

B-VIBRANT™

Mastering Your Energy in the Technical Workplace



Joining Technologies

17 Connecticut South Drive ~ East Granby, CT 06026

September 19 (7:45 - 11:30 a.m.) ~ October 3 (1:15 - 5:00 p.m.) ~ October 17, 2017 (7:45 - 11:30 a.m.)

An innovative six part interactive program focused on creating a path for greater opportunities for careered women engineers, scientists, manufacturers, designers and entrepreneurs in all STEM related roles. The program includes 3 interactive large-group training sessions and 3 hour-long small-group coaching conference calls (times TBD spaced between the live training) providing over 13 hours of total training with an Executive International Coaching Federation (ICF) Certified Professional Coach. Men in STEM welcome to attend.

Vision, Values and Passion: The Energy that Fuels You

Tuesday, September 19

Examine your vision, understand your values, identify your passions and fuel your productivity, job satisfaction and fulfillment!

Breakthrough Strategies: Overcoming Barriers to Your Success

Tuesday, October 3

What holds you back from achieving your career goals? How can you overcome the barriers? Learn about the 4 common barriers to your success and how to overcome them.

Navigating Your Career: Taking Control of Your Future

Tuesday, October 17

How do you navigate a career with few role models or mentors? Explore how to invest in your growth, development and connections.

B-VIBRANT™ Program Pricing

General Registration:	\$1,295 pp
Corporate Discount 4-6 Participants:	\$1,095 pp <i>\$200 savings</i>
Corporate Discount 7 or more Participants:	\$ 895 pp <i>\$400 savings</i>

CLICK HERE
TO
REGISTER

REGISTER BEFORE AUGUST 15TH FOR EARLY BIRD PRICING OF \$895 PER PERSON

For more information contact: info@focalpointeinc.com

Brought to you by BEACON. Facilitated by Sue Salvemini, Founder and President of Focal Pointe, Inc.



BIOMEDICAL ENGINEERING ALLIANCE & CONSORTIUM
Merging minds, medicine & industry



Defining Your Vision...
Navigating Your Course

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Facilitated by Sue Salvemini

Founder and President of Focal Pointe Consulting Group, Inc. Sue brings over 25 years of Corporate and Military experience developing leaders, building teams, and launching products and businesses. She has done this by repeatedly creating a clear vision, establishing an achievable plan and executing. As a leader, Sue understands the value of developing people for growth and productivity. Leadership starts with how you lead yourself and Sue is passionate about taking personal accountability and ownership for your development and successful career navigation.

Sue holds a Bachelor's of Science degree in Mathematics from the University of Massachusetts and a Masters of Education in Human Resource Development and Organizational Change from Boston University. She is an iPEC Certified Professional Coach and a Certified Energy Leadership™ Master Practitioner. Additionally, Sue has worked extensively with Myers Briggs™, DISC™, and Situational Leadership™ models. Spending her professional career serving as an officer in the United States Army, subsequently working at Johnson & Johnson for 19 years, followed by Abiomed, Inc. and NovaTract Surgical, Inc., Sue has diverse experience with large corporations, to mid-sized companies to a true ground-level start-up company. Currently, Sue consults a variety of clients and organizations on Sales & Marketing Business Strategy, Leadership Effectiveness, and Executive Coaching.

In her free time, you will find Sue cheering for her three teenagers at soccer tournaments and track meets, playing a good game of Gin Rummy with her husband of 20 years, or hopping into an occasional Tough Mudder™ for the exercise and fun of it!

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What others are saying about the Program:

“I really appreciate a training that fosters a deeper analysis of my individual needs and goals and how they affect my professional and personal life.” Marcela L.

“This program reminded me that I can take me to where I want to go. Taking the time to reflect and map a path is a good investment of time...even when we’re so busy.” Cynthia T.

“Coming up with a vision and identifying energy barriers was impactful.” Brian C.

“Liked looking at barriers and now have a different way to view them and change behavior.” Karen M.

“Hearing statistics about women leaving the engineering workplace in their 30’s resonated with me...my greatest takeaway was around succession planning and how to develop my needs for me. I wish I could have attended all of the sessions! Great presentation.” Nicolette L.

“This program gave me confidence and a sense of collaboration.” Michelle C.

What others are saying about the Facilitator:

“Sue is energetic, positive, inquisitive, makes personal connections and gives great examples.” Kelly V.

“What I liked most about the facilitator was her energy.” Matt C.

“Sue is very energetic (in an anabolic way). Start half hour earlier, for more time.” Jack K.

“I would literally go to ANY program Sue is offering.” Kaitlin A.



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