

SBA Lender Training For Clients

Focused Training on SBA Issues

In order to protect the government guaranty, SBA lenders must stay up to date on the continuous changes to the SBA's regulations, requirements, and guidelines. Our attorneys are uniquely qualified to provide the staff training necessary to help lenders protect their SBA loan guarantees and maintain a thriving SBA loan program. We provide custom in-house and web-based training to our clients that is both cost effective and highly productive.



NAGGL Courses Presented by Starfield & Smith Attorneys:

We can assist you with all steps of the loan documentation and closing process, including, but not limited to:

- *SOP 50-10*
- *Closing and Funding the SBA Loan*
- *Advanced SBA Loan Documentation and Closing*
- *Creating Efficiency in SBA Lending*
- *Getting the SBA to Honor its Guaranty*

Training Sessions and Webinars Led by Starfield & Smith Attorneys:

- *Changes in the SBA 7(a) Loan Authorization*
- *Streamlined Closings*
- *Franchise Eligibility Issues*
- *Business Acquisition Issues on 7(a) and 504 Loans*
- *Appraisal and Environmental Regulations*
- *OIG Reports - Case Studies on Protecting the SBA Guaranty*
- *504 vs. 7(a) Lending*
- *In Depth Title Insurance Principles*
- *Protect...Then Defend Your Guaranty From "Gotchas"*
- *The Guaranty Purchase Process and Preserving the Guaranty*
- *504 Training for Interim & Permanent Lenders*
- *Proving a Borrower's Injection*

Learn how We can Help Educate Your Staff

The SBA guaranty is your most important piece of collateral. Protect it by training your staff to utilize and staying up to date on the latest industry developments and best practices. Call **215-542-7070**, or email our firm. We serve clients nationwide.