

February 6, 2014

To Whom It May Concern:

Many of you may have heard about our recent success with our partners at CollectiveSun. Working with CollectiveSun, we organized an investment campaign to install a solar power system at Marshall House. This installation will help to reduce our energy costs, move TERI towards cleaner and more sustainable energy solutions, expand the reach of our message, and motivate community members and investors to become further engaged in TERI's future plans.

Our new solar power system was installed utilizing a financial instrument known as a Power Purchase Agreement (PPA) funded by our community of supporters. This PPA is intentionally designed with a 10 year term followed by a purchase option paid over 4 years. This means that we can own the installation free and clear in 14 years. CollectiveSun offers the unique ability to call on an extensive range of investors from many walks of life. The benefit of offering an investment is that many individuals who may not be considering donations now, have another pathway to support our organization. This new style of community engagement opens the door for more people than ever before to connect with TERI and get involved with our organization.

The installation has generated significant additional media coverage, highlighting our perception as a forward thinking, environmentally minded, good neighbor in the community. Obviously, the media coverage serves as another opportunity to spread the word about the impact we have on the lives of those touched by special needs.

Our collaboration with CollectiveSun has garnered exceptional results, and I sincerely hope that many other nonprofits will realize the benefits of a partnership with CollectiveSun and utilize their platform for their own organizations.

Please feel free to contact me with any questions.

Sincerely,

A handwritten signature in blue ink, appearing to read "J. Michalowski".

Joseph Michalowski  
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