

## TELEHEALTH

100% OF THE CARE.  
50% OF THE COST.

A smarter telehealth model delivers unprecedented, 50 percent cost-savings for virtual care.

Why would you pay more when you don't have to?



At Carenet Health, we believe it's time to disrupt the traditional telehealth model.

**Why? Because it's siloed, ineffective—and costing you two times more than it should.**

Stand-alone virtual physician consults and nurse advice phone lines no longer suffice when it comes to delivering the value both you and your healthcare consumers demand.

By seamlessly integrating our award-winning Carenet nurse advice services with quick access to industry-leading virtual medical and behavioral health services when needed, **our 24/7 Virtual Clinic delivers the industry's most comprehensive, cost-effective telehealth solution, with a guaranteed ROI.**

### High-quality care. Half the cost.

With one point of access to a combined Virtual Clinic, consumers get fast, convenient guidance and direction to the most appropriate level of care. You get 50 percent cost-savings, higher consumer satisfaction and a competitive edge.



**With a shift in costs, you could even offer virtual care for free to members. And as use increases, savings grow.**

**It's a win-win ... and win again.**

### Caret Virtual Clinic benefits

- » Provides faster, better-triaged and more convenient access to high-quality 24/7/365 clinical care
- » Simplifies and enhances the virtual healthcare experience with one point of entry
- » Removes the patient or caregiver decision-making process over which service to contact
- » Consolidates case and utilization reporting for all virtual care offerings
- » Ensures secure, private and HIPAA-compliant interactions
- » Includes medication prescriptions when needed
- » Presents a platform for identifying other needs, such as navigation, advocacy and decision support
- » Elevates consumer satisfaction and loyalty
- » Delivers a competitive advantage

## Our model: how it works



### Expert advice starts with highly skilled and trained registered nurses.

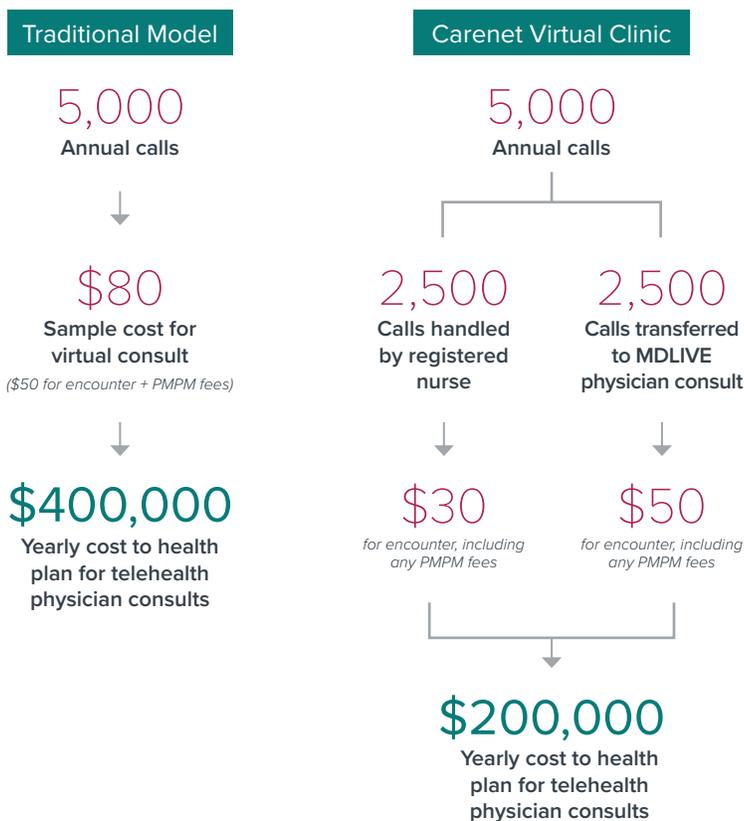
They answer questions, and assess and triage symptoms, with support from evidence-based, industry-trusted clinical content to guide patients to the most appropriate site and course of care.



**When needed, patients seamlessly move to an MD or behavioral health e-visit.** Together, Carenet and MDLIVE® deliver a telehealth network that is one of the nation's largest, with providers who are trained in communicating with, diagnosing and supporting patients via virtual channels.

## Now, let's do the math

The following is an example of a typical 50 percent cost-savings using a population of 500,000.\*



\* Sample pricing only; contract-dependent. Information on estimates used in the example were gathered from sample Carenet information and articles from Kaiser Family Health, March 2017, and Modern Healthcare, April 2017.

## Our Certifications



**ACCREDITED**  
Health Call Center  
Expires 06/01/2019



## More about Carenet Health

Carenet Health is a high-performing, results-driven provider of healthcare engagement and clinical services and 24/7 access to medical care. Our team of healthcare professionals supports more than 50 million healthcare consumers on behalf of 100+ of the nation's premier health plans, health systems and Fortune 500 organizations every year. Carenet's mission is to drive market-leading outcomes through our proprietary Intelligent Engagement™ approach that's rooted in deep clinical expertise and engagement experience inside and outside of healthcare.

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**Our Virtual Clinic does everything your current telehealth offerings are designed to do, only with half the cost to you.**

- » Provide high-quality, on-demand care
  - » Meet consumer expectations for digitally enabled healthcare
  - » Reduce avoidable primary care, urgent care and ER visits
  - » Prevent inpatient readmissions
  - » Remove care barriers such as scheduling difficulties, provider shortages, mobility constraints, and lack of time, transportation or childcare
  - » Expand access to care in underserved rural and urban communities
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**CARENET**<sup>®</sup>

Ready to rethink telehealth?

**Contact us** today for a specific savings analysis for your organization.

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**carenethealthcare.com**