review and loan operations. Mr. Burke has managed several privately-owned companies. His experience includes sales organizations, distribution companies, real estate organizations, multi-generational family businesses, manufacturing and service concerns. As a licensed real estate broker, he has bought and sold over 400 individual pieces of real estate. Additionally, he has experience in land development, hotel, industrial, residential, commercial and multi-family properties. Kevin began his career at Michigan National Bank (Bank of America) after graduating from the Villanova School of Business, at Villanova University in Philadelphia, PA. Whether representing an entrepreneur, a court, shareholders, a lender, arranging financing or running a corporation, Kevin Burke's business career has afforded him the opportunity to gain a wealth of diverse knowledge that has resulted in an extensive skill set. Mr. Burke's professional management consulting firm, "Burke Advisory Services" maintains a network of many professionals and analysts that are brought to bear on various engagements and situations as they occur.

Certified Turnaround Professional (CTP)

The designation of Certified Turnaround Professional (CTP) represents the highest order of professionalism in the turnaround industry. Administered by the Turnaround Management Association (TMA), it provides a benchmark for practical experience, knowledge and ethical conduct. CTPs have a proven track record and years of experience in working with companies or large business units that are in financial crisis. CTPs must be or must have held positions such as, but not limited to, turnaround practitioners, consultants, or emergency managers and must demonstrate knowledge in the legal, financial and management aspects of a turnaround. The designation also provides an objective measure of expertise related to workouts, restructurings and corporate renewal. Company managers, executives at troubled businesses, lenders, bankruptcy courts and other professionals rightly demand that turnaround professionals meet an objective standard. Because of this, the CTP designation is increasingly important as a credential for engagement. The CTP designation requires the candidate to pass a rigorous three-part examination on management, accounting and law. Additional requirements include five years of experience plus a bachelor's degree, or ten years of consulting or senior management experience. Also required are professional recommendations, client engagement write-ups, adherence to the TMA Code of Ethics, and review by the TMA Standards Committee. CTP credentials are maintained by completing a minimum of 30 hours of continuing professional education every two years. The TMA is the premier organization of professionals dedicated to corporate renewal and turnaround management. This independent, nonprofit corporation preserves the integrity and confidentiality of the CTP application, examination and approval process.

POSITIONS HELD:

- Chief Restructuring Officer (CRO)
- Court Appointed Receiver
- Turnaround Practitioner
- Chairman, Unsecured Creditors Committee
- Practitioner & Certified Turnaround Professional (TMA)
- Interim CEO
- Managing Director of Bank Special Assets Groups
- Senior Bank Lending Officer
- President/CEO/Managing Partner
- Executive Vice President, COO
- Director, Construction Lending Groups
- Vice President - Manager Commercial Lending
- Vice President, Corporate Financial Officer
- Director of Secondary Marketing, Commercial Loans
- Commercial Loan Officer/Credit Manager/Community Banker

PROFESSIONAL DEVELOPMENT:

- Completed, State of Michigan Emergency Manager Training
- Member, Turnaround Management Association
- Completed CTP Body of Knowledge Law & Bankruptcy Curriculum
- Completed CTP Body of Knowledge Management Curriculum
- Completed CTP Body of Knowledge Finance & Accounting Curriculum
- Past Recipient of Building Industry Assoc. Associate of the Year Award
- Past Board Member, Michigan Association of Home Builders (MAHB)
- Past Chair, MAHB Licensing & Lien Law Committee, Associates Council
- Past Chair, Michigan Mortgage Bankers Assoc. Income Property Committee ('87-'88)
- Licensed Real Estate Broker (inactive), State of Michigan
- Licensed Builder (inactive), State of Michigan
- Certified Review Appraiser (inactive), Senior Member, NARA/MU
- Graduate, Loan Officer Development School, American Institute of Banking

AREAS OF EXPERTISE

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| • Workout Negotiations | • Cash modeling & Planning | • Property Management |
| • Business Turnarounds | • Mergers and Acquisitions | • Real Estate Sales |
| • Expense Reduction | • Insolvency Management | • Conflict Resolution |
| • Margin Growth | • Litigation Management/Support | • Marketing & Sales |
| • Creditor Negotiations | • Liquidation of Major Assets | |

BUSINESS SCHOOL

Villanova School of Business, Villanova University, Philadelphia, PA.,

- Bachelor of Science in Business Administration, May 1981



VILLANOVA
School of Business

INDUSTRY EXPERIENCE

Industrial Equipment Sales & Service • Commercial & Industrial Real Estate • Self-Storage • Urban Renewal • Neighborhood Redevelopment • Conveyor Company • Senior Living Facilities • Art Gallery & Framing Company • Real Estate Sales Company • Residential Builder • Remodeler • Regional Equipment Rental Company • Tool & Die Company • Hotel & Motel • Real Estate Development • Construction Management • Car Wash • Special Assets Groups • Home Owner Associations • FHA Mortgage Company • Retail Centers • Gas Stations & Convenience Stores • De Novo Bank • Commercial Lending Department • Construction Lending Departments • Modular Building Company • Restaurant • Various Industrial Companies