



CLEAR THINKING TODAY

Deciding Hacks – Unit 3

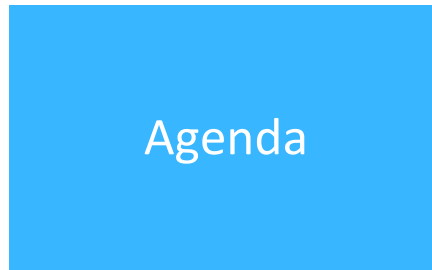


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Objectives

- Show how to scrutinize hidden features of PMQ charts
- Create awareness of alternative decision-making methods
- Demonstrate how to use decision-making methods





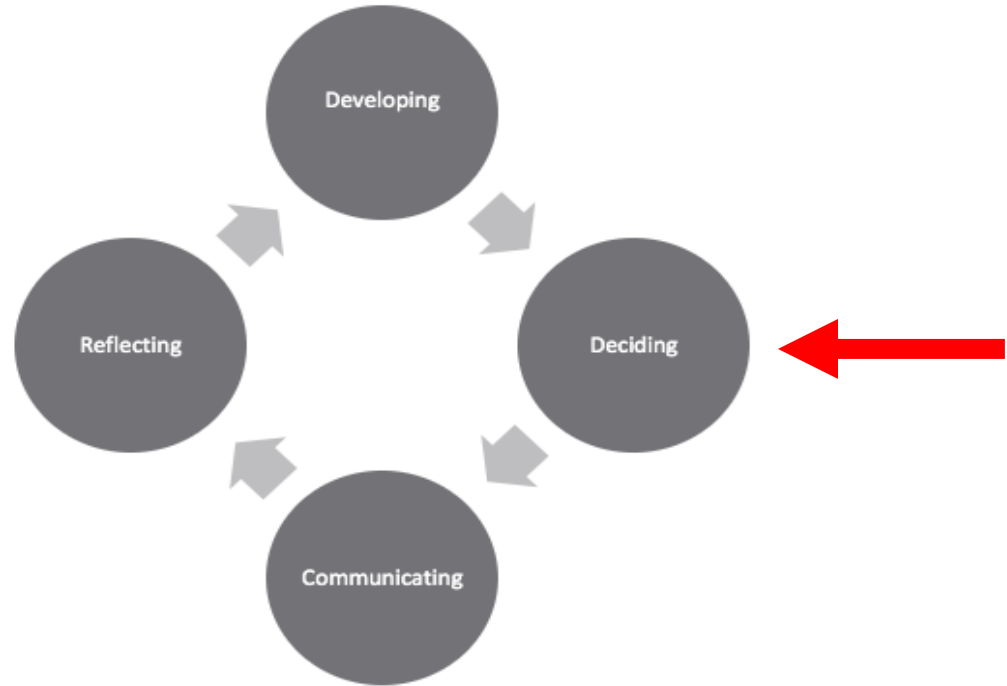
Agenda

1. Overview of Clear Thinking Hacks
2. Deciding Hacks
3. Discussion Questions

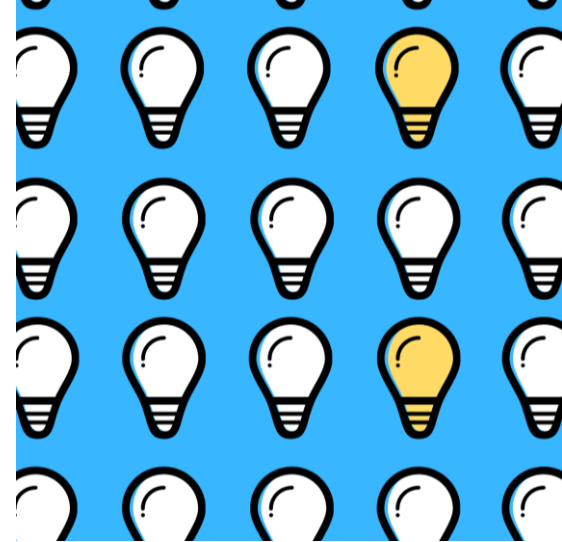


1. Overview of Clear Thinking

Clear
Thinking
Hacks



2. Deciding Hacks



[Video](#)

- Seek out upsides & downsides that strengthen one another
- Identify items that can quickly fade, be easily modified, or swiftly answered
- Use 1 of 4 techniques to decide

Seek out upsides & downsides that strengthen one another – Part A

TABLE 15.1
CREATING A NEW, SHARED, FAMILY ELECTRONIC CALENDAR
(UNHACKED VERSION)

PLUSSES	MINUSES
<ul style="list-style-type: none">•Easier to coordinate everyone's schedules•Fewer last-minute panic, "pick-me-up" calls from kids•Increased accessibility to everyone's schedule regardless of where we are•Less cluttered fridge (fewer sticky notes and other random slips of paper)	<ul style="list-style-type: none">•Goes against tradition – we've always used the fridge calendar•our 14-year old will feel like we're infringing on her "space"•We have to set it up and train everybody how to use it•We all have to be disciplined to use it
<p>QUESTIONS</p> <ul style="list-style-type: none">•How will the kids react?	

Seek out upsides & downsides that strengthen one another – Part B

TABLE 15.2
CREATING A NEW, SHARED, FAMILY ELECTRONIC CALENDAR
(HACKED VERSION)

PLUSSES	MINUSES
<ul style="list-style-type: none">•Easier to coordinate everyone's schedules <p style="text-align: center;">↕ More mutual respect ↕</p> <ul style="list-style-type: none">•Fewer last-minute panic "pick-me-up" calls from kids <p style="text-align: center;">↕ Less stress ↕</p> <ul style="list-style-type: none">•Increased accessibility to everyone's schedule regardless of where we are•Less cluttered fridge (fewer sticky notes and other random slips of paper)	<ul style="list-style-type: none">•Goes against tradition – we've always used the fridge calendar•our 14-year old will feel like we're infringing on her "space"•We have to set it up and train everybody how to use it•We all have to be disciplined to use it
QUESTIONS	

•How will the kids react?

Identify items that can quickly fade, be easily modified, or swiftly answered

TABLE 16.1
HOME POSSIBILITY

PLUSSES	MINUSES
<ul style="list-style-type: none">•Great location•2 1/2 baths•Quartz kitchen countertops	<ul style="list-style-type: none">•Bedroom paint color (<i>easy</i>)•No outdoor deck•only 2 bedrooms
<p style="text-align: center;">QUESTIONS</p> <ul style="list-style-type: none">•Will neighbors be friendly?	

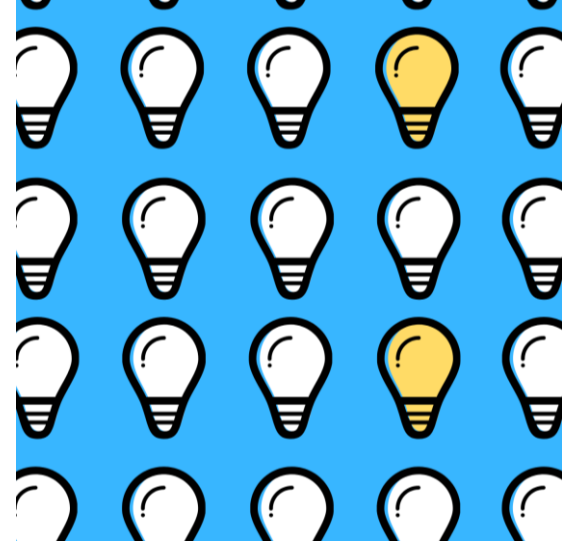


Use 1 of 4 techniques to decide

**TABLE 17.1
DECISION-MAKING OPTIONS**

METHOD	BEST SUITED SITUATIONS
Ben's Process	When the pros and cons are fairly straightforward and there are few unanswered questions
Weighting Formula	When making complex judgments or the pros and cons are of varying importance
Informed Intuition	When there are many interacting elements and unanswered questions
Robust Dialogue	When there are more unanswered questions than pros/cons or where there is a complex set of alternatives requiring further input

3. Discussion Questions



Case Study

[How to involve others in decision-making](#)

- Which decision method do you prefer? Why?
- What do the hacks in this unit teach you about self-deception?
- What would you do if you came to different conclusions based on different decision models?



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