

2019-2020 Sequoia APT Budget Final Approved 6/19/19	Budgeted Revenue	Budgeted Expense	Budgeted Net Income	Actual Revenue	Actual Expense	Actual Net Income	2018-2019 Net Income	2017-2018 Net Income	2016-2017 Net Income
<b>CONTRIBUTION AND GIFTS</b>									
Donation Drive (Fall Giving, Company Match)	16,050.00	50.00	16,000.00	0.00	0.00	0.00	18,380.17	16,330.97	20,113.87
<b>FUNDRAISING</b>									
<b>Active Fundraisers</b>									
Fall Book Fair	6,500.00	6,500.00	0.00	0.00	0.00	0.00	219.80	1,804.02	
Penny Wars (Fall Book Fair)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
Classroom Baskets	6,150.00	150.00	6,000.00	0.00	0.00	0.00	7,185.40	6,079.02	9,523.96
Used Book Fair (incl. Pastries with Parents)	1,400.00	0.00	1,400.00	0.00	0.00	0.00	1,545.40	1,406.74	1,482.77
Ultra Fun Run	30,000.00	1,500.00	28,500.00	0.00	0.00	0.00	32,775.40	34,941.70	24,834.20
Ultra Fun Run - Teacher Contribution (10%)	0.00	3,500.00	0.00	0.00	0.00	0.00	(4,677.00)	(4,980.60)	
Silent Auction	10,000.00	2,000.00	8,000.00	0.00	0.00	0.00	10,243.42	2,556.90	8,772.15
Sequoia Scrip Gift Cards/Presto Pay	0.00	0.00	0.00	0.00	0.00	0.00	543.43	1,292.63	1,326.99
<b>ACTIVE FUNDRAISERS TOTAL</b>	<b>59,050.00</b>	<b>17,150.00</b>	<b>45,400.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>49,890.86</b>	<b>45,772.10</b>	<b>47,169.84</b>
<b>Passive Fundraisers</b>									
<b>In House</b>									
Marquee	1,500.00	0.00	1,500.00	0.00	0.00	0.00	1,681.03	2,010.00	1,600.00
Sequoia Brick Garden	1,500.00	1,400.00	100.00	0.00	0.00	0.00	0.00	0.00	0.00
<b>Venues</b>									
5 Guys	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	135.03
California Pizza Kitchen	0.00	0.00	0.00	0.00	0.00	0.00	189.38	166.14	300.14
McTeacher Night	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	669.91
OHSO	0.00	0.00	0.00	0.00	0.00	0.00	250.00	400.00	0.00
Zoyo	0.00	0.00	0.00	0.00	0.00	0.00	147.53	0.00	0.00
Peter Piper Pizza	0.00	0.00	0.00	0.00	0.00	0.00	500.37	706.95	503.26
VIG	0.00	0.00	0.00	0.00	0.00	0.00	0.00	79.83	34.00
Portillos	0.00	0.00	0.00	0.00	0.00	0.00	0.00	105.00	0.00
Oregano's	0.00	0.00	0.00	0.00	0.00	0.00	328.55	0.00	0.00
Screamery	0.00	0.00	0.00	0.00	0.00	0.00	36.65	0.00	0.00
	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	104.50
Chick-fil-a	0.00	0.00	0.00	0.00	0.00	0.00	305.79	336.04	447.85
Papa John's I	0.00	0.00	0.00	0.00	0.00	0.00	175.20	80.00	0.00
Papa John's II	0.00	0.00	0.00	0.00	0.00	0.00	105.00	0.00	0.00
	0.00	0.00	0.00	0.00	0.00	0.00	0.00	40.00	0.00
	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Mom's Night Out - Carrie Curran	0.00	0.00	0.00	0.00	0.00	0.00	466.75	0.00	0.00
Kendra Scott	0.00	0.00	0.00	0.00	0.00	0.00	282.52	459.08	744.89
The Living Room	0.00	0.00	0.00	0.00	0.00	0.00	0.00	108.00	0.00
Sky Zone	0.00	0.00	0.00	0.00	0.00	0.00	145.80	0.00	0.00
<b>VENUES ESTIMATED TOTAL</b>	<b>4,000.00</b>	<b>0.00</b>	<b>4,000.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>			
<b>Retail</b>									
Amazon	200.00	0.00	200.00	0.00	0.00	0.00	244.42	261.91	370.61
Mabel's Labels	0.00	0.00	0.00	0.00	0.00	0.00	6.72	0.00	0.00
E-Scripts (Kroger)	1,000.00	0.00	1,000.00	0.00	0.00	0.00	1,012.48	1,049.38	1,371.73
<b>PASSIVE FUNDRAISERS TOTAL</b>	<b>8,200.00</b>	<b>1,400.00</b>	<b>6,800.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>6,857.73</b>	<b>6,229.32</b>	
<b>ALL FUNDRAISING TOTAL</b>	<b>67,250.00</b>	<b>18,550.00</b>	<b>52,200.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>59,239.11</b>	<b>54,375.73</b>	

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<b>Community Events</b>									
Fall Book Fair Donut Event	0.00	500.00	(500.00)	0.00	0.00	0.00	(178.94)	(171.38)	0.00
Glow Lights (Fall)	2,000.00	1,750.00	250.00	0.00	0.00	0.00	403.29	0.00	(63.42)
Talent Show/Greasepaint (Fall)	650.00	50.00	600.00	0.00	0.00	0.00	956.90	654.00	725.40
Sweetheart Dance	2,900.00	900.00	2,000.00	0.00	0.00	0.00	2,499.52	2,374.31	
Art walk (Spring)	600.00	350.00	250.00	0.00	0.00	0.00	1,211.33	645.00	1,409.59
Movie/Game Night (Spring)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	(362.98)
Western Roundup (Fall)	9,500.00	6,000.00	3,500.00	0.00	0.00	0.00	5,656.28	4,633.55	3,736.85
Parents Night Out (Includes sponsors)	5,000.00	3,500.00	1,500.00	0.00	0.00	0.00	2,055.01	2,671.69	1,229.77
Young Author's Day (Spring)	0.00	50.00	(50.00)	0.00	0.00	0.00	0.00	0.00	0.00
<b>COMMUNITY EVENTS TOTAL</b>	<b>20,650.00</b>	<b>13,100.00</b>	<b>7,550.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>12,603.39</b>	<b>10,807.17</b>	
<b>Other Income</b>									
Money Market Interest	8.00	0.00	8.00	0.00	0.00	0.00	15.60	7.09	2.52
<b>Services</b>									
Back to School Supplies	100.00	0.00	100.00	0.00	0.00	0.00	(662.56)	(409.66)	154.69
Online Directory	1,000.00	400.00	600.00	0.00	0.00	0.00	1,775.91	0.00	(198.00)
Spirit Merchandise	0.00	0.00	0.00	0.00	0.00	0.00	678.28	289.00	36.37
Recycled Goods	50.00	0.00	50.00	0.00	0.00	0.00	0.00	42.30	105.29
Yearbook	7,500.00	6,000.00	1,500.00	0.00	0.00	0.00	2,587.38	1,574.00	1,879.75
<b>SERVICES TOTAL</b>	<b>8,650.00</b>	<b>6,400.00</b>	<b>2,250.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>			
<b>APT Gifts</b>									
5th Grade Gift for Sequoya	0.00	500.00	(500.00)	0.00	0.00	0.00	(497.00)	(587.00)	0.22
Classroom Communicators	0.00	800.00	(800.00)	0.00	0.00	0.00	(500.00)	(875.00)	(125.00)
Classroom Contributions	0.00	9,575.00	(9,575.00)	0.00	0.00	0.00	(7,028.03)	(7,436.44)	(10,147.13)
Principal Activities	0.00	1,000.00	(1,000.00)	0.00	0.00	0.00	(228.51)	(133.82)	(500.00)
<b>APT GIFTS TOTAL</b>	<b>0.00</b>	<b>11,875.00</b>	<b>(11,875.00)</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>(8,253.54)</b>	<b>(9,032.26)</b>	
<b>APT Donations</b>									
NEW: CHAPTS - Project Grad	0.00	250.00	(250.00)	0.00	0.00	0.00	(250.00)	(100.00)	0.00
Other Donation Requests (e.g., Spc Kid Field Day)	0.00	200.00	(200.00)	0.00	0.00	0.00	0.00	(100.00)	0.00
Chaparral Senior Scholarship	0.00	1,000.00	(1,000.00)	0.00	0.00	0.00	(1,000.00)	(1,000.00)	(1,000.00)
<b>DONATIONS TOTAL</b>	<b>0.00</b>	<b>1,450.00</b>	<b>(1,450.00)</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>(1,250.00)</b>	<b>(1,200.00)</b>	<b>(1,000.00)</b>
<b>Hospitality</b>									
Angel Tree	0.00	100.00	(100.00)	0.00	0.00	0.00	0.00	(84.97)	0.00
APT Meetings	0.00	100.00	(100.00)	0.00	0.00	0.00	(20.91)	0.00	(255.90)
Feast Expense	0.00	50.00	(50.00)	0.00	0.00	0.00	0.00	0.00	(168.67)
Meet and Great/Curriculum Night	0.00	850.00	(850.00)	0.00	0.00	0.00	(374.81)	(195.00)	(193.53)
New Family BBQ	0.00	200.00	(200.00)	0.00	0.00	0.00	0.00	0.00	(156.40)
Teacher Appreciation	650.00	4,000.00	(3,350.00)	0.00	0.00	0.00	(2,559.13)	(1,548.46)	(1,018.71)
Boo Hoo Breakfast	0.00	100.00	(100.00)	0.00	0.00	0.00	(40.65)	(75.70)	(14.28)
<b>HOSPITALITY TOTAL</b>	<b>650.00</b>	<b>5,400.00</b>	<b>(4,750.00)</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>(2,995.50)</b>	<b>(1,904.13)</b>	<b>(1,807.49)</b>

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<b>SERVICES</b>									
Health Screening	0.00	0.00	0.00	0.00	0.00	0.00	0.00	(189.07)	(229.50)
Testing snacks	0.00	650.00	(650.00)	0.00	0.00	0.00	(35.94)	(474.47)	(668.02)
<b>SUSD SALARY SUBSIDIES</b>									
Aide Salaries (Carnahan, Finigian, Young, Rossman)	0.00	20,000.00	(20,000.00)	0.00	0.00	0.00	(15,000.00)	(27,000.00)	(13,500.00)
<b>Grade Level Enrichment Program</b>									
<i>Kinder</i>	0.00	0.00	0.00	0.00	0.00	0.00	(392.86)	(399.63)	(397.67)
<i>1st grade</i>	0.00	0.00	0.00	0.00	0.00	0.00	(390.00)	(381.15)	(273.00)
<i>2nd grade</i>	0.00	0.00	0.00	0.00	0.00	0.00	(376.02)	(300.00)	0.00
<i>3rd grade</i>	0.00	0.00	0.00	0.00	0.00	0.00	0.00	(591.03)	(819.00)
<i>4th grade</i>	0.00	0.00	0.00	0.00	0.00	0.00	(300.00)	(275.77)	0.00
<i>5th Grade</i>	0.00	0.00	0.00	0.00	0.00	0.00	(310.08)	(284.72)	(258.00)
Art Masterpiece	0.00	600.00	(600.00)	0.00	0.00	0.00	(142.31)	(570.16)	(223.37)
Math Program (Moby Max)	0.00	0.00	0.00	0.00	0.00	0.00	(6,285.00)	(699.00)	(699.00)
Other Enrichment Programs	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Chromebooks	0.00	0.00	0.00	0.00	0.00	0.00	0.00	(3,701.46)	(12,252.65)
<b>SERVICES TOTAL</b>	<b>0.00</b>	<b>21,250.00</b>	<b>(21,250.00)</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>(23,232.21)</b>	<b>(34,866.46)</b>	<b>(29,320.21)</b>
<b>Operating Expenses:</b>									
Marketing	0.00	500.00	(500.00)	0.00	0.00	0.00	0.00	(387.28)	(507.26)
Website and TypeForm Fees	0.00	700.00	(700.00)	0.00	0.00	0.00	(705.23)	(388.70)	(697.36)
Bank Charges/Fees	0.00	50.00	(50.00)	0.00	0.00	0.00	0.00	(25.98)	(252.43)
APT Facility Equipment	0.00	50.00	(50.00)	0.00	0.00	0.00	0.00	0.00	(590.11)
Insurance Policy	0.00	550.00	(550.00)	0.00	0.00	0.00	(540.00)	(540.00)	0.00
Payment Processing System (Stripe)	0.00	200.00	(200.00)	0.00	0.00	0.00	(155.39)	(534.02)	(517.34)
Postage/Printing	0.00	50.00	(50.00)	0.00	0.00	0.00	(20.76)	(28.03)	(69.48)
Professional Fees / Dues (CPA and Attorney)	0.00	2,000.00	(2,000.00)	0.00	0.00	0.00	(1,552.00)	(570.00)	(1,661.00)
General Supplies and Software (Quickbooks)	0.00	800.00	(800.00)	0.00	0.00	0.00	(732.57)	(742.14)	(420.16)
<b>OPERATING EXPENSES TOTAL</b>	<b>0.00</b>	<b>4,900.00</b>	<b>(4,900.00)</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>(3,705.95)</b>	<b>(3,216.15)</b>	<b>(4,715.14)</b>
<b>2019-2020 ESTIMATED TOTAL</b>	<b>\$ 113,258.00</b>	<b>\$ 82,975.00</b>	<b>\$ 33,783.00</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>			