

# Plastic Expressions

NEWS FROM PLASTIC EXPRESS

## Redefining Our Management Team to Better Serve Our Customers

The continued double digit growth at Plastic Express has been accomplished through the hard work and dedication of our employees and we have grown our personnel resources to stay in step with this growth. On May 1, 2008 our Founder & CEO, Ray Kurtz made the following personnel changes.

Ray Hufnagel is promoted to President of Plastic Express. Ray served in the US Navy from 1992 to 2001 as an Aviator after graduating from the US Naval Academy in 1992. Ray joined the company in October, 2001 and his first position with Plastic Express was Operations Manager, where he oversaw the activities of our City of Industry bulk trucking and warehousing operations. He was promoted to General Manager, City of Industry in 2002, with the added responsibilities of Accounting, Maintenance, and Human Resources. In 2004, he was promoted to Vice President, overseeing all company operations nationwide. Ray has served terms on the Society of the Plastics Industry (SPI) Western Regional Board of Directors; the California Film Extruders and Converters Association (CFECA) Board of Directors; the Algalita Marine Research Foundation Board of Directors; and was instrumental in rewriting the Operation Clean Sweep (OCS) guide with the American Plastics Council (APC). Currently, Ray is completing the Executive MBA program at the Marshall School of Business at the University of Southern California. Ray will report to CEO Ray Kurtz and will be responsible for all day-to-day operations of the company. Reporting to Ray will be the following three Vice Presidents:

Brian Loft is the new Vice President of Warehousing and Packaging. Brian joined our company in 1999 and was the Manager of our Carson operations for Arco. He was promoted to General Manager of our Carson operations and managed all facets of that facility. Brian now has responsibility for all of our warehousing and packaging operations nationwide, with our two largest facilities being in City of Industry, CA and Edison, NJ.

Tom McKellar is the new Vice President of Transportation and Terminals. Tom joined the company in 2006 as General Manager Operations managing the company's bulk trucking operations as well as City of Industry facility. Tom now has full responsibility for all transportation and terminals nationwide and will focus on the safe, clean and efficient operation of these facilities. Tom has been involved in trucking and transportation related businesses for 35 years and has been associated with Plastic Express since the mid 1970's.

Gary Reed is the new Vice President of Sales and Marketing. Gary has been in the plastic industry for over 30 years, working for Fina Oil and Chemical for 26+ years in several capacities including Plant Manager, Sales Manager, and Product Manager. He was General Manager of Fina's Styrenics Business Unit from 1993 to 1998. He went to work for Aristech Chemical and was the Senior Vice President of Aristech's Polypropylene Business until it was sold to Sunoco Chemical in 2001. Gary joined Plastic Express in 2004 as a sales consultant and has been a full time employee of the company since late 2005. Gary will continue to be fully responsible for all of our Sales and Marketing efforts both domestically as well as our emerging international opportunities.



## Packaging Expansions Continue

### CA Adds New Lines, NJ Adds PVC Line

As you know, the export market for most resins continues to be strong. And our customers keep asking us to help meet their continuing export and packaging demands with modern and efficient state-of-the-art equipment. To accommodate our current and future customers, we recently added 3 new packaging lines in both our California and New Jersey facilities.

In California we have added a new Open Mouth Sewn line to our packaging arsenal. This new line is installed with a state-of-art palletizing robot similar to the one we installed at our Edison New Jersey facility last summer. The robot and the associated conveyors will enable us to package and palletize 25kg bags more efficiently.



In New Jersey this April we commissioned another Box line and dedicated transfer unit. In addition, we purchased a new transfer unit capable of conveying material in excess of 70,000 lbs per hour and a new FIBC filling line dedicated for PVC. We are installing this in a new building a few thousand feet from our Fieldcrest Avenue location. This new building and equipment will be exclusively for PVC and will enable domestic PVC producers and traders to export PVC, filled into FIBC's, from the New Jersey ports, bypassing the congestion and container shortage in the Gulf.

As always, we continue to develop long-term logistic solutions for our customers that make both them and Plastic Express more efficient and profitable. May we work with you on your next logistic project?

## Our New Albany, NY Terminal

brings Upstate New York & New England Within Easy Reach!

Plastic Express has added another new terminal to better service our customers. Our 12th terminal is located at Guilderland Center, New York, just outside of Albany. Bulk truck deliveries for eastern, central and upper state New York as well as Vermont and Massachusetts can now originate from our new Guilderland Center Terminal. This substantially shortens the distance our trucks travel to deliver resin in these northern areas. Shorter distances = reduced costs = reduced rates. The terminal is serviced by the CSX and Canadian Pacific Railroads as well as interchanges with the NS. Rail service to Guilderland Center and storage costs are competitively priced. Call to learn more about our new terminal in New York and how we can serve your Northeast operations! Contact Gary Reed at (724) 816-5499 or Ray Hufnagel at (626) 336-8111 for more information.



## all about PLASTICS

### Bulk Trucking

Plastic Express maintains a fleet of over 85 self-loading 1600 cu ft and larger lightweight J&L custom-built bulk trailers and new lightweight modern tractors to meet your bulk trucking needs. Lightweight equipment means larger payloads for our customers. Courteous certified drivers are on call 24 hours a day for same day deliveries. Ask us about our "no heel guarantee."

### Bulk Terminals

Plastic Express serves the West, Mid-West and East Coast from twelve bulk terminals strategically located throughout the United States. Each bulk terminal offers railroad switching capabilities up to six days per week.

### Packaging & Warehousing

Plastic Express offers packaging in California and New Jersey. We utilize modern inventory handling and packaging systems to meet our customers' needs. A customized software program is developed for each customer to track the packaging process and update you on the status of your order.

### Find Out More...

Plastic Express provides custom tailored logistical solutions to fit the needs of our customers. We handle only plastics produced in the U.S. and imports and exports. With our "one stop shop" distribution centers on both the east and west coasts, Plastic Express is committed to assure that our customers' resin handling challenges are met every day. For more information on our services or locations, contact us today.

**626-336-8111**  
**plasticexpress.com**