



Pacific Southwest
Minority Supplier
Development Council

PSWMSDC
2019 Annual Procurement Conference
& Supplier Diversity Excellence
Awards Gala

Track 1 MBE/Supplier

8:00 - 9:00 AM | Breakfast/Check-In/Registration

9:00 - 10:00 AM | Keynote Session



Why Supplier Diversity is in Perfect Alignment with ASU's Charter... and a Plan to Make Continued Progress

Presented by:

-Nichol Luoma AV President University Business Services, Sustainability Officer, and CPO at ASU



-Jamon Hill, Executive Director, Supply Chain, ASU

(*Earn 1-hour CEH for ISM C.P.M, CPSD CPSM Certification holders)

10:00 - 10:15 AM | Break

10:15 - 11:15 AM | General Session



Supplier Development 2.0: Sourcing for Value

This session focuses on the role of supplier development as a critical success factor to achieving a world-class supply chain organization and the role it plays in the sourcing process to achieve achieving organizational value. Procurement leaders will learn the benefits of why building capabilities and capacity of diverse suppliers will improve the effectiveness of diverse suppliers to meet the needs of your organization. Suppliers will learn which business competencies are necessary to increase performance and about the application process for supplier development programs our panelists offer.

Moderator:

- Bruce Mayberry, Sr. Senior Diverse Business Enterprise Advisor San Diego Gas & Electric (SDG&E)

Confirmed Panelists:

- Sydney Furbush, Manager of Supplier Diversity - San Diego Gas and Electric (SDG&E)

- Patricia Pyle, Manager of Supplier Diversity - Salt River Project (SRP)

- Rodrigo Ibieta, Sr. Senior HR Business Partner - Arizona Public Service

- Mark Scott, Manager, Strategic Sourcing, Mentor Protégé Program Manager - Raytheon Missile Systems

(*Earn 1-hour CEH for ISM C.P.M, CPSD CPSM Certification holders)



Track 1 MBE/Supplier

11:15 - 1:00 PM | **Lunch/Exhibit Hall Open**

1:00 - 2:00 PM | **PM Keynote Session**



Driving Value and Future Procurement Competitive Advantages

-Presented by Debbie Fogel, CFO for the Institute for Supply Management
(*Earn 1-hour CEH for ISM C.P.M, CPSD CPSM Certification holders)

2:00 - 3:00 PM | **Breakout Session**



Crucial Leadership Competencies for the 21st Century Business Owner

This presentation is focused on helping organizations transition from high-performance to exceptional-performance. The essence of this interactive presentation is the achievement of the mind-set necessary to succeed as a minority business—where unique challenges of unfairness in his or her business environment. It begins by identifying the realities which prevent equitable opportunities for success in acquiring as well as meeting the expectations of existing business contracts. The first step in the process of adaptation is shifting the context of “Unfairness” to “Different.” Key takeaways from this presentation include:

- How to remove self-imposed limitations that prevent your organization from moving into greater levels of performance
- An in-depth understanding of the Inclusive Leadership Model and how it is related to the business results your organization delivers
- How to remain in a state of empowerment despite an uneven playing field
- Learn how to take advantage of the opportunities that are often overlooked and how those can propel your organization forward

This interactive presentation is designed for organizations with 1 – 500 employees.

-Presented by Jeffon Seely, Senior Consultant & Transformational Speaker
(*Earn 1-hour CEH for ISM C.P.M, CPSD CPSM Certification holders)

3:00 - 5:00 PM | **• Networking Break/PM Snack/Exhibit Hall Open**
• Strategic Matchmaking Roundtable Discussions

You can participate in Roundtable discussions if:

1. You purchased a Procurement Conference full conference registration OR
2. You purchased a Supplier Diversity Leadership Excellence Awards full registration

3:00 - 6:00 PM | **Get ready for the Supplier Diversity Awards Gala with complimentary Make-overs and “Manovers” by Macy’s**
By appointment only. Sign-up at the event. First-Come. First-serve.